

# Spring 2013

## Accountancy

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
10001	AC 310 001				Cost Management	WF	08:30am 09:45am	TBA	PREQ: GB 202 or GB 212	
10002	AC 310 002				Cost Management	WF	09:55am 11:10am	Haselkorn	PREQ: GB 202 or GB 212	
10003	AC 310 003				Cost Management	M R	09:55am 11:10am, 11:20am 12:35pm	Haselkorn	PREQ: GB 202 or GB 212	
10004	AC 310 004				Cost Management	MR	12:45pm 02:00pm	Haselkorn	PREQ: GB 202 or GB 212	
10005	AC 310 005				Cost Management	MW	05:00pm 06:15pm	Levesque	PREQ: GB 202 or GB 212	
10006	AC 310 E01				Cost Management	W	06:30pm 09:00pm	Levesque	PREQ: GB 202 or GB 212	
10007	AC 311 001				Financial Acc and Reporting I	MR	12:45pm 02:00pm	Yezegel	PREQ: GB 202 or GB 212.	
10008	AC 311 002				Financial Acc and Reporting I	WF	09:55am 11:10am	Freed	PREQ: GB 202 or GB 212.	
10009	AC 311 003				Financial Acc and Reporting I	MR	12:45pm 02:00pm	Yezegel	PREQ: GB 202 or GB 212.	
10010	AC 311 004				Financial Acc and Reporting I	WF	02:10pm 03:25pm	Freed	PREQ: GB 202 or GB 212.	
10011	AC 311 E01				Financial Acc and Reporting I	R	06:30pm 09:00pm	Yezegel	PREQ: GB 202 or GB 212.	
10012	AC 312 001				Financial Acc and Reporting II	WF	08:30am 09:45am	TBA	PREQ: (AC 211 or AC 311).	
10013	AC 312 002				Financial Acc and Reporting II	WF	09:55am 11:10am	TBA	PREQ: (AC 211 or AC 311).	
10014	AC 312 003				Financial Acc and Reporting II	M R	09:55am 11:10am, 11:20am 12:35pm	TBA	PREQ: (AC 211 or AC 311).	
10015	AC 312 004				Financial Acc and Reporting II	TF	12:45pm 02:00pm	McConville	PREQ: (AC 211 or AC 311).	
10016	AC 312 005				Financial Acc and Reporting II	TR	03:35pm 04:50pm	McConville	PREQ: (AC 211 or AC 311).	
10017	AC 312 006				Financial Acc and Reporting II	TR	05:00pm 06:15pm	Ruff	PREQ: (AC 211 or AC 311).	
10018	AC 312 E01				Financial Acc and Reporting II	T	06:30pm 09:00pm	Ruff	PREQ: (AC 211 or AC 311).	
10019	AC 312 H01				(H) Fin Acc and Reporting II	M R	09:55am 11:10am, 11:20am 12:35pm	Read	PREQ: (AC 211 or AC 311). Honors Program Only	
10020	AC 312 H02				(H) Fin Acc and Reporting II	MR	12:45pm 02:00pm	Read	PREQ: (AC 211 or AC 311). Honors Program Only	
10021	AC 332 001				Fraud Examination	TF	11:20am 12:35pm	McConville	PREQ: GB 202 or GB 212	
10022	AC 340 001				Accounting Information Systems	TR	08:30am 09:45am	Baxter	PREQ: (AC 311 (CPR) or AC 211) & (Pre or Co-req	C

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CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
									GB 310)	
10023	AC 340 002				Accounting Information Systems	TR	02:10pm 03:25pm	Baxter	PREQ: (AC 311 (CPR) or AC 211) & (Pre or Co-req GB 310)	C
10024	AC 340 003				Accounting Information Systems	TR	03:35pm 04:50pm	Baxter	PREQ: (AC 311 (CPR) or AC 211) & (Pre or Co-req GB 310)	C
10025	AC 340 E01				Accounting Information Systems	T	06:30pm 09:00pm	Baxter	PREQ: (AC 311 (CPR) or AC 211) & (Pre or Co-req GB 310)	C
10026	AC 340 E02				Accounting Information Systems	M	06:30pm 09:00pm	Gupta	PREQ: (AC 311 (CPR) or AC 211) & (Pre or Co-req GB 310)	C
10027	AC 350 001				Federal Taxation	TR	08:30am 09:45am	Nixon	PREQ: GB 202 or GB 212.	
10028	AC 350 002				Federal Taxation	TR	09:55am 11:10am	Nixon	PREQ: GB 202 or GB 212.	
10029	AC 350 003				Federal Taxation	MW	11:20am 12:35pm	Reed	PREQ: GB 202 or GB 212. Service-Learning 4th-credit option.	
10030	AC 350 004				Federal Taxation	MW	03:35pm 04:50pm	Levesque	PREQ: GB 202 or GB 212.	
10031	AC 350 E01				Federal Taxation	T	06:30pm 09:00pm	Noga	PREQ: GB 202 or GB 212. Service-Learning 4th-credit option.	
10032	AC 412 001				Advanced Accounting	TR	08:30am 09:45am	Rowat	PREQ: (AC 312 (CPR) or AC 212)	
10033	AC 412 002				Advanced Accounting	TR	09:55am 11:10am	Rowat	PREQ: (AC 312 (CPR) or AC 212)	
10034	AC 412 E01				Advanced Accounting	W	06:30pm 09:00pm	Freed	PREQ: (AC 312 (CPR) or AC 212)	
10035	AC 421 001				Internship in Accountancy			Osterheld	PREQ: GB 202 or AC 122; 10.5 cr. in AC and IP. May not register on the web. See internship coordinator.	
10036	AC 440 001				Des & Control of Data and Syst	MW	03:35pm 04:50pm	Boss	PREQ: AC 340 & (CC7 or WP)	
10037	AC 450 E01				Advanced Federal Taxation	M	06:30pm 09:00pm	Noga	PREQ: (AC 350 or AC 352 or AC 351). Embedded Service-Learning	
10038	AC 470 001				Financial Statement Auditing	MR	12:45pm 02:00pm	MacIver	PREQ: (AC 311 or AC 211) & AC 340	
10039	AC 470 002				Financial Statement Auditing	TR	02:10pm 03:25pm	MacIver	PREQ: (AC 311 or AC 211) & AC 340	
10040	AC 470 003				Financial Statement Auditing	MW	05:00pm 06:15pm	MacIver	PREQ: (AC 311 or AC 211) & AC 340	

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CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
10041	AC 470 E01				Financial Statement Auditing	W	06:30pm 09:00pm	Pepe	PREQ: (AC 311 or AC 211) & AC 340	
10042	AC 472 E01				Internal Auditing	T	06:30pm 09:00pm	Burnaby	PREQ: (AC 312 or AC 212) & AC 340	
10043	AC 475 E01				InformationTechnology Auditing	R	06:30pm 09:00pm	Beveridge	PREQ: (AC 311 or AC 211) & (AC 470 or AC 472)	

## Career Development

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
10743	CDI 101 F01		G	0	Career Development Seminar	T	08:30am 09:45am	Murphy	For First Year Students ONLY. Class meets Jan 22 - March 8.	
10744	CDI 101 F02		G	0	Career Development Seminar	T	11:20am 12:35pm	Payne	For First Year Students ONLY. Class meets Jan 22 - March 8.	
10745	CDI 101 F03		G	0	Career Development Seminar	T	11:20am 12:35pm	Vidic	For First Year Students ONLY. Class meets Jan 22 - March 8.	
10746	CDI 101 F04		G	0	Career Development Seminar	T	12:45pm 02:00pm	Ehl	For First Year Students ONLY. Class meets Jan 22 - March 8.	
10747	CDI 101 F05		G	0	Career Development Seminar	T	03:35pm 04:50pm	Murphy	For First Year Students ONLY. Class meets Jan 22 - March 8.	
10748	CDI 101 F06		G	0	Career Development Seminar	W	09:55am 11:10am	Commons	For First Year Students ONLY. Class meets Jan 22 - March 8.	
10749	CDI 101 F07		G	0	Career Development Seminar	W	09:55am 11:10am	Hammond	For First Year Students ONLY. Class meets Jan 22 - March 8.	
10750	CDI 101 F08		G	0	Career Development Seminar	W	02:10pm 03:25pm	Commons	For First Year Students ONLY. Class meets Jan 22 - March 8.	
10751	CDI 101 F09		G	0	Career Development Seminar	W	02:10pm 03:25pm	Bender	For First Year Students ONLY. Class meets Jan 22 - March 8.	
10752	CDI 101 F10		G	0	Career Development Seminar	R	11:20am 12:35pm	Hammond	For First Year Students ONLY. Class meets Jan 22 - March 8.	
10753	CDI 101 F11		G	0	Career Development Seminar	R	11:20am 12:35pm	Walsh	For First Year Students ONLY. Class meets Jan 22 - March 8.	
10754	CDI 101 F12		G	0	Career Development Seminar	T	12:45pm 02:00pm	Brennan	For First Year Students ONLY. Class meets Jan 22 - March 8.	

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D -- Diversity

I -- International

C -- Communication Intensive sections.

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# Spring 2013

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
									- March 8.	
10755	CDI 101 F13		G	0	Career Development Seminar	F	09:55am 11:10am	Stenerson	For First Year Students ONLY. Class meets Jan 22 - March 8.	
10756	CDI 101 F14		G	0	Career Development Seminar	R	03:35pm 04:50pm	Murphy	For First Year Students ONLY. Class meets Jan 22 - March 8.	
10757	CDI 101 F15		G	0	Career Development Seminar	F	09:55am 11:10am	Sawyer	For First Year Students ONLY. Class meets Jan 22 - March 8.	
10758	CDI 101 F16		G	0	Career Development Seminar	F	11:20am 12:35pm	Vidic	For First Year Students ONLY. Class meets Jan 22 - March 8.	
10759	CDI 101 F17		G	0	Career Development Seminar	F	12:45pm 02:00pm	Sawyer	For First Year Students ONLY. Class meets Jan 22 - March 8.	
10762	CDI 101 S01		H	0	Career Development Seminar	T	08:30am 09:45am	Murphy	For First Year Students ONLY. Class meets March 18 - April 29.	
10763	CDI 101 S02		H	0	Career Development Seminar	T	11:20am 12:35pm	Payne	For First Year Students ONLY. Class meets March 18 - April 29.	
10764	CDI 101 S03		H	0	Career Development Seminar	T	11:20am 12:35pm	Vidic	For First Year Students ONLY. Class meets March 18 - April 29.	
10765	CDI 101 S04		H	0	Career Development Seminar	T	12:45pm 02:00pm	Ehl	For First Year Students ONLY. Class meets March 18 - April 29.	
10766	CDI 101 S05		H	0	Career Development Seminar	T	03:35pm 04:50pm	Murphy	For First Year Students ONLY. Class meets March 18 - April 29.	
10767	CDI 101 S06		H	0	Career Development Seminar	W	09:55am 11:10am	Commons	For First Year Students ONLY. Class meets March 18 - April 29.	
10768	CDI 101 S07		H	0	Career Development Seminar	W	09:55am 11:10am	Hammond	For First Year Students ONLY. Class meets March 18 - April 29.	
10769	CDI 101 S08		H	0	Career Development Seminar	W	02:10pm 03:25pm	Commons	For First Year Students ONLY. Class meets March 18 - April 29.	
10770	CDI 101 S09		H	0	Career Development Seminar	W	02:10pm 03:25pm	Bender	For First Year Students ONLY. Class meets March 18 - April 29.	
10771	CDI 101 S10		H	0	Career Development Seminar	R	11:20am 12:35pm	Hammond	For First Year Students ONLY. Class meets March 18 - April 29.	

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CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
10772	CDI 101 S11		H	0	Career Development Seminar	R	11:20am 12:35pm	Walsh	For First Year Students ONLY. Class meets March 18 - April 29.	
10773	CDI 101 S12		H	0	Career Development Seminar	T	12:45pm 02:00pm	Brennan	For First Year Students ONLY. Class meets March 18 - April 29.	
10774	CDI 101 S13		H	0	Career Development Seminar	F	09:55am 11:10am	Stenerson	For First Year Students ONLY. Class meets March 18 - April 29.	
10775	CDI 101 S14		H	0	Career Development Seminar	R	03:35pm 04:50pm	Murphy	For First Year Students ONLY. Class meets March 18 - April 29.	
10776	CDI 101 S15		H	0	Career Development Seminar	F	09:55am 11:10am	Sawyer	For First Year Students ONLY. Class meets March 18 - April 29.	
10777	CDI 101 S16		H	0	Career Development Seminar	F	11:20am 12:35pm	Vidic	For First Year Students ONLY. Class meets March 18 - April 29.	
10778	CDI 101 S17		H	0	Career Development Seminar	F	12:45pm 02:00pm	Sawyer	For First Year Students ONLY. Class meets March 18 - April 29.	
10780	CDI 102 001			1	Career Development Internship			TBA	PREQ: CDI 101 and approval of Career Services. May not register on the web. This course does not apply toward any degree requirements and the credits DO NOT count toward the required credits for graduation.	

## Computer Information Systems

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
10044	CS 150 001				Intro Data & Info Mgmt	MW	11:20am 12:35pm	Ahmed	PREQ: IT 101	
10045	CS 150 002				Intro Data & Info Mgmt	MW	05:00pm 06:15pm	Ahmed	PREQ: IT 101	
10046	CS 150 E01				Intro Data & Info Mgmt	T	06:30pm 09:00pm	Ahmed	PREQ: IT 101	
10047	CS 180 001				Programming Fundamentals	TR	09:55am 11:10am	Robertson	PREQ: IT 101. Program Intensive	
10048	CS 180 002				Programming Fundamentals	TR	05:00pm 06:15pm	Robertson	PREQ: IT 101. Program Intensive	
10049	CS 180 E01				Programming Fundamentals	R	06:30pm 09:00pm	Babaian	PREQ: IT 101. Program Intensive	
10050	CS 213 001				The World Wide Web	TF	11:20am 12:35pm	Pepe	PREQ: IT 101	

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10051	CS 213 002				The World Wide Web	WF	02:10pm 03:25pm	Pepe	PREQ: IT 101	
10052	CS 240 001				Bus Proc & Comm Infrastructure	M R	09:55am 11:10am, 11:20am 12:35pm	Wong	PREQ: IT 101	
10053	CS 280 001				Object Orient App Development	TR	03:35pm 04:50pm	Babaian	PREQ: CS 180	
10054	CS 350 001				Database Management Systems	TR	08:30am 09:45am	Topi	PREQ: (CS 220 or CS 150) or (AC 340 & AIS or ISAC major)	
10055	CS 350 E01				Database Management Systems	W	06:30pm 09:00pm	Topi	PREQ: (CS 220 or CS 150) or (AC 340 & AIS or ISAC major)	
10056	CS 360 001				Bus Sys Anal & Modeling	MR	12:45pm 02:00pm	Xu	PREQ: (CS 150 & CS major or minor) or (AC 340 & AIS or ISAC majors only)	C
10057	CS 360 002				Bus Sys Anal & Modeling	MW	03:35pm 04:50pm	Xu	PREQ: (CS 150 & CS major or minor) or (AC 340 & AIS or ISAC majors only)	C
10058	CS 460 E01				IS Proj Mgmt & Practice	M	06:30pm 09:00pm	Wong	PREQ: CS 360	
10059	CS 480 001				Advanced App Development Tech	TR	02:10pm 03:25pm	Pepe	PREQ: CS 280	
10060	IT 101 001				Info Tech and Computer System	TR	09:55am 11:10am	Wong		
10061	IT 101 002				Info Tech and Computer System	WF	09:55am 11:10am	VanderClock		
10062	IT 101 003				Info Tech and Computer System	TF	11:20am 12:35pm	McCarron		
10063	IT 101 004				Info Tech and Computer System	MR	12:45pm 02:00pm	Wong		
10064	IT 101 005				Info Tech and Computer System	TR	02:10pm 03:25pm	Robertson		
10065	IT 101 006				Info Tech and Computer System	WF	02:10pm 03:25pm	VanderClock		
10066	IT 101 007				Info Tech and Computer System	MW	03:35pm 04:50pm	VanderClock		
10067	IT 101 008				Info Tech and Computer System	TR	03:35pm 04:50pm	Ahmed		
10068	IT 101 E01				Info Tech and Computer System	T	06:30pm 09:00pm	Shah		
10069	IT 101 H01				(H) Info Tech and Comp Systems	MW	11:20am 12:35pm	Frydenberg	Service-Learning 4th-credit option. Honors Program Only	
10070	IT 101 SL1				Info Tech and Computer System	M R	09:55am 11:10am, 11:20am 12:35pm	VanderClock	Embedded Service-Learning.	
10071	IT 101 X01				Info Tech and Computer System	MW	05:00pm 06:15pm	Frydenberg	Technology Intensive. Service-Learning 4th-credit	

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									option.	

## Economics

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
10072	EC 111 001				Principles of Microeconomics	WF	08:30am 09:45am	Dupree	PREQ: 3 credits of MA 100 level.	
10073	EC 111 002				Principles of Microeconomics	WF	09:55am 11:10am	Dupree	PREQ: 3 credits of MA 100 level.	
10074	EC 111 003				Principles of Microeconomics	TR	08:30am 09:45am	Avola	PREQ: 3 credits of MA 100 level.	
10075	EC 111 004				Principles of Microeconomics	TR	09:55am 11:10am	Avola	PREQ: 3 credits of MA 100 level.	
10076	EC 111 E01				Principles of Microeconomics	W	06:30pm 09:00pm	Barnor	PREQ: 3 credits of MA 100 level.	
10077	EC 112 001				Principles of Macroeconomics	TR	08:30am 09:45am	Edward	PREQ: EC 111.	
10078	EC 112 002				Principles of Macroeconomics	TR	09:55am 11:10am	Edward	PREQ: EC 111.	
10079	EC 112 003				Principles of Macroeconomics	TR	08:30am 09:45am	Tumennasan	PREQ: EC 111.	
10080	EC 112 004				Principles of Macroeconomics	WF	08:30am 09:45am	Saccardo	PREQ: EC 111.	
10081	EC 112 005				Principles of Macroeconomics	WF	09:55am 11:10am	Saccardo	PREQ: EC 111.	
10082	EC 112 006				Principles of Macroeconomics	M R	09:55am 11:10am, 11:20am 12:35pm	Andzie-Quainoo	PREQ: EC 111.	
10083	EC 112 007				Principles of Macroeconomics	MR	12:45pm 02:00pm	Andzie-Quainoo	PREQ: EC 111.	
10084	EC 112 008				Principles of Macroeconomics	TF	11:20am 12:35pm	Kramer	PREQ: EC 111.	
10085	EC 112 009				Principles of Macroeconomics	TF	12:45pm 02:00pm	Kramer	PREQ: EC 111.	
10086	EC 112 010				Principles of Macroeconomics	MW	03:35pm 04:50pm	Eskot	PREQ: EC 111.	
10087	EC 112 011				Principles of Macroeconomics	MW	05:00pm 06:15pm	Eskot	PREQ: EC 111.	
10088	EC 112 012				Principles of Macroeconomics	TR	03:35pm 04:50pm	Moore	PREQ: EC 111.	
10089	EC 112 013				Principles of Macroeconomics	TR	05:00pm 06:15pm	Moore	PREQ: EC 111.	
10090	EC 112 014				Principles of Macroeconomics	M R	09:55am 11:10am, 11:20am 12:35pm	Snyder	PREQ: EC 111. Service-Learning 4th-credit option.	
10091	EC 112 015				Principles of Macroeconomics	MR	12:45pm 02:00pm	Snyder	PREQ: EC 111. Service-Learning 4th-credit option.	

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10092	EC 112 016				Principles of Macroeconomics	TF	11:20am 12:35pm	Snyder	PREQ: EC 111. Service-Learning 4th-credit option.	
10093	EC 112 017				Principles of Macroeconomics	TR	02:10pm 03:25pm	Snyder	PREQ: EC 111. Service-Learning 4th-credit option.	
10094	EC 112 018				Principles of Macroeconomics	TF	12:45pm 02:00pm	Guglielmo	PREQ: EC 111.	
10095	EC 112 019				Principles of Macroeconomics	WF	02:10pm 03:25pm	Guglielmo	PREQ: EC 111.	
10096	EC 112 E01				Principles of Macroeconomics	T	06:30pm 09:00pm	Barnor	PREQ: EC 111.	
10097	EC 112 H01				(H) Princ of Macroeconomics	MW	11:20am 12:35pm	Ortmeyer	PREQ: EC 111. Honors Program Only	
10098	EC 112 H02				(H) Princ of Macroeconomics	MW	03:35pm 04:50pm	Ortmeyer	PREQ: EC 111. Honors Program Only	
10099	EC 112 H03				(H) Princ of Macroeconomics	WF	09:55am 11:10am	Mukerjee	PREQ: EC 111. Honors Program Only	
10100	EC 224 001				Intermediate Price Theory	M R	09:55am 11:10am, 11:20am 12:35pm	Clarke	PREQ: EC 111 & EC 112.	
10101	EC 224 002				Intermediate Price Theory	MR	12:45pm 02:00pm	Clarke	PREQ: EC 111 & EC 112.	
10102	EC 224 E01				Intermediate Price Theory	T	06:30pm 09:00pm	Enz	PREQ: EC 111 & EC 112.	
10103	EC 224 H01				(H) Intermediate Price Theory	MW	03:35pm 04:50pm	Clarke	PREQ: EC 111 & EC 112. Honors Program Only	
10104	EC 225 001				Intermed Macroeconomics	TR	02:10pm 03:25pm	Kuntz	PREQ: EC 111 & EC 112.	
10105	EC 225 002				Intermed Macroeconomics	TR	03:35pm 04:50pm	Shepherd	PREQ: EC 111 & EC 112.	
10106	EC 225 003				Intermed Macroeconomics	TR	05:00pm 06:15pm	Shepherd	PREQ: EC 111 & EC 112.	
10107	EC 225 E01				Intermed Macroeconomics	W	06:30pm 09:00pm	Kuntz	PREQ: EC 111 & EC 112.	
10108	EC 225 H01				(H) Intermed Macroeconomics	MW	11:20am 12:35pm	Gulley	PREQ: EC 111 & EC 112. Honors Program Only	
10109	EC 273 E01				Tech, Innov & Econ Perf	R	06:30pm 09:00pm	Flynn	PREQ: EC 111 & EC 112.	
10110	EC 275 001				The Economics of Sports	WF	08:30am 09:45am	Callan	PREQ: EC 111 & EC 112 & GB 213	
10111	EC 311 001				International Economics	WF	02:10pm 03:25pm	Mukerjee	PREQ: EC 111 & EC 112	I
10112	EC 321 001				International Growth/Develop	TR	08:30am 09:45am	Kuntz	PREQ: EC 111 & EC 112	I
10113	EC 331 001				Modern Economic Systems	TF	12:45pm 02:00pm	Snyder	PREQ: EC 111 & EC 112	I
10114	EC 346 001				Environmental Economics	WF	09:55am 11:10am	Callan	PREQ: EC 111 & EC 112	
10115	EC 381 001				Research in Managerial Econ	MW	11:20am 12:35pm	Livingston	PREQ: EC 224 & (ME or EF major or IP) & (CC7 or WP)	C

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(CPR) -- Concurrent prerequisite.	FOR UP-TO-DATE COURSE AVAILABILITY, GO TO <a href="http://www.bentley.edu/registrar/">http://www.bentley.edu/registrar/</a>
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# Spring 2013

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
10116	EC 381 002				Research in Managerial Econ	TR	03:35pm 04:50pm	Dave	PREQ: EC 224 & (ME or EF major or IP) & (CC7 or WP)	C
10117	EC 381 E01				Research in Managerial Econ	T	06:30pm 09:00pm	Dave	PREQ: EC 224 & (ME or EF major or IP) & (CC7 or WP)	C
10740	EC 3900 TR1				Energy Ec&Intnatl Mkts France	WF	02:10pm 03:25pm	Tommasi	PREQ: EC 111 & EC 112. Registration not available on the web. Registration by application. Contact the faculty regarding the class. Travel course to France during spring break	
10118	EC 391 001				Monetary Economics	TR	08:30am 09:45am	Grubaugh	PREQ: FI 305 & FI 320 & EC 225 & (CC7 or WP). Open to EF or FI major, to others with IP; not available to those with credit for EC 211	C
10119	EC 391 002				Monetary Economics	TR	09:55am 11:10am	Grubaugh	PREQ: FI 305 & FI 320 & EC 225 & (CC7 or WP). Open to EF or FI major, to others with IP; not available to those with credit for EC 211	C
10120	EC 391 003				Monetary Economics	TF	11:20am 12:35pm	Tommasi	PREQ: FI 305 & FI 320 & EC 225 & (CC7 or WP). Open to EF or FI major, to others with IP; not available to those with credit for EC 211	C
10121	EC 391 004				Monetary Economics	TF	12:45pm 02:00pm	Tommasi	PREQ: FI 305 & FI 320 & EC 225 & (CC7 or WP). Open to EF or FI major, to others with IP; not available to those with credit for EC 211	C
10122	EC 391 E01				Monetary Economics	T	06:30pm 09:00pm	Tommasi	PREQ: FI 305 & FI 320 & EC 225 & (CC7 or WP). Open to EF or FI major, to others with IP; not available to those with credit for EC 211	C

## English & Media Studies

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
10123	ART 222 E01			0	Going to Symphony	R	06:30pm 09:00pm	Frank	Course runs for a full year. 0 credits in the fall, 3 credits awarded in the spring. Registration not available on the web. Students enrolled in the fall will automatically be registered for the spring.	
10124	CIN 270 001				Intro to Cinema Studies	MW	03:35pm 04:50pm	Siomopoulos	Fulfills LIT requirement or A&S elec. Film Screening WED night 6:30 pm - 8: 50 pm LIN 30	

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# Spring 2013

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10125	CIN 370 001				Food & International Film	MW	11:20am 12:35pm	Dayal	Fulfills LIT requirement or A&S elec. Service-Learning 4th-credit Option.	
10126	CIN 370 002				Food & International Film	MW	03:35pm 04:50pm	Dayal	Fulfills LIT requirement or A&S elec. Service-Learning 4th-credit Option.	
10127	CIN 371 001				Great Dir:Cont Queer Directors	MW	05:00pm 06:15pm	Aslinger	Fulfills LIT requirement or A&S elec. Embedded Service-Learning	D
10128	CIN 382 E01				The City in American Film	M	06:30pm 09:00pm	Stuckey	Fulfills LIT requirement or A&S elec.	D
10129	COM 210 001				Effective Speaking	M R	09:55am 11:10am, 11:20am 12:35pm	Herzberg	PREQ: Expository Writing I, Fulfills A&S or HUM/SS elective, not LIT elective. Service-Learning 4th-credit Option.	
10130	COM 210 002				Effective Speaking	TR	09:55am 11:10am	Cole	PREQ: Expository Writing I, Fulfills A&S or HUM/SS elective, not LIT elective. Service-Learning 4th-credit option.	C
10131	COM 210 003				Effective Speaking	WF	09:55am 11:10am	Cole	PREQ: Expository Writing I, Fulfills A&S or HUM/SS elective, not LIT elective. Service-Learning 4th-credit option.	C
10132	COM 210 004				Effective Speaking	TR	09:55am 11:10am	Speca	PREQ: Expository Writing I, Fulfills A&S or HUM/SS elective, not LIT elective. Service-Learning 4th-credit option.	
10133	COM 210 005				Effective Speaking	MW	03:35pm 04:50pm	Dempsey	PREQ: Expository Writing I, Fulfills A&S or HUM/SS elective, not LIT elective.	
10134	COM 210 006				Effective Speaking	MW	05:00pm 06:15pm	Dempsey	PREQ: Expository Writing I, Fulfills A&S or HUM/SS elective, not LIT elective.	
10135	COM 210 E01				Effective Speaking	W	06:30pm 09:00pm	Sarkisian	PREQ: Expository Writing I, Fulfills A&S or HUM/SS elective, not LIT elective.	C
10136	COM 311 001				Money, Power, Communication	TR	02:10pm 03:25pm	Nichols	PREQ: Expository Writing I	C, D
10137	COM 320 001				Intercultural Communication	TR	03:35pm 04:50pm	Marcel	PREQ: Expository Writing I	I
10138	EXP 101 001				Expository Writing I	M R	09:55am 11:10am, 11:20am 12:35pm	Daly		
10139	EXP 101 002				Expository Writing I	MR	12:45pm 02:00pm	Daly		
10140	EXP 101 003				Expository Writing I	MW	03:35pm 04:50pm	Finn		

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# Spring 2013

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10141	EXP 101 004				Expository Writing I	MW	05:00pm 06:15pm	Finn		
10142	EXP 101 005				Expository Writing I	WF	08:30am 09:45am	Glynn	Service-Learning 4th-credit option.	
10143	EXP 101 006				Expository Writing I	WF	09:55am 11:10am	Glynn	Service-Learning 4th-credit option.	
10144	EXP 101 007				Expository Writing I	TR	09:55am 11:10am	Nitecki		
10145	EXP 101 008				Expository Writing I	TR	08:30am 09:45am	Kopic		
10146	EXP 101 009				Expository Writing I	TR	09:55am 11:10am	Kopic		
10147	EXP 101 010				Expository Writing I	WF	08:30am 09:45am	Crane		
10148	EXP 101 011				Expository Writing I	WF	09:55am 11:10am	Crane		
10149	EXP 101 E01				Expository Writing I	T	06:30pm 09:00pm	Stuckey		
10150	EXP 101 H01				(H) Expository Writing I	MR	12:45pm 02:00pm	McJannet	Embedded Service-Learning. Service-Learning 4th-credit option. Honors Program Only	
10151	EXP 101L 001				Expository Writing I with Lab	TF	11:20am 02:00pm	Vaeth		
10152	EXP 102 001				Expository Writing I for ESOL	MR	12:45pm 02:00pm	Carpenter	Second Language Speakers Only	
10153	EXP 201 001				Expository Writing II	WF	08:30am 09:45am	Portanova	PREQ: Expository Writing I. Service-Learning 4th-credit option.	
10154	EXP 201 002				Expository Writing II	WF	09:55am 11:10am	Portanova	PREQ: Expository Writing I. Service-Learning 4th-credit option.	
10155	EXP 201 003				Expository Writing II	MW	11:20am 12:35pm	Abbott	PREQ: Expository Writing I. Embedded Service-Learning.	
10156	EXP 201 004				Expository Writing II	M R	09:55am 11:10am, 11:20am 12:35pm	Becker	PREQ: Expository Writing I.	
10157	EXP 201 005				Expository Writing II	MR	12:45pm 02:00pm	Becker	PREQ: Expository Writing I.	
10158	EXP 201 006				Expository Writing II	TR	08:30am 09:45am	Moul	PREQ: Expository Writing I.	
10159	EXP 201 007				Expository Writing II	TR	02:10pm 03:25pm	Peknik	PREQ: Expository Writing I.	
10160	EXP 201 008				Expository Writing II	TF	11:20am 12:35pm	Keefe	PREQ: Expository Writing I.	D
10161	EXP 201 009				Expository Writing II	TF	12:45pm 02:00pm	Keefe	PREQ: Expository Writing I.	D
10162	EXP 201 010				Expository Writing II	WF	08:30am 09:45am	Wesemann	PREQ: Expository Writing I. Service-Learning 4th-	

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# Spring 2013

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									credit option.	
10163	EXP 201 011				Expository Writing II	WF	09:55am 11:10am	Wesemann	PREQ: Expository Writing I. Service-Learning 4th-credit option.	
10164	EXP 201 012				Expository Writing II	MW	11:20am 12:35pm	Goldberg	PREQ: Expository Writing I.	
10165	EXP 201 013				Expository Writing II	TR	08:30am 09:45am	Hodes	PREQ: Expository Writing I.	
10166	EXP 201 014				Expository Writing II	TF	11:20am 12:35pm	Singer	PREQ: Expository Writing I. Service-Learning 4th-credit option.	
10167	EXP 201 015				Expository Writing II	TF	12:45pm 02:00pm	Singer	PREQ: Expository Writing I. Service-Learning 4th-credit option.	
10168	EXP 201 016				Expository Writing II	MW	05:00pm 06:15pm	Morales	PREQ: Expository Writing I.	
10169	EXP 201 E01				Expository Writing II	R	06:30pm 09:00pm	Jimenez-Alley	PREQ: Expository Writing I.	
10170	EXP 201 H01				(H) Expository Writing II	TF	12:45pm 02:00pm	Farber-Mazor	PREQ: Expository Writing I. Honors Program Only	
10171	EXP 201L 001				Expository Writing II with Lab	TR	02:10pm 04:50pm	Moul	PREQ: EXP 101L.	
10172	EXP 201L 002				Expository Writing II with Lab	TF	11:20am 02:00pm	Peknik	PREQ: EXP 101L.	
10173	EXP 201L 003				Expository Writing II with Lab	MW	03:35pm 06:15pm	Stuckey	PREQ: EXP 101L.	
10174	EXP 201L 004				Expository Writing II with Lab	TR	03:35pm 06:15pm	Frank	PREQ: EXP 101L.	
10175	EXP 201L 005				Expository Writing II with Lab	WF	08:30am 11:10am	Atlas	PREQ: EXP 101L. Service-Learning 4th-credit option.	
10176	EXP 201L 006				Expository Writing II with Lab	TR	08:30am 11:10am	Abbott	PREQ: EXP 101L. Embedded Service-Learning.	
10177	EXP 201L 007				Expository Writing II with Lab	TF	11:20am 02:00pm	Cole	PREQ: EXP 101L.	
10178	EXP 201L 008				Expository Writing II with Lab	TR	03:35pm 06:15pm	Goldberg	PREQ: EXP 101L.	
10179	EXP 202 001				Expository Writing II for ESOL	TR	02:10pm 03:25pm	Ellis	PREQ: Expository Writing I; second language speakers only.	
10180	EXP 202 002				Expository Writing II for ESOL	TR	09:55am 11:10am	Klein	PREQ: Expository Writing I; second language speakers only.	
10181	EXP 202 003				Expository Writing II for ESOL	MW	11:20am 12:35pm	Klein	PREQ: Expository Writing I; second language speakers only.	
10182	EXP 202 004				Expository Writing II for ESOL	MR	12:45pm 02:00pm	Wright	PREQ: Expository Writing I; second language	

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# Spring 2013

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									speakers only. Service-Learning 4th-credit option.	
10183	EXP 202 005				Expository Writing II for ESOL	WF	09:55am 11:10am	Polster	PREQ: Expository Writing I; second language speakers only.	
10184	EXP 202L 001				Exp Wrtg II for ESOL/Lab	TR	02:10pm 04:50pm	Klein	PREQ: EXP 102L; second language speakers only	
10185	LIT 216 001				Short Story	MR	12:45pm 02:00pm	Goldberg		C, I
10186	LIT 233 001				The Bible as Literature	MR	12:45pm 02:00pm	Herzberg		C
10187	LIT 310 001				Creative Writing--Poetry	TR	05:00pm 06:15pm	Phipps-Kettlewell		C
10188	LIT 311 001				Creative Writing--Fiction	M R	09:55am 11:10am, 11:20am 12:35pm	Butler	Service-Learning 4th-credit option.	C
10189	LIT 312 001				Creative Wrtg:	TR	02:10pm 03:25pm	Speca	Service-Learning 4th-credit option.	C
10190	LIT 313 H01				(H)Creative Wrtg:Nonfict/Essay	TR	03:35pm 04:50pm	Cook	Honors Program Only	C
10191	LIT 336 001				Irish Trad: Images of Ireland	MR	12:45pm 02:00pm	Butler	Service-Learning 4th-credit option.	C, I
10192	LIT 337 001				Caribbean Literature	MW	11:20am 12:35pm	Paul-Emile		C, I
10193	LIT 337 002				Caribbean Literature	MW	03:35pm 04:50pm	Paul-Emile		C, I
10194	LIT 356 SX1		7		The Victorian Period	S	09:00am 04:00pm	Holm	Mandatory Pre-session March 2, 9 - 11am. Class meets 3/23, 3/30, 4/6, 4/13, 4/20.	
10195	LIT 357 001				Jane Austen in Fiction & Film	TR	09:55am 11:10am	Moul		C
10196	LIT 364 001				Modern American Literature	TR	05:00pm 06:15pm	Cook		
10197	LIT 365 001				Immigrant & Ethnic Literature	TR	02:10pm 03:25pm	Fung		C, D
10198	LIT 366 001				American Icons	MW	03:35pm 04:50pm	Gillan	Film screening MON night 6:30 pm - 8:50 pm LIN 30	C
10199	LIT 367 E01				African American Women Writers	W	06:30pm 09:00pm	Prater		C, D
10200	LIT 371 001				American Cities	TR	03:35pm 04:50pm	Peknik		
10201	LIT 392 001				The Black Heroic	MW	05:00pm 06:15pm	Prater		C, D
10202	LIT 395 H01				(H) Asian Amer Exp in LIT	TR	09:55am 11:10am	Fung	Honors Program Only	C, D
10203	LIT 396 001				Comedy on Shakespeare's Stage	M R	09:55am 11:10am, 11:20am 12:35pm	McJannet	Service-Learning 4th-credit option.	C

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10204	LIT 397 001				America Comes of Age	MW	11:20am 12:35pm	Gillan		C, I
10205	MC 220 001				Principles of Media Production	T	09:55am 12:35pm	LeDoux	Service-Learning 4th-credit option.	C
10206	MC 222 001				Digital Photography	MW	03:35pm 04:50pm	Hayward	Service-Learning 4th-credit option.	
10207	MC 224 001				Intro to Video Production	M	09:55am 12:35pm	Stern		
10208	MC 224 002				Intro to Video Production	R	12:45pm 03:25pm	Stern		
10209	MC 250 E01				Princ of Globalization & Media	M	06:30pm 09:00pm	Aslinger		C, I
10210	MC 322 001				Making Documentaries	W	09:55am 12:35pm	Hayward	Service-Learning 4th-credit option.	D
10211	MC 323 001				Design & Time-Based Media	R	09:55am 12:35pm	LeDoux	Service-Learning 4th-credit option.	
10212	MC 350 E01				Video Gaming Indust & Culture	T	06:30pm 09:00pm	Nichols		C

## Finance

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
10213	AF 450 001				Performance Mgmt & Evaluation	TR	08:30am 09:45am	Willett	PREQ: (AC 312 or AC 212) & AC310 & FI380. Students strongly recommended to take IDCC 320 concurrently.	
10214	AF 450 002				Performance Mgmt & Evaluation	TR	09:55am 11:10am	Willett	PREQ: (AC 312 or AC 212) & AC310 & FI380. Students strongly recommended to take IDCC 320 concurrently.	
10215	AF 450 003				Performance Mgmt & Evaluation	TF	11:20am 12:35pm	Hachey	PREQ: (AC 312 or AC 212) & AC310 & FI380. Students strongly recommended to take IDCC 320 concurrently.	
10216	AF 450 004				Performance Mgmt & Evaluation	TF	12:45pm 02:00pm	Hachey	PREQ: (AC 312 or AC 212) & AC310 & FI380. Students strongly recommended to take IDCC 320 concurrently.	
10217	FI 305 001				Prin of Accounting & Finance	M R	09:55am 11:10am, 11:20am 12:35pm	Milton	PREQ: (GB 202 or GB 212) & GB 213 CPR & EC 112 CPR).	
10218	FI 305 002				Prin of Accounting & Finance	MW	11:20am 12:35pm	Cornett	PREQ: (GB 202 or GB 212) & GB 213 CPR & EC 112 CPR).	
10219	FI 305 003				Prin of Accounting & Finance	MR	12:45pm 02:00pm	Milton	PREQ: (GB 202 or GB 212) & GB 213 CPR & EC	

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# Spring 2013

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
									112 CPR).	
10220	FI 305 004				Prin of Accounting & Finance	MW	03:35pm 04:50pm	Ritsatos	PREQ: (GB 202 or GB 212) & GB 213 CPR & EC 112 CPR).	
10221	FI 305 005				Prin of Accounting & Finance	TF	11:20am 12:35pm	Larkan	PREQ: (GB 202 or GB 212) & GB 213 CPR & EC 112 CPR).	
10222	FI 305 006				Prin of Accounting & Finance	TF	12:45pm 02:00pm	Larkan	PREQ: (GB 202 or GB 212) & GB 213 CPR & EC 112 CPR).	
10223	FI 305 007				Prin of Accounting & Finance	TR	03:35pm 04:50pm	Larkan	PREQ: (GB 202 or GB 212) & GB 213 CPR & EC 112 CPR).	
10224	FI 305 008				Prin of Accounting & Finance	TR	05:00pm 06:15pm	Huang	PREQ: (GB 202 or GB 212) & GB 213 CPR & EC 112 CPR).	
10225	FI 305 009				Prin of Accounting & Finance	W	08:30am 11:10am	Milton	PREQ: (GB 202 or GB 212) & GB 213 CPR & EC 112 CPR).	
10226	FI 305 EB1				Prin of Accounting & Finance	T	06:30pm 09:00pm	Hanover	PREQ: (GB 202 or GB 212) & GB 213 CPR & EC 112 CPR).	
10227	FI 312 EB1				Advanced Topics in Investments	M	06:30pm 09:00pm	Pope	PREQ: FI 320 or IP & (CC7 or WP).	
10228	FI 318 EB1				R E Investment Decisions	M	06:30pm 09:00pm	Willard	PRE or CO-REQ: FI 380 or FI 320 & (CC5 or WP).	
10229	FI 318 EB2				R E Investment Decisions	T	06:30pm 09:00pm	Harrell	PRE or CO-REQ: FI 380 or FI 320 & (CC5 or WP).	
10230	FI 320 001				Financial Markets and Invest	M R	09:55am 11:10am, 11:20am 12:35pm	Erhemjamts	PREQ: (FI 305 or (FI 310 & AC 260)) or (FI 310 & AC 312) & (CC5 or WP).	
10231	FI 320 002				Financial Markets and Invest	MW	03:35pm 04:50pm	Constantino	PREQ: (FI 305 or (FI 310 & AC 260)) or (FI 310 & AC 312) & (CC5 or WP).	
10232	FI 320 003				Financial Markets and Invest	TF	11:20am 12:35pm	TBA	PREQ: (FI 305 or (FI 310 & AC 260)) or (FI 310 & AC 312) & (CC5 or WP).	
10233	FI 320 004				Financial Markets and Invest	TR	02:10pm 03:25pm	TBA	PREQ: (FI 305 or (FI 310 & AC 260)) or (FI 310 & AC 312) & (CC5 or WP).	
10234	FI 320 005				Financial Markets and Invest	TR	05:00pm 06:15pm	TBA	PREQ: (FI 305 or (FI 310 & AC 260)) or (FI 310 & AC 312) & (CC5 or WP).	

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# Spring 2013

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10235	FI 320 EB1				Financial Markets and Invest	T	06:30pm 09:00pm	TBA	PREQ: (FI 305 or (FI 310 & AC 260)) or (FI 310 & AC 312) & (CC5 or WP).	
10236	FI 320 H01				(H) Financial Markets & Invest	TR	02:10pm 03:25pm	Rosenthal	PREQ: (FI 305 or (FI 310 & AC 260)) or (FI 310 & AC 312) & (CC5 or WP). Honors Program Only	
10237	FI 325 001				Oper of Financial Institutions	MW	03:35pm 04:50pm	Uhlmann	PRE or CO-REQ: FI 380 or FI 320 & (CC5 or WP).	
10238	FI 325 002				Oper of Financial Institutions	MW	05:00pm 06:15pm	Uhlmann	PRE or CO-REQ: FI 380 or FI 320 & (CC5 or WP).	
10239	FI 327 001				Insurance and Risk Management	MW	05:00pm 06:15pm	Ritsatos	PRE or CO-REQ: FI 380 or FI 320 & (CC5 or WP).	
10240	FI 331 001				Capital Markets	MW	03:35pm 04:50pm	Raman	PREQ: FI 380 or FI 320 & (CC5 or WP).	
10241	FI 331 002				Capital Markets	TR	09:55am 11:10am	Fletcher Brown	PREQ: FI 380 or FI 320 & (CC5 or WP).	
10242	FI 335 001				Derivatives	M R	09:55am 11:10am, 11:20am 12:35pm	Simon	PREQ: FI 380.	
10243	FI 340 001				Intro to Prof Financial Plan	MW	11:20am 12:35pm	Milton	PRE or CO-REQ: FI 380 or FI 320 & (CC5 or WP). Embedded Service-Learning. Service-Learning 4th-credit option.	
10244	FI 340 EB1				Intro to Prof Financial Plan	R	06:30pm 09:00pm	DeSoye	PRE or CO-REQ: FI 380 or FI 320 & (CC5 or WP).	
10245	FI 345 001				Applied Corporate Finance	MR	12:45pm 02:00pm	Musumeci	PREQ: FI 380.	
10246	FI 345 002				Applied Corporate Finance	MW	05:00pm 06:15pm	Musumeci	PREQ: FI 380.	
10247	FI 351 001				International Finance	M R	09:55am 11:10am, 11:20am 12:35pm	Cicchetti	PREQ: FI 320 or FI 380 & (CC7 or WP).	C
10248	FI 351 002				International Finance	MW	11:20am 12:35pm	Uhlmann	PREQ: FI 320 or FI 380 & (CC7 or WP).	C
10249	FI 351 003				International Finance	MR	12:45pm 02:00pm	Cicchetti	PREQ: FI 320 or FI 380 & (CC7 or WP).	C
10250	FI 351 004				International Finance	MW	03:35pm 04:50pm	Cicchetti	PREQ: FI 320 or FI 380 & (CC7 or WP).	C
10251	FI 351 005				International Finance	W	08:30am 11:10am	Cicchetti	PREQ: FI 320 or FI 380 & (CC7 or WP).	C
10252	FI 351 EB1				International Finance	T	06:30pm 09:00pm	Chinca	PREQ: FI 320 or FI 380 & (CC7 or WP).	C
10253	FI 351 EB2				International Finance	R	06:30pm 09:00pm	Uhlmann	PREQ: FI 320 or FI 380 & (CC7 or WP).	C

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# Spring 2013

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
10254	FI 380 001				Advanced Managerial Finance	MR	12:45pm 02:00pm	Siy	PREQ: FI 305 or (FI 310 & AC 260) or (FI 310 & AC 312) & (CC5 or WP).	
10255	FI 380 002				Advanced Managerial Finance	MW	03:35pm 04:50pm	Siy	PREQ: FI 305 or (FI 310 & AC 260) or (FI 310 & AC 312) & (CC5 or WP).	
10256	FI 380 003				Advanced Managerial Finance	MW	05:00pm 06:15pm	Constantino	PREQ: FI 305 or (FI 310 & AC 260) or (FI 310 & AC 312) & (CC5 or WP).	
10257	FI 380 004				Advanced Managerial Finance	TF	11:20am 12:35pm	Hartman	PREQ: FI 305 or (FI 310 & AC 260) or (FI 310 & AC 312) & (CC5 or WP).	
10258	FI 380 005				Advanced Managerial Finance	TF	12:45pm 02:00pm	Hartman	PREQ: FI 305 or (FI 310 & AC 260) or (FI 310 & AC 312) & (CC5 or WP).	
10259	FI 380 006				Advanced Managerial Finance	TR	02:10pm 03:25pm	Gregory	PREQ: FI 305 or (FI 310 & AC 260) or (FI 310 & AC 312) & (CC5 or WP).	
10260	FI 380 EB1				Advanced Managerial Finance	T	06:30pm 09:00pm	Leabman	PREQ: FI 305 or (FI 310 & AC 260) or (FI 310 & AC 312) & (CC5 or WP).	
10261	FI 380 H01				(H)Advanced Managerial Finance	TR	03:35pm 04:50pm	Gregory	PREQ: FI 305 or (FI 310 & AC 260) or (FI 310 & AC 312) & (CC5 or WP). Honors Program Only	
10262	FI 402A 001				Financial Modeling	MW	11:20am 12:35pm	Siy	PRE or CO-REQ: FI 380 or FI 320 & (CC5 or WP).	
10263	FI 402B EB1				Venture Capital	M	06:30pm 09:00pm	Hanover	PRE or CO-REQ: FI 380 or FI 320 & (CC5 or WP).	
10264	FI 402C EB1				Mergers & Acquisitions	W	06:30pm 09:00pm	DiBello	PRE or CO-REQ: FI 380 or FI 320 & (CC5 or WP).	

## First Year Seminar

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
10265	FS 111 001			1	First Year Seminar	T	02:10pm 03:25pm	Stenerson	Only for new freshmen starting in Spring 2013.	

## General Business

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# Spring 2013

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
10266	GB 110 001				Legal & Ethical Environ in Bus	M R	09:55am 11:10am, 11:20am 12:35pm	Lichtenstein	Not open to students that are required to take GB 103.	
10267	GB 110 002				Legal & Ethical Environ in Bus	MR	12:45pm 02:00pm	Lichtenstein	Not open to students that are required to take GB 103.	
10268	GB 110 003				Legal & Ethical Environ in Bus	WF	08:30am 09:45am	Wiggins	Not open to students that are required to take GB 103.	
10269	GB 110 004				Legal & Ethical Environ in Bus	WF	09:55am 11:10am	Wiggins	Not open to students that are required to take GB 103.	
10270	GB 110 005				Legal & Ethical Environ in Bus	TF	12:45pm 02:00pm	Missirian	Not open to students that are required to take GB 103.	
10271	GB 110 006				Legal & Ethical Environ in Bus	TF	11:20am 12:35pm	Missirian	Not open to students that are required to take GB 103.	
10272	GB 110 007				Legal & Ethical Environ in Bus	MW	11:20am 12:35pm	Rowland	Not open to students that are required to take GB 103.	
10273	GB 110 008				Legal & Ethical Environ in Bus	MW	03:35pm 04:50pm	Snedeker	Not open to students that are required to take GB 103.	
10274	GB 110 009				Legal & Ethical Environ in Bus	MW	05:00pm 06:15pm	Snedeker	Not open to students that are required to take GB 103.	
10275	GB 110 010				Legal & Ethical Environ in Bus	MR	12:45pm 02:00pm	Bernardini	Not open to students that are required to take GB 103.	
10276	GB 110 011				Legal & Ethical Environ in Bus	TR	09:55am 11:10am	Hayward	Not open to students that are required to take GB 103.	
10277	GB 110 012				Legal & Ethical Environ in Bus	TR	02:10pm 03:25pm	Rudin	Not open to students that are required to take GB 103.	
10278	GB 110 013				Legal & Ethical Environ in Bus	TR	03:35pm 04:50pm	Rudin	Not open to students that are required to take GB 103.	
10279	GB 110 014				Legal & Ethical Environ in Bus	TR	05:00pm 06:15pm	Paige	Not open to students that are required to take GB 103.	
10280	GB 110 015				Legal & Ethical Environ in Bus	WF	02:10pm 03:25pm	Brown	Not open to students that are required to take GB 103.	
10281	GB 110 E01				Legal & Ethical Environ in Bus	T	06:30pm 09:00pm	Pierre-Louis	Not open to students that are required to take GB	

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# Spring 2013

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
									103.	
10282	GB 110 H01				(H) Legal & Ethical Env in Bus	TR	08:30am 09:45am	Salimbene	Not open to students that are required to take GB 103. Honors Program Only	
10283	GB 112 001				Tools & Concepts in AC & FI	WF	08:30am 09:45am	Malgwi	Not open to students that are required to take GB 201.	
10284	GB 112 002				Tools & Concepts in AC & FI	WF	09:55am 11:10am	Malgwi	Not open to students that are required to take GB 201.	
10285	GB 112 003				Tools & Concepts in AC & FI	TF	11:20am 12:35pm	Miller	Not open to students that are required to take GB 201.	
10286	GB 112 004				Tools & Concepts in AC & FI	TF	12:45pm 02:00pm	Miller	Not open to students that are required to take GB 201.	
10287	GB 112 E01				Tools & Concepts in AC & FI	M	06:30pm 09:00pm	Abbott	Not open to students that are required to take GB 201.	
10288	GB 212 001				Practice & Applic in AC & FI	TR	08:30am 09:45am	Lindblom	PREQ: GB 112	
10289	GB 212 002				Practice & Applic in AC & FI	TR	08:30am 09:45am	Bianco	PREQ: GB 112	
10290	GB 212 003				Practice & Applic in AC & FI	TR	08:30am 09:45am	TBA	PREQ: GB 112	
10291	GB 212 004				Practice & Applic in AC & FI	WF	08:30am 09:45am	O'Leary	PREQ: GB 112	
10292	GB 212 005				Practice & Applic in AC & FI	WF	08:30am 09:45am	Holmes	PREQ: GB 112	
10293	GB 212 006				Practice & Applic in AC & FI	TR	09:55am 11:10am	Osterheld	PREQ: GB 112	
10294	GB 212 007				Practice & Applic in AC & FI	TR	09:55am 11:10am	Lindblom	PREQ: GB 112	
10295	GB 212 008				Practice & Applic in AC & FI	TR	09:55am 11:10am	Bianco	PREQ: GB 112	
10296	GB 212 009				Practice & Applic in AC & FI	WF	09:55am 11:10am	O'Leary	PREQ: GB 112	
10297	GB 212 010				Practice & Applic in AC & FI	WF	09:55am 11:10am	Holmes	PREQ: GB 112	
10298	GB 212 011				Practice & Applic in AC & FI	M R	09:55am 11:10am, 11:20am 12:35pm	Leabman	PREQ: GB 112	
10299	GB 212 012				Practice & Applic in AC & FI	M R	09:55am 11:10am, 11:20am 12:35pm	Willett	PREQ: GB 112	
10300	GB 212 013				Practice & Applic in AC & FI	M	09:55am 11:10am,	TBA	PREQ: GB 112	

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CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
						R	11:20am 12:35pm			
10301	GB 212 014				Practice & Applic in AC & FI	MW	11:20am 12:35pm	Levy	PREQ: GB 112	
10302	GB 212 015				Practice & Applic in AC & FI	MW	11:20am 12:35pm	Spinace-Casale	PREQ: GB 112	
10303	GB 212 016				Practice & Applic in AC & FI	MW	11:20am 12:35pm	TBA	PREQ: GB 112	
10304	GB 212 017				Practice & Applic in AC & FI	TF	11:20am 12:35pm	Kelly	PREQ: GB 112	
10305	GB 212 018				Practice & Applic in AC & FI	TF	11:20am 12:35pm	Larkan	PREQ: GB 112	
10306	GB 212 019				Practice & Applic in AC & FI	MR	12:45pm 02:00pm	Leabman	PREQ: GB 112	
10307	GB 212 020				Practice & Applic in AC & FI	MR	12:45pm 02:00pm	Spector	PREQ: GB 112	
10308	GB 212 021				Practice & Applic in AC & FI	TF	12:45pm 02:00pm	Kelly	PREQ: GB 112	
10309	GB 212 022				Practice & Applic in AC & FI	TF	12:45pm 02:00pm	Spector	PREQ: GB 112	
10310	GB 212 023				Practice & Applic in AC & FI	TR	02:10pm 03:25pm	Osterheld	PREQ: GB 112	
10311	GB 212 024				Practice & Applic in AC & FI	TR	02:10pm 03:25pm	Lindblom	PREQ: GB 112	
10312	GB 212 025				Practice & Applic in AC & FI	TR	02:10pm 03:25pm	Bianco	PREQ: GB 112	
10313	GB 212 026				Practice & Applic in AC & FI	MW	03:35pm 04:50pm	Levy	PREQ: GB 112	
10314	GB 212 027				Practice & Applic in AC & FI	MW	03:35pm 04:50pm	Stoller	PREQ: GB 112	
10315	GB 212 028				Practice & Applic in AC & FI	TR	03:35pm 04:50pm	Kelly	PREQ: GB 112	
10316	GB 212 029				Practice & Applic in AC & FI	TR	03:35pm 04:50pm	Leabman	PREQ: GB 112	
10317	GB 212 030				Practice & Applic in AC & FI	MW	05:00pm 06:15pm	Levy	PREQ: GB 112	
10318	GB 212 031				Practice & Applic in AC & FI	MW	05:00pm 06:15pm	Stoller	PREQ: GB 112	
10319	GB 212 032				Practice & Applic in AC & FI	TR	05:00pm 06:15pm	Kelly	PREQ: GB 112	
10320	GB 212 E01				Practice & Applic in AC & FI	W	06:30pm 09:00pm	TBA	PREQ: GB 112	
10321	GB 213 001				Business Statistics	TR	08:30am 09:45am	Carhart	PREQ: (MA 126, MA 139 or MA 141) & IT 101 & GB 112. For students on the old business core this course will replace GB 210.	
10322	GB 213 002				Business Statistics	TR	09:55am 11:10am	Carhart	PREQ: (MA 126, MA 139 or MA 141) & IT 101 & GB 112. For students on the old business core this course will replace GB 210.	

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# Spring 2013

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10323	GB 213 003				Business Statistics	TR	02:10pm 03:25pm	Sorensen	PREQ: (MA 126, MA 139 or MA 141) & IT 101 & GB 112. For students on the old business core this course will replace GB 210.	
10324	GB 213 004				Business Statistics	TR	03:35pm 04:50pm	Sorensen	PREQ: (MA 126, MA 139 or MA 141) & IT 101 & GB 112. For students on the old business core this course will replace GB 210.	
10325	GB 213 005				Business Statistics	MW	11:20am 12:35pm	Changpetch	PREQ: (MA 126, MA 139 or MA 141) & IT 101 & GB 112. For students on the old business core this course will replace GB 210.	
10326	GB 213 006				Business Statistics	MR	12:45pm 02:00pm	Changpetch	PREQ: (MA 126, MA 139 or MA 141) & IT 101 & GB 112. For students on the old business core this course will replace GB 210.	
10327	GB 213 007				Business Statistics	TF	11:20am 12:35pm	Li	PREQ: (MA 126, MA 139 or MA 141) & IT 101 & GB 112. For students on the old business core this course will replace GB 210.	
10328	GB 213 008				Business Statistics	WF	09:55am 11:10am	Grubaugh	PREQ: (MA 126, MA 139 or MA 141) & IT 101 & GB 112. For students on the old business core this course will replace GB 210.	
10329	GB 213 009				Business Statistics	M R	09:55am 11:10am, 11:20am 12:35pm	Rigby	PREQ: (MA 126, MA 139 or MA 141) & IT 101 & GB 112. For students on the old business core this course will replace GB 210.	
10330	GB 213 010				Business Statistics	MR	12:45pm 02:00pm	Rigby	PREQ: (MA 126, MA 139 or MA 141) & IT 101 & GB 112. For students on the old business core this course will replace GB 210.	
10331	GB 213 011				Business Statistics	WF	02:10pm 03:25pm	Ortmeyer	PREQ: (MA 126, MA 139 or MA 141) & IT 101 & GB 112. For students on the old business core this course will replace GB 210.	
10332	GB 213 012				Business Statistics	MW	05:00pm 06:15pm	Gosselin	PREQ: (MA 126, MA 139 or MA 141) & IT 101 & GB 112. For students on the old business core this course will replace GB 210.	
10333	GB 213 E01				Business Statistics	W	06:30pm 09:00pm	Guglielmo	PREQ: (MA 126, MA 139 or MA 141) & IT 101 & GB 112. For students on the old business core this course will replace GB 210.	

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10334	GB 214 001				Marketing-Operations Fundament	TR	08:30am 09:45am	Xia	PREQ: (CC3 or WP). Not open to students that are required to take GB 301. Other instructor: Bravo	
10335	GB 214 002				Marketing-Operations Fundament	TR	08:30am 09:45am	Bravo	PREQ: (CC3 or WP). Not open to students that are required to take GB 301. Other instructor: Xia	
10336	GB 214 003				Marketing-Operations Fundament	TR	09:55am 11:10am	Xia	PREQ: (CC3 or WP). Not open to students that are required to take GB 301. Other instructor: Bravo	
10337	GB 214 004				Marketing-Operations Fundament	TR	09:55am 11:10am	Bravo	PREQ: (CC3 or WP). Not open to students that are required to take GB 301. Other instructor: Xia	
10338	GB 214 005				Marketing-Operations Fundament	MW	11:20am 12:35pm	Bernatchez	PREQ: (CC3 or WP). Not open to students that are required to take GB 301. Other instructor: Chin	
10339	GB 214 006				Marketing-Operations Fundament	MW	11:20am 12:35pm	Chin	PREQ: (CC3 or WP). Not open to students that are required to take GB 301. Other instructor: Bernatchez	
10340	GB 214 007				Marketing-Operations Fundament	MW	03:35pm 04:50pm	Aylesworth	PREQ: (CC3 or WP). Not open to students that are required to take GB 301. Other instructor: Li	
10341	GB 214 008				Marketing-Operations Fundament	MW	03:35pm 04:50pm	Li	PREQ: (CC3 or WP). Not open to students that are required to take GB 301. Other instructor: Aylesworth	
10342	GB 214 009				Marketing-Operations Fundament	MW	05:00pm 06:15pm	Pouliopoulos	PREQ: (CC3 or WP). Not open to students that are required to take GB 301. Other instructor: Li	
10343	GB 214 010				Marketing-Operations Fundament	MW	05:00pm 06:15pm	Li	PREQ: (CC3 or WP). Not open to students that are required to take GB 301. Other instructor: Pouliopoulos	
10344	GB 214 011				Marketing-Operations Fundament	TR	05:00pm 06:15pm	Giaquinto	PREQ: (CC3 or WP). Not open to students that are required to take GB 301. Other instructor: Bravo	
10345	GB 214 012				Marketing-Operations Fundament	TR	05:00pm 06:15pm	Bravo	PREQ: (CC3 or WP). Not open to students that are required to take GB 301. Other instructor: Giaquinto	

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10346	GB 214 E01				Marketing-Operations Fundament	T	06:30pm 09:00pm	Landsman	PREQ: (CC3 or WP). Not open to students that are required to take GB 301. Other instructor: Li	
10347	GB 214 E02				Marketing-Operations Fundament	T	06:30pm 09:00pm	Li	PREQ: (CC3 or WP). Not open to students that are required to take GB 301. Other instructor: Landsman	
10348	GB 215 001				Human Behavior & Organizations	TR	08:30am 09:45am	Berdraw	PREQ: (CC3 or WP). Not open to students that are required to take GB 301.	
10349	GB 215 002				Human Behavior & Organizations	WF	08:30am 09:45am	Hauserman	PREQ: (CC3 or WP). Not open to students that are required to take GB 301.	
10350	GB 215 003				Human Behavior & Organizations	M R	09:55am 11:10am, 11:20am 12:35pm	Payne	PREQ: (CC3 or WP). Not open to students that are required to take GB 301.	
10351	GB 215 004				Human Behavior & Organizations	TR	09:55am 11:10am	Berdraw	PREQ: (CC3 or WP). Not open to students that are required to take GB 301.	
10352	GB 215 005				Human Behavior & Organizations	MW	11:20am 12:35pm	Sousa	PREQ: (CC3 or WP). Not open to students that are required to take GB 301.	
10353	GB 215 006				Human Behavior & Organizations	TF	11:20am 12:35pm	Fusco	PREQ: (CC3 or WP). Not open to students that are required to take GB 301.	
10354	GB 215 007				Human Behavior & Organizations	MR	12:45pm 02:00pm	Sousa	PREQ: (CC3 or WP). Not open to students that are required to take GB 301.	
10355	GB 215 008				Human Behavior & Organizations	TF	12:45pm 02:00pm	Fusco	PREQ: (CC3 or WP). Not open to students that are required to take GB 301.	
10356	GB 215 009				Human Behavior & Organizations	TR	02:10pm 03:25pm	O'Brien	PREQ: (CC3 or WP). Not open to students that are required to take GB 301.	
10357	GB 215 010				Human Behavior & Organizations	WF	02:10pm 03:25pm	O'Halloran	PREQ: (CC3 or WP). Not open to students that are required to take GB 301.	
10358	GB 215 011				Human Behavior & Organizations	M	03:35pm 06:15pm	Floyd	PREQ: (CC3 or WP). Not open to students that are required to take GB 301.	
10359	GB 215 012				Human Behavior & Organizations	TR	03:35pm 04:50pm	O'Brien	PREQ: (CC3 or WP). Not open to students that are required to take GB 301.	
10360	GB 215 013				Human Behavior & Organizations	TR	05:00pm 06:15pm	O'Brien	PREQ: (CC3 or WP). Not open to students that are required to take GB 301.	

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# Spring 2013

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
10361	GB 215 014				Human Behavior & Organizations	W	03:35pm 06:15pm	Blancero	PREQ: (CC3 or WP). Not open to students that are required to take GB 301.	
10362	GB 215 E01				Human Behavior & Organizations	W	06:30pm 09:00pm	Thompson	PREQ: (CC3 or WP). Not open to students that are required to take GB 301.	
10363	GB 310 001				Business Processes & Systems	MW	11:20am 12:35pm	Anderson	PREQ: GB 212, GB 213 & GB 214	
10364	GB 310 002				Business Processes & Systems	MW	03:35pm 04:50pm	Anderson	PREQ: GB 212, GB 213 & GB 214	
10365	GB 310 003				Business Processes & Systems	MW	05:00pm 06:15pm	Anderson	PREQ: GB 212, GB 213 & GB 214	
10366	GB 310 004				Business Processes & Systems	MR	12:45pm 02:00pm	Saraswat	PREQ: GB 212, GB 213 & GB 214	
10367	GB 310 005				Business Processes & Systems	WF	08:30am 09:45am	Sankaranarayanan	PREQ: GB 212, GB 213 & GB 214	
10368	GB 310 006				Business Processes & Systems	WF	09:55am 11:10am	Sankaranarayanan	PREQ: GB 212, GB 213 & GB 214	
10369	GB 310 007				Business Processes & Systems	WF	02:10pm 03:25pm	Sankaranarayanan	PREQ: GB 212, GB 213 & GB 214	
10370	GB 310 008				Business Processes & Systems	TR	08:30am 09:45am	Robbert	PREQ: GB 212, GB 213 & GB 214	
10371	GB 310 009				Business Processes & Systems	TR	09:55am 11:10am	Robbert	PREQ: GB 212, GB 213 & GB 214	
10372	GB 310 010				Business Processes & Systems	TR	02:10pm 03:25pm	Robbert	PREQ: GB 212, GB 213 & GB 214	
10373	GB 310 011				Business Processes & Systems	M R	09:55am 11:10am, 11:20am 12:35pm	Bui	PREQ: GB 212, GB 213 & GB 214	
10374	GB 310 EB1				Business Processes & Systems	M	06:30pm 09:00pm	TBA	PREQ: GB 212, GB 213 & GB 214	
10375	GB 310 EB2				Business Processes & Systems	W	06:30pm 09:00pm	Marabelli	PREQ: GB 212, GB 213 & GB 214	
10376	GB 320 001				Integrated Business Project	T	11:20am 02:00pm	Chin	PREQ: GB 212 & GB 213 & GB 214 & GB 215. Taught with Yeoh, Shepherd	
10377	GB 320 002				Integrated Business Project	T	11:20am 02:00pm	Yeoh	PREQ: GB 212 & GB 213 & GB 214 & GB 215. Taught with Chin, Shepherd	
10378	GB 320 003				Integrated Business Project	T	11:20am 02:00pm	Shepherd	PREQ: GB 212 & GB 213 & GB 214 & GB 215. Taught with Chin, Yeoh	
10379	GB 320 004				Integrated Business Project	W	08:30am 11:10am	Bravo	PREQ: GB 212 & GB 213 & GB 214 & GB 215. Taught with Hartman, Bernatchez	
10380	GB 320 005				Integrated Business Project	W	08:30am 11:10am	Bernatchez	PREQ: GB 212 & GB 213 & GB 214 & GB 215. Taught with Bravo, Hartman	

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# Spring 2013

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10381	GB 320 006				Integrated Business Project	W	08:30am 11:10am	Hartman	PREQ: GB 212 & GB 213 & GB 214 & GB 215. Taught with Bravo, Bernatchez	
10382	GB 320 007				Integrated Business Project	W	02:10pm 04:50pm	Zampello	PREQ: GB 212 & GB 213 & GB 214 & GB 215. Taught with Hartman, Schroll	
10383	GB 320 008				Integrated Business Project	W	02:10pm 04:50pm	Schroll	PREQ: GB 212 & GB 213 & GB 214 & GB 215. Taught with Zampello, Hartman	
10384	GB 320 009				Integrated Business Project	W	02:10pm 04:50pm	Hartman	PREQ: GB 212 & GB 213 & GB 214 & GB 215. Taught with Zampello, Schroll	
10385	GB 320 010				Integrated Business Project	R	11:20am 02:00pm	Chin	PREQ: GB 212 & GB 213 & GB 214 & GB 215. Taught with Yeoh, Shepherd	
10386	GB 320 011				Integrated Business Project	R	11:20am 02:00pm	Yeoh	PREQ: GB 212 & GB 213 & GB 214 & GB 215. Taught with Chin, Shepherd	
10387	GB 320 012				Integrated Business Project	R	11:20am 02:00pm	Shepherd	PREQ: GB 212 & GB 213 & GB 214 & GB 215. Taught with Chin, Yeoh	
10388	GB 320 E01				Integrated Business Project	M	06:30pm 09:00pm	Salsbury	PREQ: GB 212 & GB 213 & GB 214 & GB 215. Taught with Elwell, Siy	
10389	GB 320 E02				Integrated Business Project	M	06:30pm 09:00pm	Elwell	PREQ: GB 212 & GB 213 & GB 214 & GB 215. Taught with Salsbury, Siy	
10390	GB 320 E03				Integrated Business Project	M	06:30pm 09:00pm	Siy	PREQ: GB 212 & GB 213 & GB 214 & GB 215. Taught with Salsbury, Elwell	
10391	GB 410 001				Global Strategy	TR	08:30am 09:45am	Montalbano	PREQ: (All 100 and 200 level GB courses & GB 310) and GB 320 CPR & (CC7 or WP). Students that are required to take GB 401 should take this class in it's place.	
10392	GB 410 002				Global Strategy	TR	09:55am 11:10am	Montalbano	PREQ: (All 100 and 200 level GB courses & GB 310) and GB 320 CPR & (CC7 or WP). Students that are required to take GB 401 should take this class in it's place.	
10393	GB 410 003				Global Strategy	M R	09:55am 11:10am, 11:20am 12:35pm	Ledoux	PREQ: (All 100 and 200 level GB courses & GB 310) and GB 320 CPR & (CC7 or WP). Students that are required to take GB 401 should take this class in it's place.	

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# Spring 2013

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10394	GB 410 004				Global Strategy	MW	11:20am 12:35pm	Karpovsky	PREQ: (All 100 and 200 level GB courses & GB 310) and GB 320 CPR & (CC7 or WP). Students that are required to take GB 401 should take this class in it's place.	
10395	GB 410 005				Global Strategy	MR	12:45pm 02:00pm	Jurgens	PREQ: (All 100 and 200 level GB courses & GB 310) and GB 320 CPR & (CC7 or WP). Students that are required to take GB 401 should take this class in it's place.	
10396	GB 410 006				Global Strategy	TR	02:10pm 03:25pm	Montalbano	PREQ: (All 100 and 200 level GB courses & GB 310) and GB 320 CPR & (CC7 or WP). Students that are required to take GB 401 should take this class in it's place.	
10397	GB 410 007				Global Strategy	MW	03:35pm 04:50pm	Eshghi	PREQ: (All 100 and 200 level GB courses & GB 310) and GB 320 CPR & (CC7 or WP). Students that are required to take GB 401 should take this class in it's place.	
10398	GB 410 008				Global Strategy	TR	03:35pm 04:50pm	Montalbano	PREQ: (All 100 and 200 level GB courses & GB 310) and GB 320 CPR & (CC7 or WP). Students that are required to take GB 401 should take this class in it's place.	
10399	GB 410 009				Global Strategy	MW	05:00pm 06:15pm	Eshghi	PREQ: (All 100 and 200 level GB courses & GB 310) and GB 320 CPR & (CC7 or WP). Students that are required to take GB 401 should take this class in it's place.	
10400	GB 410 010				Global Strategy	TR	05:00pm 06:15pm	Ledoux	PREQ: (All 100 and 200 level GB courses & GB 310) and GB 320 CPR & (CC7 or WP). Students that are required to take GB 401 should take this class in it's place.	
10401	GB 410 EB1				Global Strategy	M	06:30pm 09:00pm	Jurgens	PREQ: (All 100 and 200 level GB courses & GB 310) and GB 320 CPR & (CC7 or WP). Students that are required to take GB 401 should take this class in it's place.	
10402	GB 410 EB2				Global Strategy	T	06:30pm 09:00pm	Rock	PREQ: (All 100 and 200 level GB courses & GB 310) and GB 320 CPR & (CC7 or WP). Students	

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									that are required to take GB 401 should take this class in it's place.	
10403	GB 410 EB3				Global Strategy	W	06:30pm 09:00pm	Kennedy	PREQ: (All 100 and 200 level GB courses & GB 310) and GB 320 CPR & (CC7 or WP). Students that are required to take GB 401 should take this class in it's place.	
10404	GB 410 EB4				Global Strategy	R	06:30pm 09:00pm	Hanover	PREQ: (All 100 and 200 level GB courses & GB 310) and GB 320 CPR & (CC7 or WP). Students that are required to take GB 401 should take this class in it's place.	

## Global Studies

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
10405	GLS 100 001				US Govt & Politics	TR	09:55am 11:10am	Garvey		
10406	GLS 100 002				US Govt & Politics	MW	11:20am 12:35pm	Seeley		
10407	GLS 100 003				US Govt & Politics	MR	12:45pm 02:00pm	Seeley		
10408	GLS 100 004				US Govt & Politics	MW	03:35pm 04:50pm	DeBole		
10409	GLS 100 005				US Govt & Politics	TR	02:10pm 03:25pm	Gulati		
10410	GLS 100 E01				US Govt & Politics	M	06:30pm 09:00pm	Lovoi		
10411	GLS 100 H01				(H) US Govt & Politics	TF	11:20am 12:35pm	Gulati	Honors Program Only	
10412	GLS 102 001				Comp Govt & Politics	TR	08:30am 09:45am	Kotchikian		I
10413	GLS 102 002				Comp Govt & Politics	WF	08:30am 09:45am	Donato		I
10414	GLS 102 003				Comp Govt & Politics	TR	09:55am 11:10am	Kotchikian		I
10415	GLS 102 004				Comp Govt & Politics	WF	09:55am 11:10am	Donato		I
10416	GLS 102 005				Comp Govt & Politics	TR	02:10pm 03:25pm	Zheng		I
10417	GLS 102 006				Comp Govt & Politics	TR	03:35pm 04:50pm	Zheng		I
10418	GLS 102 007				Comp Govt & Politics	TR	05:00pm 06:15pm	Garvey		I
10419	GLS 105 001				US State & Local Gov & Politics	WF	09:55am 11:10am	DeLeo		

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# Spring 2013

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10420	GLS 105 002				US State & Local Gov &Politics	TF	11:20am 12:35pm	DeLeo		
10421	GLS 105 003				US State & Local Gov &Politics	TF	12:45pm 02:00pm	DeLeo		
10422	GLS 105 004				US State & Local Gov &Politics	MW	05:00pm 06:15pm	DeBole		
10423	GLS 110 001				Global Regions	M R	09:55am 11:10am, 11:20am 12:35pm	Deichmann	Service-Learning 4th-credit option.	I
10424	GLS 110 002				Global Regions	MR	12:45pm 02:00pm	McDonald		I
10425	GLS 110 H01				(H) Global Regions	M R	09:55am 11:10am, 11:20am 12:35pm	McDonald	Honors Program Only	I
10426	GLS 114 001				Cross-Cultural Understanding	WF	09:55am 11:10am	Sorensen	Service-Learning 4th-credit option.	C, I
10427	GLS 114 002				Cross-Cultural Understanding	TF	11:20am 12:35pm	Sorensen	Service-Learning 4th-credit option.	C, I
10428	GLS 114 E01				Cross-Cultural Understanding	T	06:30pm 09:00pm	Nussbaum	Service-Learning 4th-credit option.	I
10429	GLS 116 001				International Relations	TR	08:30am 09:45am	McNemar	Service-Learning 4th-credit option.	C, I
10430	GLS 116 002				International Relations	TR	09:55am 11:10am	McNemar	Service-Learning 4th-credit option.	C, I
10431	GLS 116 003				International Relations	MW	11:20am 12:35pm	Resende-Santos	Pax Populi program ONLY. Service-Learning 4th-credit option.	I
10432	GLS 116 005				International Relations	TR	05:00pm 06:15pm	TBA		I
10433	GLS 116 H01				(H) International Relations	MW	03:35pm 04:50pm	Resende-Santos	Pax Populi program ONLY. Service-Learning 4th-credit option. Honors Program Only	I
10434	GLS 205 001				Social Policy	TR	03:35pm 04:50pm	DeLeo		
10435	GLS 226 001				US Foreign Policy	MW	05:00pm 06:15pm	Resende-Santos	Pax Populi program ONLY. Service-Learning 4th-credit option.	I
10436	GLS 248 001				Bus&Politics of News Media	MW	11:20am 12:35pm	Williams		
10437	GLS 262 001				Politics in the Middle East	TR	02:10pm 03:25pm	Kotchikian		I
10438	GLS 270 001				Contemporary Europe	MR	12:45pm 02:00pm	Deichmann		I
10439	GLS 403 E01				Model United Nations	W	06:30pm 09:00pm	McNemar	PREQ: 1 GLS course or IP. Service-Learning 4th-credit option.	I

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# Spring 2013

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10440	HI 200 001				The Making of Our Contemp Wrld	TR	08:30am 09:45am	Hannigan		I
10441	HI 200 002				The Making of Our Contemp Wrld	TF	11:20am 12:35pm	Stein		I
10442	HI 200 003				The Making of Our Contemp Wrld	TF	12:45pm 02:00pm	Gribanov		I
10443	HI 265 001				History of Japan	WF	09:55am 11:10am	Andrews		I
10444	HI 266 001				Middle East:Islamic & Contemp	MW	05:00pm 06:15pm	Rosenberg		I
10445	HI 305 001				Arts and Society	MW	11:20am 12:35pm	Hermanson		
10446	HI 306 001				War and Society	TR	08:30am 09:45am	Curley		I
10447	HI 306 H01				(H) War and Society	MW	05:00pm 06:15pm	Curley	Honors Program Only	I
10448	HI 307 001				Through Children's Eyes	TR	03:35pm 04:50pm	Tolpin		I
10449	HI 314 001				History of the World Economy	MR	12:45pm 02:00pm	Stern		I
10450	HI 316 001				Women and Gender in South Asia	MR	12:45pm 02:00pm	Jhala		I
10451	HI 323 001				The Medieval West	TR	05:00pm 06:15pm	Kierdorf		
10452	HI 334 001				The Soviet Union and After	MW	11:20am 12:35pm	Trofimov		I
10453	HI 340 001				Colonial American History	WF	09:55am 11:10am	Putney		D
10454	HI 343 001				Modern US History 1900-Present	WF	02:10pm 03:25pm	Putney		D
10455	HI 344 001				Constitutional Hi of the US	TR	03:35pm 04:50pm	Alpert		D
10456	HI 354 E01				The New Nation	T	06:30pm 09:00pm	Jackson		
10457	HI 362 001				Ten Ideas That Shook The World	TR	02:10pm 03:25pm	Tolpin		I
10458	HI 362 H01				(H)Ten Idea That Shook The Wld	TR	09:55am 11:10am	Tolpin	Honors Program Only	I
10459	HI 383 001				World War II	MW	03:35pm 04:50pm	Trofimov		I
10460	HI 385 001				Vietnam War	TF	11:20am 12:35pm	Holm		I
10461	HI 395 001				History of Espionage	TR	09:55am 11:10am	Curley		I
10462	HI 395 002				History of Plague	WF	02:10pm 03:25pm	Andrews		I
10463	HI 399 001				Film, Fashion, Food in S. Asia	M R	09:55am 11:10am, 11:20am 12:35pm	Jhala		

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# Spring 2013

## Honors

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
10737	HNR 440 001				(H) Honors Capstone Project	TR	02:10pm 03:25pm	Hadlock	Honors Program Only.	

## Info Design and Corporate Comm

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
10466	IDCC 230 001				Fundamentals of Content Dev	MW	05:00pm 06:15pm	Senne	PREQ:Expository Writing I	C
10467	IDCC 240 001				Fundamentals of Visual Comm	TR	02:10pm 03:25pm	Goldberg	PREQ:Expository Writing I	C
10468	IDCC 255 E01				Public Relations Writing	M	06:30pm 09:00pm	Moore	PREQ:Expository Writing I	C
10470	IDCC 320 001				Managerial Communication	MW	11:20am 12:35pm	Marcel	PREQ:Expository Writing I	C
10471	IDCC 320 002				Managerial Communication	MR	12:45pm 02:00pm	Marcel	PREQ:Expository Writing I	C
10472	IDCC 320 003				Managerial Communication	MW	03:35pm 04:50pm	Skelton	PREQ:Expository Writing I	C
10473	IDCC 320 004				Managerial Communication	TF	11:20am 12:35pm	Senne	PREQ:Expository Writing I	C
10474	IDCC 320 006				Managerial Communication	TR	03:35pm 04:50pm	Senne	PREQ:Expository Writing I	C
10475	IDCC 320 007				Managerial Communication	TR	05:00pm 06:15pm	Senne	PREQ:Expository Writing I	C
10476	IDCC 320 E01				Managerial Communication	T	05:00pm 07:20pm	Knutel	PREQ:Expository Writing I	C
10477	IDCC 340 001				Adv Visual Communication	TR	03:35pm 04:50pm	Goldberg	PREQ:Expository Writing I	C
10478	IDCC 360 001				Pub Rel and Info Tech	M R	09:55am 11:10am, 11:20am 12:35pm	Snell	PREQ: Expository Writing I	C
10739	IDCC 361 001				Sports Public Relations	MW	11:20am 12:35pm	Moore	PREQ: Expository Writing I	C
10479	IDCC 365 001				Crisis Communication Manag	TR	09:55am 11:10am	Snell	PREQ:Expository Writing I.	C, I
10480	IDCC 380 001				Web Design II:Info Architect	TR	05:00pm 06:15pm	Goldberg	PREQ: IDCC 370	C
10481	IDCC 390A E01				The Business of Social Media	R	06:30pm 09:00pm	Hammond	PREQ: Expository Writing I	C
10482	IDCC 390B 001				Web 3.0 and Beyond	MW	03:35pm 04:50pm	Resnick	PREQ:Expository Writing I	C

## Information & Process Mgmt

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10483	IPM 210 001				Info Security & Comp Forensic	MW	03:35pm 04:50pm	Marabelli	PREQ: IT 101.	

## Interdisciplinary

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
10465	ID 260 001				Sex & American Culture	M R	09:55am 11:10am, 11:20am 12:35pm	Abbott	Service-Learning 4th-credit option.	D

## Law, Tax & Financial Planning

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
10484	LA 101 001				Law and Society	TF	11:20am 12:35pm	Hayward	PREQ: GB 103 or GB 110.	
10485	LA 102 001				Environmental Law	R	06:30pm 09:00pm	Missirian	PREQ: GB 103 OR GB 110	
10486	LA 104 001				Gender and The Law	TR	08:30am 09:45am	Kulow	PREQ: GB 103 or GB 110.	D
10487	LA 105 001				Race and the Law	TF	12:45pm 02:00pm	Pierre-Louis	PREQ: GB 103 or GB 110.	D
10488	LA 106 001				"Outsiders" and the Law	TR	09:55am 11:10am	Kulow	PREQ: GB 103 or GB 110.	D
10489	LA 108 001				Moot Court	M R	09:55am 11:10am, 11:20am 12:35pm	Salimbene	PREQ: GB 103 or GB 110. Service-Learning 4th-credit option.	C
10490	LA 145 TR1				English Origins of the Law	T	06:30pm 09:00pm	Salimbene	Formerly ID 245. Instructor Permission required. Travel course to England during spring break.	I
10491	LA 210 001				Business Law I	TF	11:20am 12:35pm	TBA	PREQ: GB 103 or GB 110.	
10492	LA 211 001				Business Law II	MW	03:35pm 04:50pm	TBA	PREQ: LA 210.	
10493	LA 302 001				Marketing Law for the Cyberage	WF	08:30am 09:45am	TBA	PREQ: GB 103 or GB 110.	
10494	LA 309 001				Labor and Employment Law	MW	11:20am 12:35pm	Wolfson	PREQ: GB 103 or GB 110.	
10495	LA 311 001				Real Estate Law	TR	02:10pm 03:25pm	Missirian	PREQ: GB 103 or GB 110.	
10496	LA 313 001				Securities Regulations	W	06:30pm 09:00pm	Drenzek	PREQ: GB 103 or GB 110.	
10497	LA 315 001				Alt Dispute Resolution in Bus	TR	03:35pm 04:50pm	Pasciuto	PREQ: GB 103 or GB 110.	
10498	LA 316 001				Sports & Entertainment Law	TR	09:55am 11:10am	Weisman	PREQ: GB 103 or GB 110.	

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(CPR) -- Concurrent prerequisite.	FOR UP-TO-DATE COURSE AVAILABILITY, GO TO <a href="http://www.bentley.edu/registrar/">http://www.bentley.edu/registrar/</a>
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# Spring 2013

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
10499	LA 317 001				Media Law	TR	08:30am 09:45am	Weisman	PREQ: GB 103 or GB 110.	
10500	LA 402 001				Law for Entrepreneurs	WF	09:55am 11:10am	Brown	PREQ: GB 110 or GB 103.	

## Management

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
10553	MG 225 001				Career Management	WF	09:55am 11:10am	Lombardi	PREQ: (GB 102 or GB 215).	
10554	MG 228 001				Managing Diversity/Workplace	R	02:10pm 04:50pm	Crary	PREQ: (GB 102 or GB 215). 2nd instructor: Donna Blanco	D
10555	MG 240 001				Interpersonal Relations in Mgt	TR	09:55am 11:10am	Nurick	PREQ: (GB 102 or GB 215).	C
10556	MG 240 002				Interpersonal Relations in Mgt	TF	11:20am 12:35pm	Lombardi	PREQ: (GB 102 or GB 215).	C
10557	MG 240 003				Interpersonal Relations in Mgt	TF	12:45pm 02:00pm	O'Halloran	PREQ: (GB 102 or GB 215).	C
10558	MG 240 004				Interpersonal Relations in Mgt	T	02:10pm 04:50pm	Kellogg	PREQ: (GB 102 or GB 215).	C
10559	MG 240 005				Interpersonal Relations in Mgt	R	02:10pm 04:50pm	Kellogg	PREQ: (GB 102 or GB 215).	C
10560	MG 240 E01				Interpersonal Relations in Mgt	W	06:30pm 09:00pm	O'Halloran	PREQ: (GB 102 or GB 215).	C
10561	MG 241 001				Leadership, Power and Politics	M	03:35pm 06:15pm	O'Brien	PREQ: (GB 102 or GB 215).	C
10562	MG 241 E01				Leadership, Power and Politics	M	06:30pm 09:00pm	Payne	PREQ: (GB 102 or GB 215).	
10563	MG 250 001				Human Resource Management	T	11:20am 02:00pm	Boyd	PREQ: (GB 102 or GB 215).	
10564	MG 250 E01				Human Resource Management	T	06:30pm 09:00pm	Boyd	PREQ: (GB 102 or GB 215).	
10565	MG 316 E01				Service Operations Management	M	06:30pm 09:00pm	Gordon	PREQ: (GB 102 or GB 215).	
10566	MG 331 001				Management/International Op	MW	11:20am 12:35pm	Eshghi	PREQ: EC 111 & (GB 102 or GB 215).	I
10567	MG 334 001				International Mgmt Behavior	W	03:35pm 06:15pm	Berdrow	PREQ: (GB 102 or GB 215).	I
10568	MG 335 E01				Entrepreneurial Thinking	M	06:30pm 09:00pm	Blakelock	PREQ: (GB 102 or GB 215).	
10569	MG 336 001				New Venture Plan & Financing	W	03:35pm 06:15pm	Tuffile	PREQ or COREQ: MG335	
10570	MG 337 001				Man Collaborative Relationship	T	02:10pm 04:50pm	Shuman	PREQ: (GB 102 or GB 215).	
10571	MG 338 001				Launching Your Business	WF	02:10pm 03:25pm	Tuffile	PREQ or COREQ: MG335	
10572	MG 340 H01				(H) Global Women's Leadership	TR	05:00pm 06:15pm	Adams	PREQ: (GB 215 or GB 102). Honors Program Only	

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# Spring 2013

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
10573	MG 340A 001				Supply Chain Management	TR	09:55am 11:10am	Stavoulaki	PREQ: (GB 102 or GB 215).	
10574	MG 340B 001				Life Calling & Career Strat	T	11:20am 02:00pm	Weiss	PREQ: (GB 102 or GB 215).	
10575	MG 340C 001				Sport Event Management	MR	12:45pm 02:00pm	Gillespie	PREQ: (GB 102 or GB 215).	
10576	MG 340D E01				Effective Selling	R	06:30pm 09:00pm	Boutelle	PREQ: (GB 102 or GB 215).	
10761	MG 340E SX1		7		Manag Organizational Change	S	09:00am 04:00pm	Stewart	PREQ: (GB 102 or GB 215). Mandatory Pre-session March 2, 9 - 11am. Class meets 3/23, 3/30, 4/4, 4/13, 4/20.	I
10577	MG 341 001				Intro to Mgmt Consulting Skill	M R	09:55am 11:10am, 11:20am 12:35pm	Camson	PREQ: (GB 102 or GB 215).	
10578	MG 343 E01				Project Management	R	06:30pm 09:00pm	Picciano	PREQ: (GB 102 or GB 215).	
10579	MG 345 001				Organization and Environment	TR	09:55am 11:10am	Newell	PREQ: (GB 102 or GB 215).	
10580	MG 345 002				Organization and Environment	MW	11:20am 12:35pm	Clark	PREQ: (GB 102 or GB 215).	
10581	MG 345 003				Organization and Environment	MW	03:35pm 04:50pm	Clark	PREQ: (GB 102 or GB 215).	
10582	MG 345 004				Organization and Environment	MW	05:00pm 06:15pm	Clark	PREQ: (GB 102 or GB 215).	
10583	MG 345 E01				Organization and Environment	T	06:30pm 09:00pm	O'Connor	PREQ: (GB 102 or GB 215).	
10584	MG 350 001				Human Resource Staffing	MW	11:20am 12:35pm	Boyd	PREQ or CO-REQ: MG250	
10585	MG 360 001				Negotiating	T	02:10pm 04:50pm	Byrnes	PREQ: (GB 102 or GB 215). Pass/Fail option not available on this course.	C
10586	MG 360 E01				Negotiating	T	06:30pm 09:00pm	O'Halloran	PREQ: (GB 102 or GB 215). Pass/Fail option not available on this course.	C
10587	MG 360 H01				(H) Negotiating	W	03:35pm 06:15pm	Byrnes	PREQ: (GB 102 or GB 215). Pass/Fail option not available on this course. Honors Program Only	C
10588	MG 365 E01				Theory & Mang of Nonprofit Org	R	06:30pm 09:00pm	Rock	PREQ: (GB 102 or GB 215).	

## Marketing

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
10589	MK 321 001				Consumer Behavior	MW	11:20am 12:35pm	Dobscha	PREQ: (MK 160 or GB 301 or GB 214).	

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(CPR) -- Concurrent prerequisite.	FOR UP-TO-DATE COURSE AVAILABILITY, GO TO <a href="http://www.bentley.edu/registrar/">http://www.bentley.edu/registrar/</a>
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# Spring 2013

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
10590	MK 321 002				Consumer Behavior	MW	03:35pm 04:50pm	Dobscha	PREQ: (MK 160 or GB 301 or GB 214).	
10591	MK 322 001				Marketing Research	TR	09:55am 11:10am	Butaney	PREQ: (MK 160 or GB 301 or GB 214) & (ST 241 or GB 210 or GB 213). Service-Learning 4th-credit Option.	
10592	MK 322 002				Marketing Research	TR	02:10pm 03:25pm	Butaney	PREQ: (MK 160 or GB 301 or GB 214) & (ST 241 or GB 210 or GB 213). Service-Learning 4th-credit Option.	
10593	MK 322 003				Marketing Research	TR	05:00pm 06:15pm	Butaney	PREQ: (MK 160 or GB 301 or GB 214) & (ST 241 or GB 210 or GB 213). Service-Learning 4th-credit Option.	
10594	MK 322 004				Marketing Research	TF	11:20am 12:35pm	Nasr	PREQ: (MK 160 or GB 301 or GB 214) & (ST 241 or GB 210 or GB 213).	
10595	MK 322 005				Marketing Research	TF	12:45pm 02:00pm	Nasr	PREQ: (MK 160 or GB 301 or GB 214) & (ST 241 or GB 210 or GB 213).	
10596	MK 322 E01				Marketing Research	T	06:30pm 09:00pm	Berger	PREQ: (MK 160 or GB 301 or GB 214) & (ST 241 or GB 210 or GB 213).	
10597	MK 322 E02				Marketing Research	W	06:30pm 09:00pm	Gosselin	PREQ: (MK 160 or GB 301 or GB 214) & (ST 241 or GB 210 or GB 213).	
10598	MK 330 001				New Product Develop & Mktg	WF	09:55am 11:10am	Pouliopoulos	PREQ: (MK 160 or GB 301 or GB 214).	
10599	MK 330 E01				New Product Develop & Mktg	M	06:30pm 09:00pm	Pouliopoulos	PREQ: (MK 160 or GB 301 or GB 214).	
10600	MK 332 001				Promotional Strategy	MW	05:00pm 06:15pm	Moore	PREQ: (MK 160 or GB 301 or GB 214).	
10601	MK 342 001				Advertising	MW	11:20am 12:35pm	Kaye	PREQ: (MK 160 or GB 301 or GB 214).	
10602	MK 342 002				Advertising	MR	12:45pm 02:00pm	Kaye	PREQ: (MK 160 or GB 301 or GB 214).	
10603	MK 343 E01				Sales Force Management	R	06:30pm 09:00pm	Kinch	PREQ: (MK 160 or GB 301 or GB 214).	
10604	MK 344 001				Retailing	MW	05:00pm 06:15pm	Tesler	PREQ: (MK 160 or GB 301 or GB 214).	
10605	MK 344 STP				Retailing	WF	02:10pm 03:25pm	Tesler	PREQ: (MK 160 or GB 301 or GB 214).	
10738	MK 361 001				e-Marketing	M R	09:55am 11:10am, 11:20am 12:35pm	Pellant	PREQ: (MK 160 or GB 301 or GB 214).	
10606	MK 361 E01				e-Marketing	R	06:30pm 09:00pm	Snow	PREQ: (MK 160 or GB 301 or GB 214).	

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# Spring 2013

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
10607	MK 365 001				Marketing of Services	TF	11:20am 12:35pm	Elwell	PREQ: (MK 160 or GB 301 or GB 214).	
10608	MK 367 001				International Marketing	TR	03:35pm 04:50pm	Yeoh	PREQ: (MK 160 or GB 301 or GB 214) .	I
10609	MK 367 002				International Marketing	MW	05:00pm 06:15pm	Pellant	PREQ: (MK 160 or GB 301 or GB 214) .	I
10610	MK 368 001				Business to Business Mktg	MR	12:45pm 02:00pm	Simmel	PREQ: (MK 160 or GB 301 or GB 214).	
10611	MK 369 001				Sports Marketing	TR	02:10pm 03:25pm	Campbell	PREQ: (MK 160 or GB 301 or GB 214).	
10613	MK 400 001				Marketing Management	M R	09:55am 11:10am, 11:20am 12:35pm	Simmel	PREQ: (MK 160 or GB 301 or GB 214) & 2 other Marketing courses & (CC7 or WP).	C
10614	MK 400 002				Marketing Management	MW	03:35pm 04:50pm	Pellant	PREQ: (MK 160 or GB 301 or GB 214) & 2 other Marketing courses & (CC7 or WP).	C
10615	MK 400 003				Marketing Management	TR	03:35pm 04:50pm	Campbell	PREQ: (MK 160 or GB 301 or GB 214) & 2 other Marketing courses & (CC7 or WP).	C
10616	MK 400 004				Marketing Management	WF	02:10pm 03:25pm	Pouliopoulos	PREQ: (MK 160 or GB 301 or GB 214) & 2 other Marketing courses & (CC7 or WP).	C
10617	MK 400 EB1				Marketing Management	W	06:30pm 09:00pm	Campbell	PREQ: (MK 160 or GB 301 or GB 214) & 2 other Marketing courses & (CC7 or WP).	C
10618	MK 411 001				Marketing Project	W	09:55am 12:35pm	Cross	PREQ: ((MK160 or GB 301 or GB 214) & (CC7 or WP)) or IP.	C

## Mathematical Sciences

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
10501	MA 123 001				Applied Calculus for Bus I	TF	12:45pm 02:00pm	Dunion		
10502	MA 123 002				Applied Calculus for Bus I	WF	02:10pm 03:25pm	Dunion		
10503	MA 123 E01				Applied Calculus for Bus I	T	06:30pm 09:00pm	Quint		
10504	MA 123L 001				Appl Calc for Bus I with Lab	R, M	11:20am 02:00pm, 12:45pm 02:00pm	Harnden		
10505	MA 126 001				Applied Calculus for Bus II	WF	09:55am 11:10am	Congdon	PREQ: MA 123 or MA 123L	
10506	MA 126 002				Applied Calculus for Bus II	TR	08:30am 09:45am	Kaplan	PREQ: MA 123 or MA 123L	
10507	MA 126 003				Applied Calculus for Bus II	TR	09:55am 11:10am	Kaplan	PREQ: MA 123 or MA 123L	

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(CPR) -- Concurrent prerequisite.	FOR UP-TO-DATE COURSE AVAILABILITY, GO TO <a href="http://www.bentley.edu/registrar/">http://www.bentley.edu/registrar/</a>
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# Spring 2013

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
10508	MA 126 004				Applied Calculus for Bus II	WF	08:30am 09:45am	Green	PREQ: MA 123 or MA 123L	
10509	MA 126 005				Applied Calculus for Bus II	WF	09:55am 11:10am	Green	PREQ: MA 123 or MA 123L	
10510	MA 126 006				Applied Calculus for Bus II	TR	09:55am 11:10am	Todd	PREQ: MA 123 or MA 123L	
10511	MA 126 007				Applied Calculus for Bus II	M R	09:55am 11:10am, 11:20am 12:35pm	Todd	PREQ: MA 123 or MA 123L	
10512	MA 126 008				Applied Calculus for Bus II	M R	09:55am 11:10am, 11:20am 12:35pm	Cirino-Calvo	PREQ: MA 123 or MA 123L	
10513	MA 126 009				Applied Calculus for Bus II	MW	11:20am 12:35pm	Cirino-Calvo	PREQ: MA 123 or MA 123L	
10514	MA 126 010				Applied Calculus for Bus II	MR	12:45pm 02:00pm	Cirino-Calvo	PREQ: MA 123 or MA 123L	
10515	MA 126 011				Applied Calculus for Bus II	MW	11:20am 12:35pm	Ciccarelli	PREQ: MA 123 or MA 123L	
10516	MA 126 012				Applied Calculus for Bus II	TF	11:20am 12:35pm	Saunders	PREQ: MA 123 or MA 123L	
10517	MA 126 013				Applied Calculus for Bus II	TF	12:45pm 02:00pm	Saunders	PREQ: MA 123 or MA 123L	
10518	MA 126 014				Applied Calculus for Bus II	MW	03:35pm 04:50pm	Galante	PREQ: MA 123 or MA 123L	
10519	MA 126 015				Applied Calculus for Bus II	MW	05:00pm 06:15pm	Galante	PREQ: MA 123 or MA 123L	
10520	MA 126 016				Applied Calculus for Bus II	WF	02:10pm 03:25pm	Good	PREQ: MA 123 or MA 123L	
10521	MA 126 017				Applied Calculus for Bus II	TR	02:10pm 03:25pm	McGourty	PREQ: MA 123 or MA 123L	
10522	MA 126 018				Applied Calculus for Bus II	TR	03:35pm 04:50pm	Bossi	PREQ: MA 123 or MA 123L	
10523	MA 126 019				Applied Calculus for Bus II	TR	05:00pm 06:15pm	TBA	PREQ: MA 123 or MA 123L	
10524	MA 126 E01				Applied Calculus for Bus II	R	06:30pm 09:00pm	Paulsen	PREQ: MA 123 or MA 123L	
10525	MA 126L 001				Appl Calc for Bus II with Lab	T F	11:20am 02:00pm, 12:45pm 02:00pm	Congdon	PREQ: MA 123 or MA 123L	
10526	MA 139 001				Calculus II	TR	08:30am 09:45am	Oury	PREQ: MA 131	
10527	MA 139 002				Calculus II	TR	09:55am 11:10am	Oury	PREQ: MA 131	
10528	MA 139 003				Calculus II	WF	08:30am 09:45am	Oury	PREQ: MA 131	
10529	MA 139 004				Calculus II	M R	09:55am 11:10am, 11:20am 12:35pm	Roth	PREQ: MA 131	
10530	MA 139 005				Calculus II	MR	12:45pm 02:00pm	Roth	PREQ: MA 131	

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# Spring 2013

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10531	MA 139 006				Calculus II	TF	11:20am 12:35pm	Josephy	PREQ: MA 131	
10532	MA 139 007				Calculus II	TF	12:45pm 02:00pm	Carter	PREQ: MA 131	
10533	MA 139 008				Calculus II	MW	03:35pm 04:50pm	Ciccarelli	PREQ: MA 131	
10534	MA 139 009				Calculus II	MW	05:00pm 06:15pm	Ciccarelli	PREQ: MA 131	
10535	MA 205 001				Chaos,Fractals and Dynamics	MR	12:45pm 02:00pm	Ciccarelli	PREQ: MA 126 or MA 139 or MA 141.	
10536	MA 207 001				Matrix Algebra with Applicat	MW	11:20am 12:35pm	Harnden	PREQ: 3 credits of math	
10537	MA 215 001				Mathematics of Sports	TR	02:10pm 03:25pm	Cleary	PREQ : (MA 126 or MA 139 or MA 141) and GB 213	
10538	MA 215 002				Mathematics of Sports	TR	03:35pm 04:50pm	Cleary	PREQ : (MA 126 or MA 139 or MA 141) and GB 213	
10539	MA 223 001				Linear Mod/Bus Decision Making	TR	09:55am 11:10am	Cirino-Calvo	PREQ: 3 credits of Math	
10540	MA 233 001				Calculus III	TF	11:20am 12:35pm	Carter	PREQ: 3 Credits of Math	
10541	MA 233 002				Calculus III	WF	09:55am 11:10am	Oury	PREQ: 3 Credits of Math	
10542	MA 235 001				Differential Equations	M R	09:55am 11:10am, 11:20am 12:35pm	Predescu	PREQ: MA 139 or MA 141	
10543	MA 243 001				Discrete Probability	MW	03:35pm 04:50pm	Sorensen	PREQ: 3 credits of math	
10544	MA 243 E01				Discrete Probability	M	06:30pm 09:00pm	Sorensen	PREQ: 3 credits of math	
10545	MA 249 H01				(H) Case Studies in Math	WF	08:30am 09:45am	Carhart	PREQ: MA 139 or MA 141 Honors Program Only	
10546	MA 252 001				Mathematical Statistics	TF	12:45pm 02:00pm	Li	PREQ: (MA 139 or MA 141) & (ST 241 or GB 210 or GB 213). Students MAY NOT take both MA 252 and EC 361 for credit	C
10547	MA 261 002				Numerical Methods	MW	11:20am 12:35pm	Josephy	PREQ: MA 139 or MA 141. .	
10548	MA 309 H01				(H) Game Theory	MW	11:20am 12:35pm	Hadlock	PREQ: 6 credits of math. Honors Program Only	
10549	MA 310 001				Actuarial Topic Prob&Risk Mgmt	TF	11:20am 12:35pm	Kimball	PREQ: MA 233 & ( MA 243 or MA 263).	
10550	MA 335 001				Fin Calc & Derivative Pricing	TR	02:10pm 03:25pm	Steblovskaya	PREQ: (MA 139 or MA 141) & (GB 210 or GB 213).	
10551	MA 335 002				Fin Calc & Derivative Pricing	TR	03:35pm 04:50pm	Steblovskaya	PREQ: (MA 139 or MA 141) & (GB 210 or GB 213).	

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# Spring 2013

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
10552	MA 357 001				Math Theory of Interest	TR	09:55am 11:10am	Roth	PREQ: MA 139 or MA 141.	

## Modern Languages

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
10619	MLCH 102 001				Elementary Chinese II	TF	11:20am 12:35pm	Li	(Formerly ML 162)	I
10620	MLCH 202 001				Intermediate Chinese II	TR	03:35pm 04:50pm	Ge	(Formerly ML 262)	I
10621	MLCH 398 001				Chinese for Business	TR	05:00pm 06:15pm	Ge		
10622	MLFR 102 001				Elementary French II	MR	12:45pm 02:00pm	Tchaicha	(Formerly ML 102)	I
10623	MLFR 202 001				Intermediate French II	MW	11:20am 12:35pm	Iandoli	(Formerly ML 202)	I
10624	MLFR 402 001				Modern French Civ 1820 - 2012	MR	12:45pm 02:00pm	Iandoli	(Formerly ML 402)	I
10625	MLIT 101 001				Elementary Italian I	TR	09:55am 11:10am	Cocchiara	(Formerly ML 141)	I
10626	MLIT 101 002				Elementary Italian I	MR	12:45pm 02:00pm	Cocchiara	(Formerly ML 141)	I
10627	MLIT 102 001				Elementary Italian II	MW	03:35pm 04:50pm	Iandoli	(Formerly ML 142)	I
10628	MLJA 102 001				Elementary Japanese II	TR	02:10pm 03:25pm	Takino	(Formerly ML 151)	I
10629	MLPO 102 001				Elementary Portuguese II	TR	03:35pm 04:50pm	Benaion	(Formerly ML 197)	I
10630	MLPO 299 001				Intermediate Portuguese II	TR	02:10pm 03:25pm	Benaion		
10631	MLSP 101 001				Elementary Spanish I	TR	02:10pm 03:25pm	Melendez-Lopez	(Formerly ML 121)	I
10632	MLSP 102 001				Elementary Spanish II	M R	09:55am 11:10am, 11:20am 12:35pm	Melendez-Lopez	(Formerly ML 122)	I
10633	MLSP 102 002				Elementary Spanish II	MW	03:35pm 04:50pm	Melendez-Lopez	(Formerly ML 122)	I
10634	MLSP 201 001				Intermediate Spanish I	TF	12:45pm 02:00pm	Rubio	(Formerly ML 221)	I
10635	MLSP 202 001				Intermediate Spanish II	M R	09:55am 11:10am, 11:20am 12:35pm	Griffin	(Formerly ML 222)	I
10636	MLSP 202 002				Intermediate Spanish II	TF	11:20am 12:35pm	Rubio	(Formerly ML 222)	I
10637	MLSP 302 001				Spanish for Business	TR	09:55am 11:10am	Simpson	(Formerly ML 322)	I
10638	MLSP 3900 TR1				Oral Surv in Cult Cont:Seville	MW	11:20am 12:35pm	Melendez-Lopez	Travel course to Seville, Spain during spring	

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# Spring 2013

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
									break. Registration by application only. See instr for details.	

## ***Natural & Applied Sciences***

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
10639	NASC 100 001			4	Astronomy: Solar System	M TR	09:55am 11:10am, 11:20am 12:35pm	Fishman		
10640	NASC 101 E01			4	Astronomy: Stars & Universe	W	06:30pm 09:50pm	Fishman		
10641	NASC 110 001			4	Human Biology	TWR	09:55am 11:10am	Lazebnik		
10642	NASC 110 002			4	Human Biology	M TR	09:55am 11:10am, 11:20am 12:35pm	McNamee		
10643	NASC 110 003			4	Human Biology	TWR	02:10pm 03:25pm	Lazebnik		
10741	NASC 111 001			4	Green Biology: Eco & Bot Conn	M W	09:55am 12:35pm, 11:20am 12:35pm	Fertuck		
10645	NASC 111 002			4	Green Biology: Eco & Bot Conn	M W	02:10pm 04:50pm, 03:35pm 04:50pm	Fertuck		
10646	NASC 112 H01			4	(H) Evol, Human Genetics & Beh	TWR	09:55am 11:10am	Arenella	Honors Program Only	C
10647	NASC 121 001			4	Consumer Chemistry	T R	03:35pm 06:15pm, 05:00pm 06:15pm	Miseo		
10648	NASC 122 001			4	Environmental Chemistry	T R	08:30am 11:10am, 09:55am 11:10am	Wohlers		
10649	NASC 122 002			4	Environmental Chemistry	T R	12:45pm 03:25pm, 02:10pm 03:25pm	Wohlers		
10650	NASC 122 003			4	Environmental Chemistry	M W	02:10pm 04:50pm, 03:35pm 04:50pm	Szymanski		
10651	NASC 130 001			4	Principles of Geology	T R	09:55am 11:10am, 09:55am 12:35pm	Taylor		
10742	NASC 130 002			4	Principles of Geology	M W	09:55am 12:35pm, 11:20am 12:35pm	Gartner		

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10653	NASC 130 003			4	Principles of Geology	T R	02:10pm 03:25pm, 02:10pm 04:50pm	TBA		
10654	NASC 130 004			4	Principles of Geology	M W	02:10pm 04:50pm, 03:35pm 04:50pm	Gartner		
10655	NASC 140 001			4	Applied Physics	T R	12:45pm 03:25pm, 02:10pm 03:25pm	Nichols		
10656	NASC 140 002			4	Applied Physics	M W	02:10pm 04:50pm, 03:35pm 04:50pm	Nichols		
10657	NASE 301 001				Planetary Explor the Space Age	TR	02:10pm 03:25pm	Fishman	PREQ: Any NASC course.	
10658	NASE 308 001				Health of Nations	TR	09:55am 11:10am	Kiszewski		I
10659	NASE 309 001				The Science & Bus of Biotech	M R	09:55am 11:10am, 11:20am 12:35pm	Arenella	PREQ: Any NASC course and (GB 112 or GB 101). Pass/Fail option not available on this course.	C
10660	NASE 311 001				Ecology:Prin & Applications	TR	02:10pm 03:25pm	Taylor	PREQ: NASC 110, 111, 112, 121,122, 130	
10661	NASE 313 001				Human Nutrition:Sci to Life	TR	03:35pm 04:50pm	Simons	PREQ: NASC 110, 111, 112, 121	
10662	NASE 315 001				Human Health & Disease	MW	03:35pm 04:50pm	Roman		
10663	NASE 315 002				Human Health & Disease	MW	05:00pm 06:15pm	Roman		
10664	NASE 315 003				Human Health & Disease	TR	05:00pm 06:15pm	Simons		
10665	NASE 318 001				Global Health Challenges	TR	03:35pm 04:50pm	Kiszewski		I
10666	NASE 319 001				Human Inheritance	MW	05:00pm 06:15pm	Lucente		
10667	NASE 328 001				Water Quality	M	11:20am 02:00pm	Wohlers		
10668	NASE 335 E01				Oceanography	W	06:30pm 09:00pm	Benotti	PREQ: Any NASC course.	
10669	NASE 341 001				Sports Physics	MR	12:45pm 02:00pm	Nichols	PREQ: NASC 140	
10670	NASE 344 001				Energy Alternatives	TR	05:00pm 06:15pm	TBA	PREQ: Any NASC course.	
10671	NASE 364 001				Science of Sustainability	MW	03:35pm 04:50pm	Lugolobi	PREQ: Any NASC course.	
10672	NASE 402 001				Sci in Environmental Policy	TR	03:35pm 04:50pm	Szymanski	PREQ: Any NASC course. Service-Learning 4th- credit option.	
10673	PS 210 001				Pioneers in Psychology	MW	05:00pm 06:15pm	Repassy		

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10674	PS 210 E01				Pioneers in Psychology	W	06:30pm 09:00pm	Repassy		
10675	PS 230 001				Sports Psychology	TR	09:55am 11:10am	Freeman-Young	Pass/Fail option not available for this course. Service-Learning 4th-credit option.	
10676	PS 240 001				Child Psychology	M R	09:55am 11:10am, 11:20am 12:35pm	Freeman-Young	Pass/Fail option not available for this course. Service-Learning 4th-credit option.	
10677	PS 252 001				Dynamics of Personality	MW	11:20am 12:35pm	Hall	Pass/Fail option not available for this course.	
10678	PS 252 H01				(H) Dynamics of Personality	T	11:20am 02:00pm	Hall	Pass/Fail option not available for this course. Honors Program Only	
10679	PS 266 001				Psychology of Adjustment	MW	11:20am 12:35pm	Meldrum		C
10680	PS 266 002				Psychology of Adjustment	MW	03:35pm 04:50pm	Meldrum		C
10681	PS 275 001				Cross Cultural Psychology	TF	12:45pm 02:00pm	Evans		D
10682	PS 305 001				Environmental Psychology	TR	05:00pm 06:15pm	Egan	Embedded Service-Learning.	
10683	PS 311 001				Social Psychology	MW	11:20am 12:35pm	Aronson		D
10684	PS 311 H01				(H) Social Psychology	MR	12:45pm 02:00pm	Nurick	Honors Program Only	D
10685	PS 333 001				Gender Psychology	R	03:35pm 06:15pm	Hawks		D
10686	PS 340 001				Health Psychology	TR	08:30am 09:45am	Sousa	Service-Learning 4th-credit option.	
10687	PS 340 002				Health Psychology	TR	09:55am 11:10am	Sousa	Service-Learning 4th-credit option.	
10688	PS 380 001				Psychology of Self	TR	02:10pm 03:25pm	Evans		D
10689	PS 380 002				Psychology of Self	TR	03:35pm 04:50pm	Evans		D
10690	PS 380 003				Psychology of Self	TR	05:00pm 06:15pm	Evans		D
10691	PS 388 001				Abnormal Psychology	TF	11:20am 12:35pm	Nash	Pass/Fail option not available for this course. Service-Learning 4th-credit option.	C, D
10692	PS 388 002				Abnormal Psychology	TF	12:45pm 02:00pm	Nash	Pass/Fail option not available for this course. Service-Learning 4th-credit option.	C, D

## Philosophy

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10693	PH 101 001				Problems of Philosophy	M R	09:55am 11:10am, 11:20am 12:35pm	Magid		
10694	PH 101 002				Problems of Philosophy	M R	09:55am 11:10am, 11:20am 12:35pm	Hughes		
10695	PH 101 003				Problems of Philosophy	MW	11:20am 12:35pm	Rofougaran		
10696	PH 101 004				Problems of Philosophy	MR	12:45pm 02:00pm	Magid		
10697	PH 101 005				Problems of Philosophy	MR	12:45pm 02:00pm	Hughes		
10698	PH 101 006				Problems of Philosophy	MW	03:35pm 04:50pm	Tressler		
10699	PH 101 007				Problems of Philosophy	MW	05:00pm 06:15pm	Tressler		
10700	PH 101 008				Problems of Philosophy	MW	05:00pm 06:15pm	Herr		
10701	PH 101 009				Problems of Philosophy	TR	08:30am 09:45am	Paglierani		
10702	PH 101 010				Problems of Philosophy	TR	09:55am 11:10am	Paglierani		
10703	PH 101 011				Problems of Philosophy	TF	11:20am 12:35pm	Reeves		
10704	PH 101 012				Problems of Philosophy	TF	12:45pm 02:00pm	Smith		
10705	PH 101 013				Problems of Philosophy	TR	02:10pm 03:25pm	Garrett		
10706	PH 101 014				Problems of Philosophy	TR	03:35pm 04:50pm	Garrett		
10707	PH 101 015				Problems of Philosophy	TR	05:00pm 06:15pm	Matakova- Pantcheva		
10708	PH 101 016				Problems of Philosophy	WF	08:30am 09:45am	Hart		
10709	PH 101 017				Problems of Philosophy	WF	09:55am 11:10am	Hart		
10710	PH 101 E01				Problems of Philosophy	R	06:30pm 09:00pm	Reeves		
10711	PH 101 H01				(H) Problems of Philosophy	TF	11:20am 12:35pm	Smith	Honors Program Only	
10712	PH 101 H02				(H) Problems of Philosophy	TR	05:00pm 06:15pm	Seemann	Honors Program Only	
10713	PH 131 001				Philosophy of Work	MW	11:20am 12:35pm	Magid	PREQ: PH 101 or IP.	D
10714	PH 135 001				Special Problems in Ethics	T	06:30pm 09:00pm	Reeves	PREQ: PH 101 or IP.	
10715	PH 217 001				Contemporary Philosophy	TR	02:10pm 03:25pm	Seemann	PREQ: PH 101 or IP	

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10716	PH 253 001				Theories of Reality	TR	09:55am 11:10am	Garrett	PREQ: PH 101 or IP	
10717	PH 311 001				Social Philosophy	MR	12:45pm 02:00pm	Frederick	PREQ: PH 101 or IP	
10718	PH 315 001				Philosophies of East Asia	MW	03:35pm 04:50pm	Herr	PREQ: PH 101 or IP	I

## Sociology

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
10719	SO 132 001				Issues & Investigations in Soc	TR	09:55am 11:10am	Holland		
10720	SO 132 002				Issues & Investigations in Soc	M R	09:55am 11:10am, 11:20am 12:35pm	Dierickx		
10721	SO 132 003				Issues & Investigations in Soc	MW	11:20am 12:35pm	Anderson		
10722	SO 132 004				Issues & Investigations in Soc	MR	12:45pm 02:00pm	Anderson		
10723	SO 132 005				Issues & Investigations in Soc	TR	02:10pm 03:25pm	Rawls		
10724	SO 132 006				Issues & Investigations in Soc	MW	03:35pm 04:50pm	Stenerson		
10725	SO 132 007				Issues & Investigations in Soc	TR	03:35pm 04:50pm	Kelly		
10726	SO 244 001				Deviance and Social Control	TR	02:10pm 03:25pm	Dierickx		
10727	SO 252 E01				Health, Illness & Everyday Life	T	06:30pm 09:00pm	TBA		D
10728	SO 263 H01				(H) Sociology of Org & Work	MW	11:20am 12:35pm	Buono	Honors Program Only	
10729	SO 264 001				Technology, Society & Work	TR	03:35pm 04:50pm	Rawls		D
10730	SO 287 001				Media Culture & Society	MR	12:45pm 02:00pm	Dierickx		
10731	SO 289 001				Popular Culture/Consumer Soc	TR	09:55am 11:10am	TBA		
10732	SO 300 001				Community Involvement	M R	09:55am 11:10am, 11:20am 12:35pm	Frese	Embedded Service-Learning.	D
10733	SO 333 001				Sociology of the Edge	T	11:20am 02:00pm	Anderson		
10734	SO 402 001				Corporate Crime	MW	03:35pm 04:50pm	Dierickx		

## Statistics

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10735	ST 242 001				Applied Business Statistics	MR	12:45pm 02:00pm	Predescu	PREQ: (MA 126 or MA 139 or MA 141) and GB 213.	

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