Explanation of Symbols:

- Projected at this time
- Not projected at this time
- H Projected as a hybrid course allowing for either an in-person classroom experience or real-time synchronized

web attendance.
Tu Tutorial

WI Projected as a winter session intensive course.

SI Projected as a Summer session intensive course.

Indicates a maximum of six credits in a blended Graduate/Undergraduate course (AACSB Accreditation Policy)

*NOTE: This is a tentative listing and is subject to change

SP15	SU15	FA15		ACCOUNTANCY
-	*	Н	AC 611	Financial Accounting Problems I
Н	-	Н	AC 612	Financial Accounting Problems II
Н	-	-	AC 621	Cost Accounting
*	-	*	AC 713	Advanced Topics in Financial Accounting
*	-	*	AC 714	Business Reporting and Analysis
*	-	-	AC 722	Advanced Topics in Managerial Accounting
-	-	Н	AC 730	Business Process & Systems Assessment
*	-	*	AC 731	Advanced AIS: Modeling Effective Accounting Information Systems
Н	-	Н	AC 741	Financial Statement Auditing
*	-	-	AC 742	IT Auditing
-	-	*	AC 744	Internal Auditing
-	-	Н	AC 750	Federal Income Taxation
*	-	-	AC 753	Tax Factors in Business Decisions
*	-	-	AC 766	Risk and Performance Measurement
*	*	-	AC 771	Governmental Accounting Reporting and Auditing
-	*	*	AC 772	Principles of Fraud Investigation
*	-	*	AC 773	Fraud and Forensic Accounting
WI	-	-	AC 781	International Dimensions of Accounting
Н	*	Н	AC 793	Professional Accounting Research and Policy Formulation
SP15	SU15	FA15		ARTS AND SCIENCES
۸	۸	٨	AS 710	French for Business (Offered as Grad/Undergrad course)^
^	^	٨	AS 711	Spanish for Business (Offered as Grad/Undergrad course)^
^	۸	٨	AS 712	Italian for Business (Offered as Grad/Undergrad course)^
SP15	SU15	FA 15		COMPUTER INFORMATION SYSTEMS
*	-	*	CS 603	Object Oriented Application Development
*	*	*	CS 605	Data Management and Systems Modeling
*	-	*	CS 607	Technology Infrastructure of Information Systems
*	-	*	CS 610	Enterprise Architecture
*	-	-	CS 612	Web-Based Application Development
*	-	*	CS 620	Global IT Project Management
*	-	*	CS 630	Object Oriented Systems Analysis and Design
_	_	_	CS 640	Data Communications
	_	-	C3 040	(Plan to offer CS 799: Network & Systems Security in Place of CS 640 in FA 15)
*	-	-	CS 650	Data Management Architectures
-	-	-	CS 753	Business Intelligence Methods and Technologies
*	-	-	CS 680	Mobile Application Development
-	-	-	CS 795	Special Topics Seminar
*	-	-	CS 801	Information Technology Policy and Management
*	-	-		Information Technology Policy and Management

McCallum Graduate School: Projected Courses

CD 1F	CUIT	FA 1F		ECONOMICS	
SP 15	SU15	FA 15	F0.644	ECONOMICS	
•	-	-	EC 611	The Macroeconomics of Financial Markets	
*	-	-	EC 621	Business and Economic Forecasting	ı
•	-	-	EC 631	Market Structure and Firm Strategy	١,
-	-	*	EC655	The Economics of Globalization	L
SP15	SU15	FA 15		ENTREPRENEURIAL STUDIES	
*	-	-	ES 600	Entrepreneurial Thinking	l
-	-	-	ES 601	Planning and Financing New Ventures ^(Offered as a GR/UC course)	ı
TU	TU	TU	ES 701	Entrepreneurship Practicum	
TU	TU	TU	ES 702	Research on the Entrepreneurial Process	
SP15	SU15	FA 15		ETHICS	
-	SI	-	ETH 700	Ethical Issues in Corporate Life	
-	SI	-	ETH 750	Managing Ethics in Organizations	
TU	TU	-	ETH 810	Research in Business Ethics	
SP15	SU15	FA 15		FINANCE	
*	-	*	FI 623	Investments	
*	-	*	FI 625	Corporate Finance: Theory, Tools and Concepts	
-	*	*	FI 627	Corporate Finance: Applications and Advanced Topics	
*	-	*	FI 635	Fixed Income Valuation and Strategies	
*	-	*	FI 640	Equity Valuation	
*	_	*	FI 645	Derivatives	
-	-	*	FI 650	Advanced Portfolio Theory and Practice	
*	-	-	FI 685	Financial Strategy	
*	_	*	FI 730	Management of Financial Institutions	
_	_	*	FI 735	Mergers and Acquisitions	
_	SI/H	_	FI 745	Real Estate Investment Analysis	
*	-	*	FI 751	International Financial Management	
_	SI	_	FI 787	Large Investments and International Project Finance	
SP15	SU15	FA 15	11707	FINANCIAL PLANNING	
Н	Н	Н	FP 600	Professional Financial Planning Practice	
н	_	н	FP 601	Investments and Capital Accumulation	
Н	_	Н	FP 610	Benefits, Compensation, and Retirement	
Н	н	Н	FP 620	Trusts, Gifts, and Estates	
Н	_	-	FP 630	Financial Planning Process and Case Studies	
-	_	_	FP 700	Investment Vehicles	
н	_	_	FP 701	Portfolio Management	
-	н	_	FP 703	Marriage, Separation, and Divorce	
_		Н	FP 704	Financial Planning for Non-Traditional Families	
Н	_	-	FP 705	Elder Planning Techniques	
-	_	Н	FP 706	Psychology in Financial Planning	ı
-	H	п	FP 710	Insurance and Wealth Preservation Planning Techniques	ł
SP15	SU15	FA15	FF 710	GRADUATE REQUIRED COURSES	
3F 13	3013	IAIS	GDE21 GDE	25 are only open to students in programs with foundation courses; they cannot be used as electives.	
				35 are only open to MBA students except for GR602 which is open to MSHFID and MSIT students.	
				s are restricted to ELMBA and MSMBA students.	
				are restricted to EMBA, PMBA, MSA, MSHFID, MSIT and MSMA students.	
_	-	*	GR 521D	Managerial Statistics	
н	Н	н	GR 521P	Managerial Statistics	
-	-	*	GR 522D	Economic Environment of the Firm	1
н	-	н	GR 522P	Economic Environment of the Firm	
	1	 			1
*	-	-	GR 523D	Marketing Management	1
* H	-	- Н	GR 523D GR 523P	Marketing Management Marketing Management	

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SP15	SU15	FA15		Graduate Required Courses
3P15	3013	*	GR 524D	Accounting for Decision Making
-	<u>-</u> Н		GR 524D GR 524P	
# *		Н	GR 524P	Accounting for Decision Making
	-	-		Financial Statement Analysis for Decision Making
# *	-	Н	GR 525P	Financial Statement Analysis for Decision Making
	-	-	GR 601D	Strategic IT Alignment
Н	Н	H *	GR 601P	Strategic IT Alignment
-	-		GR 602D	Business Process Management
# *	Н	*	GR 602P	Business Process Management
	-		GR 603D	Leading Responsibly
# *	Н	H *	GR 603P	Leading Responsibly
	-		GR 604D	Global Strategy
# *	Н	Н	GR 604P	Global Strategy
*	-	- (Next "H"	GR 606D	Designing for the Value Chain
-	Н	Offered in Sp 16)	GR 606P	Designing for the Value Chain
-	-	*	GR 645D	Law, Ethics and Social Responsibility
H	SI	Н	GR 645P	Law, Ethics and Social Responsibility
_	*	*	GR 735D	Corporate Immersion
				GLOBAL BUSINESS EXPERIENCES
Loca	tions vary eve	erv	GBE 790	Please consult the Office of International Education or a Graduate Adviser for the most
	ademic year.	,	GB2 730	comprehensive listing of GBE offerings.
SP15	SU15	FA 15		HUMAN FACTORS IN INFORMATION DESIGN
*	-	*	HF 700	Foundations in Human Factors
*	-	*	HF 710	Managing a User-Centered Design Team
-	SI	-	HF 715	User Experience Boot Camp
-	*	-	HF 720	Localization and the Global Market
*	-	-	HF 730	Visualizing Information
WI	-	-	HF 740	Information Architecture: User-Centered Design for the World Wide Web
*	-	*	HF 750	Testing and Assessment Programs
*	-	-	HF 751	Measuring the User Experience
*	-	-	HF 760	Intelligent User Interfaces
-	-	*	HF 765	Emerging Interfaces
*	_	*	HF 770	Prototyping and Interaction Design
*	-	*	HF 780	Field Methods in Human Computer Interaction
*	_	*	HF 785	Ethnography of Work for Design
-	-	*	HF 795	Research Methods for Human Factors
IND	IND	IND	HF 800	User Experience Thesis
SP15	SU15	FA 15		INFORMATION DESIGN AND CORPORATE COMMUNICATION
-	*	-	IDCC 620	Managerial Communication
WI	-	-	IDCC 711	Argumentation Strategies for Business
SP15	SU15	FA 15	1500711	INFORMATION AND PROCESS MANAGEMENT
-	*	-	IPM 652	Information Management
*	_	_	IPM 723	Information Security, Control, and Ethics
_	_	*	IPM 740	Enterprise System Planning and Configuration
*	_	_	IPM 755	Special Topics in Information and Process Management
SP15	SU15	FA 15	11 141 733	LAW
- 5/ 15	SI		LA 701	Business Law
Н	-	-	LA 701	International Business Law
	_	*	LA 713	Law and Ethics
_	_	_	LA 725	Cyber Law
WI	_	-	LA723	Real Estate Law
VVI	_		L/ (/ 30	near Estate Luw

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	SP15	SU15	FA 15		MANAGEMENT
	-	-	-	MG 620	The Business of Biotechnology
	*	-	-	MG 630	Interpersonal Behavior in Management
	-	Н	-	MG 632	Managing Effective Work Teams
	*	Н	*	MG 635	Negotiating
	Н	-	H	MG 640	Managing Collaborative Relationships
	-	-	-	MG 645	Managing Organizational Change
	-	-	*	MG 646	Management of Technology
	-	SI	-	MG 647	Contemporary Practices of Managing Effectively in Tech Based Business Environments
	Н	-	Н	MG 651	Project Management
	-	SI/H	-	MG 652	Management of Innovation
	-	-	-	MG 656	Managing Human Resources in a Customer-Focused Environment
	WI	-	-	MG 661	International Management Behavior
	-	-	*	MG 670	Managing in a Diverse Workplace
	-	SI	-	MG 671	Management of the Transnational Corporation
	-	*	-	MG 704	Management Consulting Skills
	TU	TU	TU	MG 705	Field Project in Change Management
	-	-	-	MG 719	Special Topics in Management of Technology
	-	-	*	MG 755	Special Topics in Management
	TU	TU	TU	MG 825	Management of Technology Field Research
	SP15	SU15	FA 15		MARKETING
	*	-	*	MK 612	Strategic Marketing
	-	-	*	MK 711	Marketing Research and Analysis
	-	-	*	MK 712	Consumer and Buyer Behavior
	-	-	-	MK 713	Marketing Promotion and Communication
	*	-	-	MK 714	Marketing Channels and Logistics
	*	-	-	MK 715	New Products: Planning, Development, and Marketing
	-	-	*	MK 716	International Marketing
	*	-	_	MK 718	The Marketing of Services
	-	*	-	MK 725	E-Marketing
	*	-	*	MK 726	Customer Data Analysis and Relationship Marketing
	_	-	*	MK755A	Marketing Plan Design and Development
	*	-	-	MK 758	Enhancing Creativity
	SP15	SU15	FA 15		MATHEMATICAL SCIENCES
	-	-	*	MA 610	Optimization and Simulation for Business Decisions
	*	-	*	MA 611	Time Series Analysis
	*	-	*	MA 710	Data Mining
	SP15	SU15	FA 15		OPERATIONS MANAGEMENT
	-	-	-	OM 661	Operations Strategy
	-	-	-	OM790	Special Projects in Operations Management
	SP15	SU15	FA 15		SERVICE FOCUSED MANAGEMENT
	-	-	*	SFM 653	Service Focused Management (Former MG653/OM730)
	*	-	-	SFM 654	Managing Quality in Service (Former MG654/OM750)
	SP15	SU15	FA 15		STATISTICS
	*	*	*	ST 625	Quantitative Analysis for Business
	*	-	*	ST 635	Intermediate Statistical Modeling for Business
	SP15	SU15	FA 15		TAXATION
	H	H	Н	TX 600	Professional Tax Practice
	H	SI	H	TX 601	Federal Taxation of Income
	Н.	SI	H	TX 602	Transactions
	Н.	Н	H	TX 603	Corporations and Shareholders
	Н	Н	Н	TX 604	Multi-Jurisdictional Taxation
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SP15	SU15	FA 15		TAXATION
-	-	Н	TX 704	Federal Taxation of Income from Trusts and Estates
Н	-	-	TX 707	Pass-Through Entities and Closely Held Businesses
-	-	Н	TX 711	Mergers and Acquisitions
-	Н	-	TX 731	Investment Companies and Other Financial Products
-	-	Н	TX 732	Intellectual Properties
Н	-	-	TX733	Tax Aspects of Buying and Selling a Business
-	Н	-	TX 741	Tax Accounting Problems
-	Н	-	TX 761	State and Local Tax Practice
H	-	-	TX 771	International Tax Practice
TU	TU	TU	TX 791	Low Income Taxpayer Clinic

Bentley University Graduate Student and Academic Services Version: August 14, 2014