

FA 11	SP12	SU 12	PRE-PROGRAM FOUNDATION COURSES	
*	-	-	PPF 501	Statistics
*	-	-	PPF 502	Economic Environment of the Firm
PROGRAM FOUNDATION COURSES				
*	*	-		PF Module I: You must enroll in all 3 courses concurrently
			PF 503	Accounting for Decision Making (AC)
			PF 504	Financial Statement Analysis (FI)
			PF 505	Managing People in Organizations (MG)
*	*	-		PF Module II: You must enroll in all 3 courses concurrently
			PF 506	Marketing Management (MK)
			PF 507	Operations Management (OM)
			PF 508	Integrated Perspectives (IP)
ACCOUNTANCY				
H	-	*	AC 611	Financial Accounting Problems I
H	H	-	AC 612	Financial Accounting Problems II
-	H	-	AC 621	Cost Accounting
*	-	*	AC 713	Advanced Topics in Financial Accounting
*	-	*	AC 714	Business Reporting & Analysis
-	*	-	AC 722	Advanced Topics in Managerial Accounting
H	-	-	AC 730	Business Process & Systems Assessment
-	*	-	AC 731	Advanced AIS: Modeling Effective Accounting Info Systems
H	H	-	AC 741	Financial Statement Auditing
-	*	-	AC 742	IT Auditing
*	-	SI	AC 744	Internal Auditing
H	-	-	AC 750	Federal Income Taxation
*	-	*	AC 753	Tax Factors in Business Decisions
-	*	SI	AC 766	Risk and Performance Measurement
-	*	*	AC 771	Governmental Accounting Reporting & Auditing
*	-	-	AC 772	Principles of Fraud Investigation
-	*	-	AC 773	Fraud and Forensic Accounting
-	WI	SI	AC 781	International Dimensions of Accounting
H	H	*	AC 793	Professional Accounting Research and Policy Formulation
ARTS AND SCIENCES				
-	-	-	AS 710	French for Business (Offered as Grad/Undergrad course)^
-	-	-	AS 711	Spanish for Business (Offered as Grad/Undergrad course)^
-	-	-	AS 712	Italian for Business and Conversation (Offered as Grad/Undergrad course)^
BUSINESS ETHICS				
-	WI	SI	ETH 700	Ethical Issues in Corporate Life
-	-	SI	ETH 750	Managing Ethics in Organizations
IND	IND	IND	ETH 810	Research in Business Ethics
COMPUTER INFORMATION SYSTEMS				
*	-	-	CS 603	Object Oriented Application Development
*	-	-	CS 605	Data Management & Systems Modeling
*	-	-	CS 607	Technology Infrastructure of Information Systems
*	*	-	CS 610	Enterprise Architecture
-	*	-	CS 612	Web-Based Application Design
-	-	SI	CS 620	Global IT Project Management
-	*	-	CS 630	Object Oriented Systems Analysis and Design
*	-	-	CS 640	Data Communications
-	*	-	CS 650	Data Management Architectures
-	-	-	CS 660	Enterprise-Class Business Applications

FA 11	SP12	SU 12		
-	-	-	CS 670	Distributed Systems Architectures
-	-	-	CS 753	Data Warehousing and Data Mining
-	-	-	CS 795	Special Topics Seminar
-	*	-	CS 801	Information Technology Policy and Management
ECONOMICS				
-	*	-	EC 611	The Macroeconomics of Financial Markets
-	*	-	EC 621	Business & Economic Forecasting
-	-	-	EC 631	Market Structure and Firm Strategy
*	-	-	EC 655	The Economics of Globalization
ENTREPRENEURIAL STUDIES				
*	*	-	ES 600	Entrepreneurial Thinking
-	*	-	ES 601	Planning and Financing New Ventures ^(Offered as a GR/UC course)
IND	IND	IND	ES 701	Entrepreneurship Practicum
IND	IND	IND	ES 702	Research on the Entrepreneurial Process
FINANCE				
-	-	-	FI 603	Short-Term Financial Management
-	*	*	FI 623	Investments
*	*	*	FI 625	Corporate Finance: Theory, Tools and Concepts
*	*	-	FI 627	Corporate Finance: Applications and Advanced Topics
*	*	-	FI 635	Fixed Income Valuation and Strategies
*	*	-	FI 640	Equity Valuation
*	*	-	FI 645	Derivatives
-	-	-	FI 649	Seminar in Equity Trading
-	-	-	FI 650	Advanced Portfolio Theory and Practice
-	*	*	FI 685	Financial Strategy
-	-	-	FI 710	Enterprise Risk Management
*	*	-	FI 730	Management of Financial Institutions
-	*	-	FI 735	Mergers & Acquisitions
*	-	SI	FI 745	Real Estate Investment Analysis
*	*	*	FI 751	International Financial Management
-	WI	SI	FI 787	Large Investments and International Project Finance
FINANCIAL PLANNING				
H	H	H	FP 600	Professional Financial Planning Practice
H	H	-	FP 601	Investments and Capital Accumulation
H	H	-	FP 610	Benefits, Compensation and Retirement
H	H	H	FP 620	Trusts, Gifts and Estates
-	-	H	FP 700	Investment Vehicles
-	-	-	FP 701	Portfolio Management
-	-	H	FP 703	Marriage, Separation and Divorce
H	-	-	FP 704	Financial Planning for Non-Traditional Families
-	H	-	FP 705	Elder Planning Techniques
-	-	-	FP 706	Psychology in Financial Planning
-	-	H	FP 710	Insurance and Wealth Preservation Planning Techniques
-	-	-	FP 720	Charitable and Estate Planning Techniques
GENERAL GRADUATE STUDIES				
*	*	*	GS 601	Strategic Information Management
*	*	*	GS 602	Business Process Management
*	*	*	GS 603	Leadership, Ethics and Corporate Responsibilities
*	*	*	GS 604	Global Strategy

FA 11	SP12	SU 12	GLOBAL BUSINESS EXPERIENCES	
Please consult with your Adviser on GBE course availability			GBE 790 A	Eastern Europe: Business Environment Trans Econ Cen & East Euro Countries
			GBE 790 B	Japan: Japanese Culture & Business Practice
			GBE 790 C	France: The Impact of Technology on Bus. in France
			GBE 790 D	Ireland: A High-Tech Success Story
			GBE 790 E	India: Global Business and Culture in India
			GBE 790 F	Bermuda: Financial Services in Another World
			GBE 790 G	China: Doing Business in China from Cultural and Historical Perspectives
			GBE 790 H	Senegal: An Emerging West African Economy
			GBE 790 I	Cuba: Cuba and the US in the Global Economy
			GBE 790 J	Turkey: The Changing Dynamics of Turkey's EU Relations
			GBE 790 K	France: Global Management Innovation in Practice
			GBE 790	Bahrain: Islamic Financial Services
			GBE 790 M	Bahrain/Dubai: International Negotiation: Developing Effective Business Relationships in the Middle East
			GBE 790	Ireland: World Class Operations Across Countries
		GBE 790 N	Spain: Global Commerce, Culture and Corporate Social Responsibility in Spain	
HUMAN FACTORS IN INFORMATION DESIGN				
*	-	-	HF 700	Foundations in Human Factors
-	*	-	HF 710	Managing a User-Centered Design Team
-	-	SI	HF 715	User Experience Boot Camp
-	-	-	HF 720	Localization and the Global Market
-	*	-	HF 730	Visualizing Information
-	-	SI	HF 740	Information Architecture: User-Centered Design for the World Wide Web
*	*	-	HF 750	Testing and Assessment Programs
-	*	-	HF 751	Measuring the User Experience
*	-	-	HF 755	Special Topics in HFID
-	*	-	HF 760	Intelligent User Interfaces
*	-	-	HF 765	Advanced User Interface Design
*	*	-	HF 770	Prototyping Interaction and Design
-	*	-	HF 780	Field Methods in Human Computer Interaction
IND	IND	IND	HF 800	User Experience Thesis
INFORMATION DESIGN AND CORPORATE COMMUNICATION				
-	-	-	IDCC 610	Effective Speaking
-	-	*	IDCC 620	Managerial Communication
-	WI	-	IDCC 711	Argumentation Strategies for Business
INFORMATION PROCESS MANAGEMENT				
-	*	-	IPM 652	Information Management
-	-	-	IPM 722	Information Privacy: Policy & Strategy
-	*	-	IPM 723	Information Security, Control & Ethics
*	-	-	IPM 740	Enterprise System Planning and Configuration
INTERNATIONAL BUSINESS				
-	WI	-	AC 781	International Dimensions of Accounting
*	-	-	EC 655	The Economics of Globalization
*	*	*	FI 751	International Financial Management
-	*	-	LA 715	International Business Law
-	*	-	MG 601	Competing in Global Marketplace: Analysis of the Business Environment
-	WI	-	MG 661	International Management Behavior
-	-	SI	MG 671	Management of the Transnational Corporation
*	-	-	MK 716	International Marketing

FA 11	SP12	SU 12		LAW
-	-	*	LA 701	Business Law
-	*	-	LA 715	International Business Law
-	WI	-	LA 720	Law and Ethics
-	-	*	LA 725	Cyber Law
*	-	-	LA 730	Real Estate Law
MANAGEMENT				
-	*	-	MG 601	Competing in Global Marketplace: Analysis of the Business Environment
-	-	SI	MG 620	The Business of Biotechnology
-	*	-	MG 630	Interpersonal Behavior in Management
-	-	*	MG 632	Managing Effective Work Teams
*	*	*	MG 635	Negotiating
-	*	-	MG 640	Managing Collaborative Relationships
-	-	-	MG 645	Managing Organizational Change
*	-	-	MG 646	Management of Technology
-	-	SI	MG 647	Contemp. Practices of Mg. Effectively in Tech. Based Business Environments
*	*	SI	MG 651	Project Management
*	-	-	MG 652	Management of Innovation
*	-	-	MG 653	Service Management and Science
-	*	-	MG 654	Managing Quality in Services
-	-	*	MG 656	Managing Human Resources in a Customer-Focused Environment
-	WI	-	MG 661	International Management Behavior
*	-	-	MG 670	Managing in Diverse Workplace
-	-	SI	MG 671	Management of the Transnational Corporation
-	-	*	MG 704	Management Consulting Skills
-	-	-	MG 719	Special Topics in Management of Technology
IND	IND	IND	MG 705	Field Project in Change Management
MARKETING				
*	-	-	MK 612	Strategic Marketing
*	-	-	MK 711	Marketing Research & Analysis
*	-	-	MK 712	Consumer & Buyer Behavior
-	*	-	MK 713	Marketing Promotion & Communication
-	-	SI	MK 714	Marketing Channels and Logistics
-	-	*	MK 715	New Products: Planning, Development & Marketing
*	-	-	MK 716	International Marketing
-	-	-	MK 717	Business to Business Marketing
-	*	-	MK 718	The Marketing of Services
-	*	-	MK 725	E-Marketing
*	*	-	MK 726	Customer Data Analysis and Relationship Marketing
-	-	-	MK 755	Conscious Capitalism
-	-	-	MK 755A	Marketing Plan Design and Development
MATHEMATICAL SCIENCES				
*	-	-	MA 611	Time Series Analysis
-	-	-	MA 631	Mathematical Foundations for Quantitative Finance
-	-	-	MA 639	Asset Valuation and Derivatives Pricing
*	-	-	MA 710	Data Mining (<i>offered as a GR/PhD course</i>)
-	-	-	MA 731	Applied Modeling
OPERATIONS MANAGEMENT				
-	*	-	OM 661	Operations Strategy

FA 11	SP12	SU 12	SERVICE FOCUSED MANAGEMENT	
			SFM 653	Service Focused Management (Former MG653/OM730)
			SFM 654	Managing Quality in Service (Former MG654/OM750)
-	-	*	SFM 740	World Class Service Focused Operations (Former OM740)
STATISTICS				
*	*	*	ST 625	Quantitative Analysis for Business and Finance
-	*	-	ST 635	Intermediate Statistical Modeling for Business
TAXATION				
H	H	H	TX 600	Professional Tax Practice
H	H	SI	TX 601	Federal Taxation of Income
H	H	SI	TX 602	Transactions
H	H	H	TX 603	Corporations & Shareholders
H	H	H	TX 604	Multi-Jurisdictional Taxation
H	-	-	TX 704	Federal Taxation of Income from Trusts & Estates
H	-	-	TX 707	Pass-Through Entities and Closely Held Businesses
-	H	-	TX 711	Mergers and Acquisitions
-	-	H	TX 731	Investment Companies
H	-	-	TX 732	Intellectual Properties
-	H	-	TX733	Tax Aspects of Buying and Selling a Business
-	-	H	TX 741	Tax Accounting Problems
-	-	-	TX 742	Affiliated Corporations
-	-	-	TX 751	Tax Dispute Resolution
-	-	-	TX 752	Research Methodology
-	H	-	TX 761	State and Local Tax Practice
-	-	H	TX 771	International Tax Practice
IND	IND	IND	TX 791	Low Income taxpayer Clinic

Key:

(*) = Tentatively projected

(-) = Not projected at this time

(^): AACSB accreditation only allows up to six credits in Grad/Undergrad courses

H = Hybrid course offering includes live and web (Centra) option and is tentatively projected

WI = Wintersession intensive is tentatively projected

SI = Summer intensive class is tentatively projected

IND =Independent Study: a course that involves research or a project that is independently created in collaboration with and is overseen by a faculty member. Check with an advisor for details.