

## Wintersession 2013 Schedule of Courses

**This schedule is subject to change. For the most up-to-date course offerings, please refer to the "Course Offerings by Department" link on the main registration page.**

**Note: These one week intensive classes meet 14-JAN-13 to 18-JAN-13 unless otherwise stated in the "notes" section. Most intensive classes require a mandatory pre-session meeting. See "notes" section for details.**

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
40037	AC 781 100	Int'l Dimensions in Acctg	MTWRF	09:00am	05:00pm	3.0	Gujarathi	Pre-Req: BF 506/GR 524 or PF Module I or AC611. MANDATORY pre-session class: Fri, 11/30, 5:30-7:30pm.
40038	HF 740 1IN	Information Architecture	MTWRF	09:00am	05:00pm	3.0	Almquist	Pre-Req: None. Note: Program Director approval required for all except MSHFID, MSIT and MBA HFID & IST concentrators. MANDATORY pre-session class Fri, 12/7, 5:30pm - 7:30pm.
40039	IDCC 711 H1N	Argumentation Strategies Bus	MTWRF	09:00am	05:00pm	3.0	Marcel	Pre-Req: None. MANDATORY pre-session class Fri, 12/7, 5:30pm - 7:30pm. Hybrid course.
40040	IPM 755 1IN	Responsible Tech:Bus & Pub Pol	MTWRF	09:00am	05:00pm	3.0	Markus	Pre-Req: AC 730 or GS 602 or GR 610A or instr. permission. MANDATORY pre-session class Fri, 12/7, 5:30pm - 7:30pm. Class open to MBA, MSIT & PHD students.
40041	LA 720 1IN	Law and Ethics	MTWRF	09:00am	05:00pm	3.0	Missirian	Pre-Req: None. MANDATORY pre-session class Fri, 12/7, 5:30pm - 7:30pm.
40042	MG 661 1IN	International Mgt. Behavior	MTWRF	09:00am	05:00pm	3.0	Berdrow	Pre-Req: None. Recommended BF 503 or PF Module I or GR 630. MANDATORY pre-session class Fri, 12/7, 5:30pm - 7:30pm.

## Spring 2013 Schedule of Courses

**This schedule is subject to change. For the most up-to-date course offerings, please refer to the "Course Offerings by Department" link on the main registration page.**

### ***Accountancy***

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
10822	AC 612 1DA	Financial Acctg Problems II	W	11:55am	02:15pm	3.0	Gujarathi	Pre-Req: AC 611
10823	AC 612 HB1	Financial Acctg Problems II	R	07:30pm	09:50pm	3.0	Ruff	Pre-Req: AC 611 Hybrid Course
10824	AC 612 HB2	Financial Acctg Problems II	W	05:00pm	07:20pm	3.0	Gujarathi	Pre-Req: AC 611 Hybrid Course
10825	AC 621 1DA	Cost Accounting	W	12:45pm	03:05pm	3.0	Haselkorn	Pre-Req: BF 506/GR 524 or PF Module I or MSA or AC Cert
10826	AC 621 HB1	Cost Accounting	M	05:00pm	07:20pm	3.0	Fionda	Pre-Req: BF 506/GR 524 or PF Module I or MSA or AC Cert Hybrid Course.
10827	AC 621 HB2	Cost Accounting	M	07:30pm	09:50pm	3.0	Fionda	Pre-Req: BF 506/GR 524 or PF Module I or MSA or AC Cert Hybrid Course
10828	AC 713 100	Adv Topics in Fin Acctg	M	07:30pm	09:50pm	3.0	Freed	Pre or Co-Req: AC 612
10829	AC 714 100	Business Reporting & Analysis	W	07:30pm	09:50pm	3.0	Staff	Pre-Req: AC 611

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
10830	AC 722 100	Advan Topics Managerial Acctg	T	05:00pm	07:20pm	3.0	Staff	Pre-Req: AC 621
10831	AC 731 100	Advanced AIS	M	05:00pm	07:20pm	3.0	Boss	Pre-Req: AC 730
10832	AC 731 1DA	Advanced AIS	M	12:45pm	03:05pm	3.0	Boss	Pre-Req: AC 730
10833	AC 741 1DA	Financial Statement Auditing	W	02:25pm	04:45pm	3.0	MacIver	Pre-Req: BF 506/GR 524 or PF Module I or AC 611; Pre-or Co-Req: AC 730.
10834	AC 741 HB1	Financial Statement Auditing	R	05:00pm	07:20pm	3.0	Kelson	Pre-Req: BF 506/GR 524 or PF Module I or AC 611; Pre-or Co-Req: AC 730. Hybrid Course
10835	AC 741 HB2	Financial Statement Auditing	R	07:30pm	09:50pm	3.0	Kelson	Pre-Req: BF 506/GR 524 or PF Module I or AC 611; Pre-or Co-Req: AC 730. Hybrid Course
10836	AC 742 100	IT Auditing	T	05:00pm	07:20pm	3.0	Beveridge	Pre-Req: AC 741
10837	AC 766 100	Risk & Performance Measurement	W	05:00pm	07:20pm	3.0	Burnaby	Pre-Req: BF506/GR 524 or PF Module I or AC611
10838	AC 771 100	Governmental Acctg Reporting	R	07:30pm	09:50pm	3.0	White	Pre-Req: BF506/GR 524 or PF Module I or AC 611
10839	AC 773 100	Fraud and Forensic Accounting	R	05:00pm	07:20pm	3.0	Howe	Pre-Req: AC 611 or equivalent. Recommended: AC 612 or equivalent
10840	AC 793 HB1	Prof Accting Research &Policy	T	05:00pm	07:20pm	3.0	Bedard	Pre-Req: AC 612 ; Pre or Coreq: AC 621, AC 730, AC 741 Hybrid Course
10841	AC 793 HB2	Prof Accting Research &Policy	T	07:30pm	09:50pm	3.0	Bedard	Pre-Req: AC 612 ; Pre or Coreq: AC 621, AC 730, AC 741 Hybrid Course

### Computer Information Systems

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
10842	CS 605 100	Data Mgt & Systems Modeling	M	07:30pm	09:50pm	3.0	Coopriider	Pre-Req: None. Not open to those who have taken CS or IPM 652.
10843	CS 610 100	Enterprise Architecture	M	05:00pm	07:20pm	3.0	Schiano	Pre-Req: None
10844	CS 612 100	Web-Based Applic Design	R	05:00pm	07:20pm	3.0	Pepe	Pre-Req: CS 603
10845	CS 630 100	Obj Orient Syst Analys & Desig	T	05:00pm	07:20pm	3.0	Waguespack	Pre-Req: CS 603 and CS 605
10846	CS 650 100	Data Management Architectures	W	05:00pm	07:20pm	3.0	Coopriider	Pre-Req: CS 603 and CS 605
10948	CS 801 100	Info Tech Mgmt & Policy	W	07:30pm	09:50pm	3.0	Schiano	Pre-Req: None

### Economics

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
10847	EC 611 HB1	Macroeconomics of Fin. Markets	W	07:30pm	09:50pm	3.0	Gulley	Pre-Req: (PPF 501 or BF 501) and (PPF 502 or BF 502) and PF Module 1, OR GR 521 & GR 522 & GR 524 & GR 525 and GR 630. Hybrid Course

### Entrepreneurial Studies

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
10852	ES 600 100	Entrepreneurial Thinking	M	05:00pm	07:20pm	3.0	Shuman	Pre-Req: None

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
10853	ES 601 100	Planning & Financ New Ventures	W	07:30pm	09:50pm	3.0	Tuffile	Pre or Corequisite: ES 600

**Environments -- Open to BMBA students only.**

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
10848	ENV 601 100	Social Context	MTWR	09:30am	06:00pm	3.0	David	Restricted to BMBA students.
10849	ENV 602 100	Law, Regul & Econ Environment	MTWR	09:30am	06:00pm	3.0	Alexander	Restricted to BMBA students.
10850	ENV 603 100	Technology, Commun & Networks	MTWR	09:30am	06:00pm	3.0	Scholten	Restricted to BMBA students.
10851	ENV 604 100	Analyzing Complexity & Change	MTWR	09:30am	06:00pm	3.0	Veeseer	Restricted to BMBA students.

**Finance**

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
10854	FI 623 100	Investments	M	07:30pm	09:50pm	3.0	Raman	Pre-Requisite: GR 525 or Pre/Co-Requisite: FI 625. Not open to students who have completed FI 635 & FI 640.
10855	FI 623 200	Investments	T	05:00pm	07:20pm	3.0	Rosenthal	Pre-Requisite: GR 525 or Pre/Co-Requisite: FI 625. Not open to students who have completed FI 635 & FI 640.
10856	FI 625 100	Corp Fin: Theory, Tools & Conc	W	07:30pm	09:50pm	3.0	Musumeci	Pre-Req: PF Module 1 or BF 507
10857	FI 627 100	Corp Fin: Applic & Adv Topics	T	05:00pm	07:20pm	3.0	Gupta	Pre-Req FI 625 or GR 525
10858	FI 627 200	Corp Fin: Applic & Adv Topics	T	07:30pm	09:50pm	3.0	Gregory	Pre-Req FI 625 or GR 525
10859	FI 635 100	Fixed Income Val & Strategies	W	05:00pm	07:20pm	3.0	Fletcher Brown	Pre-Req: FI 623
10860	FI 640 100	Equity Valuation	M	05:00pm	07:20pm	3.0	Erhemjamts	Pre-Req: FI 623
10861	FI 645 100	Derivatives	R	05:00pm	07:20pm	3.0	Simon	Pre-Req: FI 623
10862	FI 685 100	Financial Strategy	W	07:30pm	09:50pm	3.0	Uhlmann	Pre-Req: FI 625 or GR 525
10863	FI 730 100	Mgmt of Financial Institutions	W	05:00pm	07:20pm	3.0	Cornett	Pre-Requisite: GR 525 or Pre/Co-Requisite: FI 625.
10864	FI 730 200	Mgmt of Financial Institutions	R	07:30pm	09:50pm	3.0	Huang	Pre-Requisite: GR 525 or Pre/Co-Requisite: FI 625.
10865	FI 751 100	Int'l Financial Mgmt	M	05:00pm	07:20pm	3.0	Sultan	Pre-Req: GR 525 or Pre/Co-Requisite: FI 625
10866	FI 751 200	Int'l Financial Mgmt	M	07:30pm	09:50pm	3.0	Sultan	Pre-Req: GR 525 or Pre/Co-Requisite: FI 625

**Financial Planning**

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
10867	FP 600 HB1	Professional Fin Plan Practice	M	04:00pm	06:20pm	3.0	Carley	Pre-req: None Hybrid Course
10868	FP 601 HB1	Investments & Capital Accumul	M	06:30pm	08:50pm	3.0	Welch	Pre-Req: None Hybrid Course
10869	FP 610 HB1	Benefits, Compens & Retirement	W	04:00pm	06:20pm	3.0	Somerset	Pre-Req: None Hybrid Course
10870	FP 620 HB1	Trusts, Gifts and Estates	W	06:30pm	08:50pm	3.0	Weisman	Pre-Req: None Hybrid Course
10871	FP 701 HB1	Portfolio Management	R	06:30pm	08:50pm	3.0	Frank	Pre-Req: None Hybrid Course

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
10872	FP 705 HB1	Elder Planning Techniques	R	04:00pm	06:20pm	3.0	Weisman	Pre-Req: None Hybrid Course

### General Grad Studies

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
10873	GR 523 1DA	Marketing Management	M	11:55am	02:15pm	3.0	Sisodia	Pre-Req: None. Restricted to ELMBA & MSMBA..
10874	GR 523 2DA	Marketing Management	M	09:15am	11:35am	3.0	Eshghi	Pre-Req: None. Restricted to ELMBA & MSMBA..
10875	GR 525 1DA	Fin Statement Analysis for Dec	W	09:15am	11:35am	3.0	Reis	Pre-Req: GR 521 (former BF 501) and GR 524 (former BF 506). Restricted to ELMBA & MSMBA.
10876	GR 525 2DA	Fin Statement Analysis for Dec	W	11:55am	02:15pm	3.0	Reis	Pre-Req: GR 521 (former BF 501) and GR 524 (former BF 506). Restricted to ELMBA & MSMBA.
10877	GR 610B 1DA	Business Process Management II	R	09:15am	11:35am	3.0	Chircu	Pre-Req: GR 610A. Restricted to ELMBA & MSMBA.
10878	GR 610B 2DA	Business Process Management II	R	11:55am	02:15pm	3.0	Chircu	Pre-Req: GR 610A. Restricted to ELMBA & MSMBA.
10879	GR 620A 1DA	Info Tech Competitive Advan I	T	09:15am	11:35am	3.0	Garfield	Pre-Req: None Restricted to ELMBA & MSMBA.
10880	GR 620A 2DA	Info Tech Competitive Advan I	T	11:55am	02:15pm	3.0	Garfield	Pre-Req: None Restricted to ELMBA & MSMBA.
10881	GR 630 1DA	Team Effect:Theory & Skills	M	02:25pm	04:45pm	3.0	Scibinico	Pre-Req: None Restricted to ELMBA & MSMBA.
10882	GR 630 2DA	Team Effect:Theory & Skills	W	02:25pm	04:45pm	3.0	Scibinico	Pre-Req: None Restricted to ELMBA & MSMBA.
10883	GS 601 100	Strategic Information Mgt.	T	05:00pm	07:20pm	3.0	Gogan	Pre-Req:All Foundation (i.e. PPF and PF) Courses required for student's degree. Not open to DMBA, ELMBA, MSMBA, MSIT or students who completed IA 601.
10884	GS 601 200	Strategic Information Mgt.	T	07:30pm	09:50pm	3.0	Gogan	Pre-Req:All Foundation (i.e. PPF and PF) Courses required for student's degree. Not open to DMBA, ELMBA, MSMBA, MSIT or students who completed IA 601.
10885	GS 602 100	Business Process Management	M	05:00pm	07:20pm	3.0	Saraswat	Pre-Req:All Foundation (i.e. PPF and PF) Courses required for student's degree. Restricted to EMBA, PMBA,MSHFID & MSIT students. Not open to students who completed IA 602.
10886	GS 602 200	Business Process Management	R	05:00pm	07:20pm	3.0	Saraswat	Pre-Req:All Foundation (i.e. PPF and PF) Courses required for student's degree. Restricted to EMBA, PMBA,MSHFID & MSIT students. Not open to students who completed IA 602.
10887	GS 603 100	Leading Responsibly	W	05:00pm	07:20pm	3.0	Weiss	Pre-Req:Restricted to MBA students. EMBA & PMBA: PPF 501, PPF 502, and PF 502 through 508. DMBA, ELMBA & MSMBA: GR 521 through GR 525 and GR 610 A&B. Not open to students who have completed IA 604.
10888	GS 603 1DA	Leading Responsibly	R	02:25pm	04:45pm	3.0	Starner	Pre-Req:Restricted to MBA students. EMBA & PMBA: PPF 501, PPF 502, and PF 502 through 508. DMBA, ELMBA & MSMBA: GR 521 through GR 525 and GR 610 A&B. Not open to students who have completed IA 604. NOTE: This section restricted to DMBA & MSMBA.
10889	GS 603 200	Leading Responsibly	R	07:30pm	09:50pm	3.0	Weiss	Pre-Req:Restricted to MBA students. EMBA & PMBA: PPF 501, PPF 502, and PF 502 through 508. DMBA, ELMBA & MSMBA: GR 521 through GR 525 and GR 610 A&B. Not open to students who have

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
								completed IA 604.
10890	GS 604 100	Global Strategy	M	07:30pm	09:50pm	3.0	Manolova	Pre-Req: Restricted to MBA students. EMBA & PMBA: PPF 501, PPF 502, PF 503 through 508, GS 601, GS 602, and GS 603. DMBA, ELMBA & MSMBA: GR 521 through 525 and GR 610 A&B. Must be one of the last 4 courses taken for degree. Not open to students who completed IA605 or GR 602.
10891	GS 604 1DA	Global Strategy	T	02:25pm	04:45pm	3.0	Manolova	Pre-Req: Restricted to MBA students. EMBA & PMBA: PPF 501, PPF 502, PF 503 through 508, GS 601, GS 602, and GS 603. DMBA, ELMBA & MSMBA: GR 521 through 525 and GR 610 A&B. Must be one of the last 4 courses taken for degree. Not open to students who completed IA605 or GR 602. NOTE: This section restricted to DMBA & MSMBA.
10892	GS 604 200	Global Strategy	T	05:00pm	07:20pm	3.0	Edelman	Pre-Req: Restricted to MBA students. EMBA & PMBA: PPF 501, PPF 502, PF 503 through 508, GS 601, GS 602, and GS 603. DMBA, ELMBA & MSMBA: GR 521 through 525 and GR 610 A&B. Must be one of the last 4 courses taken for degree. Not open to students who completed IA605 or GR 602.

### Human Factors in Info Designs

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
10893	HF 700 100	Foundations in Human Factors	T	05:00pm	07:20pm	3.0	Gribbons	Pre-Req: Dir Appr for all but MSHFID, MSIT, e-bus conc/cert or HFID conc
10894	HF 710 100	Managing User Cent Design Team	T	07:30pm	09:50pm	3.0	Skelton	Pre-Req: Dir Appr for all but MSHFID, MSIT, HFID conc
10895	HF 730 100	Visualizing Information	R	05:00pm	07:20pm	3.0	Resnick	Pre-Req: None. Note: Program Director approval required for all except MSHFID, MSTI & MBA HFID, IPM or IST concentrators
10896	HF 750 100	Testing & Assessment Programs	M	05:00pm	07:20pm	3.0	Virzi	Pre-Req: Dir Appr for all but MSHFID, MSIT or HFID conc
10897	HF 751 100	Measuring the User Experience	W	07:30pm	09:50pm	3.0	Albert	Pre-Req: HF 750. Note: Program Director approval required for all except MSHFID, MSIT & MBA HFID or IST concentrators.
10898	HF 755 100	Info & Elect Rec in Healthcare	W	05:00pm	07:20pm	3.0	Horsky	Pre-Req: Dir approval required for all but MSHFID, MSIT MBA/HFID & MBA/IST.
10899	HF 770 100	Prototyping Interaction Design	M	07:30pm	09:50pm	3.0	Wilson	Pre-Req: Dir Appr for all but MSHFID, MSIT, e-bus conc/cert or HFID conc
10947	HF 780 1CA	Field Methods in HCI	FSU FS	09:00am 09:00am	05:00pm 05:00pm	3.0	Kothandaraman	Pre-Req: Dir Appr for all but MSHFID, MSIT or HFID or IST concentrators. This course is part of the California Extension Program. For this first course, HFID students wishing to fly out to San Francisco can request special Program Director Approval. Course meets January 25 - 27, 8am - 5pm and February 15 - 16, 8 am-5 pm.

### Law

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
10900	LA 715 100	Int'l Business Law	R	06:30pm	08:50pm	3.0	Alvaro	Pre-Req: None

**Leadership -- Open to BMBA students only.**

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
10901	LDR 602 100	Thinking About Thinking	MTWR	09:30am	06:00pm	3.0	Davi	Restricted to BMBA students.
10902	LDR 603 100	Leadership Ethics	MTWR	09:30am	06:00pm	3.0	Moriarty	Restricted to BMBA students.
10903	LDR 604 100	Global Strategy	MTWR	09:30am	06:00pm	3.0	Hoffman	Restricted to BMBA students.

**Management**

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
10904	MG 630 100	Interpersonal Behav in Mgmt	W	05:00pm	07:20pm	3.0	Nurick	Pre-Req: None. Recommended BF 503or PF Module I or GR 630
10905	MG 635 100	Negotiating	M	05:00pm	07:20pm	3.0	Starner	Pre-Req: None. Recommended BF 503 or PF Module I or GR 630
10906	MG 635 200	Negotiating	R	05:00pm	07:20pm	3.0	Byrnes	Pre-Req: None. Recommended BF 503 or PF Module I or GR 630
10907	MG 640 100	Managing Collaborative Rel.	T	05:00pm	07:20pm	3.0	Shuman	Pre-Req: None
10908	MG 651 100	Project Management	T	07:30pm	09:50pm	3.0	Glidden	Pre-Req: None. Recommended BF 503 or PF Module I or GR 630

**Marketing**

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
10909	MK 718 100	The Marketing of Services	W	07:30pm	09:50pm	3.0	Moore	Pre-Req: BF 504 or PF Module II or MSMA-PF 506.
10910	MK 725 100	E-Marketing	T	07:30pm	09:50pm	3.0	Catalini	Pre-Req: BF 504 or PF Module II or MSMA-PF 506
10911	MK 726 100	Cust Data Analysis & Rel Mktg	T	05:00pm	07:20pm	3.0	Eshghi	Pre-Req: BF 504 or GR 523 or PF Module II or MSMA-PF 506
10912	MK 755 100	Conscious Capitalism	M	05:00pm	07:20pm	3.0	Sisodia	Pre-Req: BF 504 or PF Module II or MSMA-PF 506.

**Operations Management**

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
10913	OM 661 100	Operations Strategy	R	05:00pm	07:20pm	3.0	Chin	Pre-Req: BF 505 or PF Module II or GR 610 A&B

**Program Foundation Courses**

**PF Module I: You must enroll in all 3 courses (PF 503, 504, & 505) concurrently.**

**Note: 500-level courses cannot be used as elective courses.**

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
10914	PF 503 HB1	Accounting for Decision Making	M M	05:00pm 07:30pm	07:20pm 09:50pm	2.0	Malgwi	Co-Req: PF 504, PF505 Class meets 1/28 - 2/18 from 5:00pm - 7:20 pm, then 2/25 - 4/1 from 7:30pm - 9:50pm. Hybrid course.
10915	PF 504 HB1	Financial Statement Analysis	M M	05:00pm 07:30pm	07:20pm 09:50pm	2.0	Wasserman	Co-Req: PF 503, PF 505 Class meets 2/25 - 4/1 from 5:00pm - 7:20pm, then 4/8 - 5/6 from 7:30pm - 9:50pm. Hybrid course.
10916	PF 505 HB1	Managing People in Organiz	M M	05:00pm 07:30pm	07:20pm 09:50pm	2.0	Boyd	Co-Req: PF 503, PF 504 Class meets 1/28 - 2/18 from 7:30pm - 9:50pm, then 4/8 - 5/6 from 5:00pm - 7:20pm. Hybrid course.

**Program Foundation Courses**

**PF Module II: You must enroll in all 3 courses (PF 506, 507, 508) concurrently.****Note: 500-level courses cannot be used as elective courses.**

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
10917	PF 506 HB1	Marketing Management	W	07:30pm	09:50pm	2.0	Weisman	Pre or Co-Req: PF 503, 504, 505; Co-Req: PF 507, PF 508 Class meets 1/23 - 4/3 from 7:30pm - 9:50pm. Hybrid course.
10918	PF 507 HB1	Operations Management	W	05:00pm	07:20pm	2.0	Mellin	Pre or Co-Req: PF 503, 504, 505; Co-Req: PF 506, PF 508 Class meets 1/23 - 4/3 from 5:00pm - 7:20pm. Hybrid course.
10919	PF 508 HB1	Integrated Perspectives	W	05:00pm	09:50pm	2.0	Staff	Pre or Co-Req: PF 503, 504, 505; Co-Req: PF 506, PF 507 Class meets 4/10 - 5/6 from 5:00pm - 9:50pm. Hybrid course.

**Service Focused Management**

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
10920	SFM 654 100	Managing Quality in Services	R	05:00pm	07:20pm	3.0	Salsbury	Pre-req: None. Not open to students who have completed OM750

**Statistics**

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
10921	ST 625 100	Quant Analysis for Bus&Finance	M	05:00pm	07:20pm	3.0	Woolford	Pre-Req: BF 501 or PPF 501 or GR 521
10922	ST 625 200	Quant Analysis for Bus&Finance	R	05:00pm	07:20pm	3.0	Berger	Pre-Req: BF 501 or PPF 501 or GR 521
10923	ST 635 100	Intermed Stat Modeling for Bus	W	05:00pm	07:20pm	3.0	Woolford	Pre-Req: ST 625 or Instructor Permission

**Tax**

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
10924	TX 600 HB1	Professional Tax Practice	W	04:00pm	06:20pm	3.0	Lynch	Pre-Req: None Hybrid Course
10925	TX 600 HB2	Professional Tax Practice	W	06:30pm	08:50pm	3.0	Lynch	Pre-Req: None Hybrid Course
10926	TX 601 HB1	Federal Taxation of Income	T	04:00pm	06:20pm	3.0	Newpol	Pre-Req: None Hybrid Course
10927	TX 601 HB2	Federal Taxation of Income	T	06:30pm	08:50pm	3.0	Newpol	Pre-Req: None Hybrid Course
10928	TX 602 HB1	Transactions	T	04:00pm	06:20pm	3.0	Lynch	Pre-Req: None Hybrid Course
10929	TX 603 HB1	Corporations and Shareholders	R	06:30pm	08:50pm	3.0	Thomas	Pre-Req: None Hybrid Course
10930	TX 604 HB1	Multi-Jurisdictional Taxation	M	06:30pm	08:50pm	3.0	Thomas	Pre-Req: None Hybrid Course
10931	TX 707 HB1	Pass-Through Entities	R	04:00pm	06:20pm	3.0	Wickham	Pre-Req: None Hybrid Course
10932	TX 733 HB1	Tax Aspects Buy/Selling a Bus.	T	06:30pm	08:50pm	3.0	Darby	Pre-Req: None Hybrid Course
10933	TX 761 HB1	State and Local Taxation	M	04:00pm	06:20pm	3.0	Politi	Pre-Req: None Hybrid Course