| | |
|---|---|
| * | Projected at this time |
| - | Not projected at this time |
| EX | Executive Format |
| H | Projected as a hybrid course allowing for an in-person classroom experience or real-time synchronized web attendance. |
| TU | Tutorial |
| WI | Projected as a winter session intensive course. |
| SI | Projected as a Summer session intensive course. |
| ^ | Indicates a maximum of six credits in a blended Graduate/Undergraduate course (AACSB Accreditation Policy) |
| R | Projected as real-time synchronized web attendance – no classroom option |

**\*NOTE:  This is a tentative listing and is subject to change**

| SP17 | SU17 | FA17 | | ACCOUNTANCY |
|---|---|---|---|---|
| - | H | H | AC 611 | Financial Accounting Problems I |
| H | - | H | AC 612 | Financial Accounting Problems II |
| H | - | H | AC 621 | Cost Accounting |
| - | - | * | AC 713 | Advanced Topics in Financial Accounting |
| * | - | - | AC 714 | Business Reporting and Analysis |
| - | - | - | AC 722 | Advanced Topics in Managerial Accounting |
| H | - | H | AC 730 | Business Processes & Systems Assessment |
| * | - | * | AC 731 | Advanced AIS: Modeling Effective Accounting Systems |
| H | - | H | AC 741 | Financial Statement Auditing |
| * | - | - | AC 742 | IT Auditing |
| - | - | * | AC 744 | Internal Auditing |
| - | - | H | AC 750 | Federal Income Taxation |
| * | - | - | AC 753 | Tax Factors in Business Decisions |
| - | - | H | AC 754 | Accounting for Income Taxes |
| - | - | - | AC 766 | Risk and Performance Measurement |
| * | * | - | AC 771 | Governmental Accounting, Reporting and Auditing |
| * | - | * | AC 772 | Principles of Fraud Investigation |
| * | - | * | AC 773 | Fraud and Forensic Accounting |
| WI | - | - | AC 781 | International Dimensions of Accounting |
| H | * | H | AC 793 | Professional Accounting Research and Policy |
| | | | | **COMPUTER INFORMATION SYSTEMS** |
| * | - | * | CS 603 | Object Oriented Application Development |
| * | * | * | CS 605 | Data Management and Systems Modeling |
| * | - | * | CS 607 | Technology Infrastructure of Information Systems |
| * | - | * | CS 610 | Enterprise Architecture |
| - | - | * | CS 612 | Web-Based Application Development |
| * | - | * | CS 620 | Global IT Project Management |
| * | - | * | CS 630 | Object Oriented Systems Analysis and Design |
| - | SI | - | CS 640 | Data Communications (CS 799 Network and Security Systems offered in place of CS 640 in SU 17) |
| * | - | - | CS 650 | Data Management Architectures |
| * | - | - | CS 680 | Mobile Application Development |
| - | - | * | CS 753 | Business Intelligence Methods and Technologies |
| - | - | - | CS 795 | Special Topics Seminar |
| - | - | * | CS 801 | Information Technology Policy and Management |
| | | | | **ECONOMICS** |
| - | - | * | EC 611 | The Macroeconomics of Financial Markets |
| * | - | - | EC 621 | Business and Economic Forecasting |
| - | * | - | EC 631 | Market Structure and Firm Strategy |
| - | - | - | EC655 | The Economics of Globalization |

| SP17 | SU17 | FA17 | | ETHICS | |
|---|---|---|---|---|---|
| WI | - | - | ETH 700 | Ethical Issues in Corporate Life | |
| - | SI | - | ETH 750 | Managing Ethics in Organizations | |
| TU | TU | - | ETH 810 | Research in Business Ethics | |
| | | | | **FINANCE** | |
| H | - | H | FI 623 | Investments | |
| H | - | H | FI 625 | Corporate Finance: Theory, Tools and Concepts | |
| - | * | * | FI 627 | Corporate Finance: Applications and Advanced Topics | |
| * | - | * | FI 635 | Fixed Income Valuation and Strategies | |
| * | - | - | FI 640 | Equity Valuation | |
| * | - | * | FI 645 | Derivatives | |
| * | - | - | FI 650 | Advanced Portfolio Theory and Practice | |
| - | - | - | FI 685 | Financial Strategy | |
| * | - | - | FI 730 | Management of Financial Institutions | |
| - | - | * | FI 735 | Mergers and Acquisitions | |
| - | - | - | FI 745 | Real Estate Investment Analysis | |
| * | - | * | FI 751 | International Financial Management | |
| - | SI | - | FI 787 | Large Investments and International Project Finance | |
| * | | * | FI 799 | Financial Statements and Modeling | |
| | | | | **FINANCIAL PLANNING** | |
| H | H | H | FP 600 | Professional Financial Planning Practice | |
| H | - | H | FP 601 | Investments and Capital Accumulation | |
| H | - | H | FP 610 | Benefits, Compensation, and Retirement | |
| H | H | H | FP 620 | Trusts, Gifts, and Estates | |
| H | - | - | FP 630 | Financial Planning Process and Case Studies | |
| - | - | - | FP 700 | Investment Vehicles | |
| H | - | - | FP 701 | Portfolio Management | |
| - | H | - | FP 703 | Marriage, Separation, and Divorce | |
| - | - | - | FP 704 | Financial Planning for Non-Traditional Families | |
| - | - | H | FP 705 | Elder Planning Techniques | |
| WI | - | | FP 706 | Psychology in Financial Planning | |
| H | - | - | FP 710 | Insurance and Wealth Preservation Planning Techniques | |
| | | | | **Graduate Required Courses** | |
| | | | **GR 521-GR 525 are only open to students in programs with foundation courses; they cannot be used as electives.** **GR601-GR735 are only open to MBA students except for GR602 which is open to MSIT, MSHFID and MSBA (with permission) and GR 603 which is open to MSHFID and MSBA (with permission).** **"D" courses are restricted to ELMBA and MSMBA students.** **"P" courses are restricted to EMBA, PMBA, MSA, MSBA, MSF, MSHFID, MSIT and MSMA students.** | | |
| - | - | * | GR 521D | Managerial Statistics | |
| H | H | H | GR 521P | Managerial Statistics | |
| - | - | * | GR 522D | Economic Environment of the Firm | |
| H | - | H | GR 522P | Economic Environment of the Firm | |
| * | - | - | GR 523D | Marketing Management | |
| H | - | H | GR 523P | Marketing Management | |
| - | - | * | GR 524D | Accounting for Decision Making | |
| H | - | H | GR 524P | Accounting for Decision Making | |
| * | - | - | GR 525D | Financial Statement Analysis for Decision Making | |
| H | H | - | GR 525P | Financial Statement Analysis for Decision Making | |
| * | - | - | GR 601D | Strategic IT Alignment | |
| H | - | H | GR 601P | Strategic IT Alignment | |
| - | - | * | GR 602D | Business Process Management | |
| H | H | H | GR 602P | Business Process Management | |

| SP17 | SU17 | FA17 | | Graduate Required Courses (Continued) | |
|---|---|---|---|---|---|
| * | - | * | GR 603D | Leading Responsibly | |
| H | H | H | GR 603P | Leading Responsibly | |
| * | - | * | GR 604D | Global Strategy | |
| H | H | H | GR 604P | Global Strategy | |
| * | - | - | GR 606D | Designing for the Value Chain | |
| H | - | H | GR 606P | Designing for the Value Chain | |
| | | | | | |
| - | - | * | GR 645D | Law, Ethics and Social Responsibility | |
| H | SI | H | GR 645P | Law, Ethics and Social Responsibility | |
| - | * | * | GR 735D | Corporate Immersion | |
| | | | | **GLOBAL BUSINESS EXPERIENCES** | |
| | | | GBE 790 | **Please consult the <u>Office of International Education</u> or a <u>Graduate Adviser</u> for the most comprehensive listing of GBE offerings. Locations vary every year.** | |
| | | | | **HUMAN FACTORS AND INFORMATION DESIGN** | |
| * | - | * | HF 700 | Foundations in Human Factors | |
| - | - | * | HF 710 | Managing a User-Centered Design Team | |
| - | SI | - | HF 715 | User Experience Boot Camp | |
| * | - | - | HF 720 | Localization and the Global Market | |
| * | - | EX | HF 725 | User Experience Leadership and Management | |
| * | - | - | HF 730 | Visualizing Information | |
| WI | - | - | HF 740 | Information Architecture: User-Centered Design for the World Wide Web | |
| * | - | * | HF 750 | Testing and Assessment Programs | |
| * | - | - | HF 751 | Measuring the User Experience | |
| * | - | - | HF 760 | Intelligent User Interfaces | |
| * | - | | HF 761 | Mobile Design | |
| - | - | * | HF 765 | Emerging Interfaces | |
| * | - | * | HF 770 | Prototyping and Interaction Design | |
| - | * | - | HF 780 | Field Methods in Human Computer Interaction | |
| * | - | - | HF 785 | Ethnography of Work for Design | |
| - | - | * | HF 795 | Research Methods for Human Factors | |
| IND | IND | IND | HF 800 | User Experience Thesis | |
| | | | | **INFORMATION DESIGN AND CORPORATE COMMUNICATION** | |
| * | - | - | IDCC 620 | Managerial Communication | |
| - | - | - | IDCC 711 | Argumentation Strategies for Business | |
| | | | | **INFORMATION AND PROCESS MANAGEMENT** | |
| - | H | - | IPM 652 | Information Management | |
| H | - | - | IPM 723 | Information Security, Control, and Ethics | |
| - | - | - | IPM 740 | Enterprise System Planning and Configuration | |
| - | - | - | IPM 755 | Special Topics in Information and Process Management | |
| | | | | **LAW** | |
| WI | - | - | LA 701 | Business Law | |
| H | - | - | LA 715 | International Business Law | |
| - | - | * | LA 720 | Current Topics in Law and Ethics in the Workplace | |
| - | - | - | LA730 | Real Estate Law | |
| | | | | **MANAGEMENT** | |
| H | - | - | MG 600 | Entrepreneurial Thinking | |
| H | - | - | MG 630 | Emotionally Intelligent Leadership ( Formerly, Interpersonal Behavior in Management) | |

*B e n t l e y   U n i v e r s i t y*
*G r a d u a t e   S t u d e n t   a n d   A c a d e m i c   S e r v i c e s*
*V e r s i o n :   J u n e   8 ,   2 0 1 6*

3 | P a g e

| SP 17 | SU17 | FA17 | | | Management (Continued) |
|---|---|---|---|---|---|
| H | H | - | | MG 632 | Leading Effective Work Teams (Formerly, Managing Effective Work Teams) |
| - | H | * | | MG 635 | Negotiating |
| H | - | H | | MG 640 | Managing Strategic Alliances |
| - | H | H | | MG 645 | Leading Change ( Formerly, Managing Organizational Change) |
| - | - | H | | MG 646 | Leading Technology Based Organizations ( Formerly, Management of Technology) |
| - | SI | - | | MG 647 | Leading Effectively in Global Business Environments ( Formerly, Contemporary Practices of Managing Effectively in Tech Based Business Environments) |
| - | - | H | | MG 651 | Project Management |
| - | SI | - | | MG 652 | Strategic Innovation ( Formerly, Management of Innovation) |
| - | - | * | | MG 653 | Leading Service Innovation (Formerly, Managing Services) |
| H | - | - | | MG 654 | Leading for Quality (Formerly, Managing Quality) |
| WI | - | H | | MG 661 | Global Leadership (Formerly, International Management Behavior) |
| - | - | - | | MG 670 | Leading in a Diverse Workplace (Formerly, Managing in a Diverse Workplace) |
| - | - | - | | MG 755 | Special Topics in Management |
| | | | | | **MARKETING** |
| * | - | * | | MK 612 | Strategic Marketing |
| - | - | * | | MK 711 | Marketing Research and Analysis |
| - | - | * | | MK 712 | Consumer and Buyer Behavior |
| * | - | - | | MK 713 | Marketing Promotion and Communication |
| - | - | - | | MK 714 | Marketing Channels and Logistics |
| - | - | - | | MK 715 | New Products: Planning, Development, and Marketing |
| - | * | - | | MK 716 | International Marketing |
| * | - | - | | MK 718 | The Marketing of Services |
| - | - | * | | MK 725 | E-Marketing |
| * | - | * | | MK 726 | Customer Data Analysis and Relationship Marketing |
| - | - | * | | MK 735 | Start-Up Marketing in the New Economy |
| * | - | - | | MK 758 | Enhancing Creativity |
| | | | | | **MATHEMATICAL SCIENCES** |
| * | - | * | | MA 610 | Optimization and Simulation for Business Decisions |
| * | - | * | | MA 611 | Time Series Analysis |
| * | - | * | | MA 710 | Data Mining |
| | | * | | MA 799A | Data Science |
| | | * | | MA 799B | Design of Experiment |
| | | | | | **STATISTICS** |
| H | * | * | | ST 625 | Quantitative Analysis for Business |
| H | - | * | | ST 635 | Intermediate Statistical Modeling for Business |
| | | | | | **TAXATION** |
| H | H | H | | TX 600 | Professional Tax Practice |
| H | - | H | | TX 601 | Federal Taxation of Income |
| H | SI | H | | TX 602 | Transactions |
| H | H | H | | TX 603 | Corporations and Shareholders |
| H | H | H | | TX 604 | Multi-Jurisdictional Taxation |
| - | - | H | | TX 704 | Federal Taxation of Income from Trusts and Estates |
| H | - | - | | TX 707 | Pass-Through Entities and Closely Held Businesses |
| - | - | H | | TX 711 | Mergers and Acquisitions |
| - | H | - | | TX 731 | Investment Companies and Other Financial Products |
| - | - | H | | TX 732 | Intellectual Properties |
| H | - | - | | TX733 | Tax Aspects of Buying and Selling a Business |
| - | H | - | | TX 741 | Tax Accounting Problems |
| - | H | - | | TX 761 | State and Local Tax Practice |

| H | - | - | TX 771 | International Tax Practice |
|---|---|---|--------|---------------------------|
| **TU** | **TU** | **TU** | TX 791 | Practicum in Low Income Taxpayer Clinic |