

# Fall 2015

## Accountancy

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
90007	AC 310 E01				Cost Management	T	06:30pm 09:10pm	Levesque	PREQ: GB 212	
90013	AC 311 E01				Financial Acc and Reporting I	W	06:30pm 09:10pm	DeSimone	PREQ: GB 212	
90019	AC 312 E01				Financial Acc and Reporting II	R	06:30pm 09:10pm	Speros	PREQ: AC 311.	
90020	AC 331 E01				Gov&Not-for-Profit Reporting	W	06:30pm 09:10pm	White	PREQ: GB 212.	
90026	AC 340 E01				Accounting Information Systems	M	06:30pm 09:10pm	Hoitash	PREQ: AC 311 Pre or Co-req & GB 310 Pre or Co-req.	C
90029	AC 350 E01				Federal Taxation	M	06:30pm 09:10pm	Levesque	PREQ: GB 212.	
90030	AC 381 E01				International Accounting	W	06:30pm 09:10pm	Heese	PREQ: AC 312 Pre or Co-req.	I
90033	AC 412 E01				Advanced Accounting	R	06:30pm 09:10pm	Freed	PREQ: AC 312 Pre or Co-req.	
90037	AC 470 E01				Financial Statement Auditing	T	06:30pm 09:10pm	Dugas	PREQ: AC 311 & AC 340.	

## Computer Information Systems

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
90044	CS 150 EL1				Intro Data & Info Mgmt	M	06:30pm 09:10pm	Ahmed	PREQ: IT 101. HYBRID / Programming Intensive	
90047	CS 180 E01				Programming Fundamentals	W	06:30pm 09:10pm	Banks	PREQ: IT 101. Programming Intensive	
90053	CS 350 E01				Database Management Systems	R	06:30pm 09:10pm	Ahmed	PREQ: (CS 220 or CS 150) or (AC 340 & AIS or ISAC major).	
90055	CS 360 E01				Bus Sys Anal & Modeling	T	06:30pm 09:10pm	Xu	PREQ: (CS 220 or CS 150) or (AC 340 & AIS or ISAC major).	C
90056	CS 460 E01				IS Proj Mgmt & Practice	W	06:30pm 09:10pm	TBA	PREQ: CS 360	
90073	IT 101 E01				Info Tech and Computer System	M	06:30pm 09:10pm	Shah	Service-Learning 4th-credit option.	

## Economics

CoR -- Courses with a ** in the CoR field are Cluster courses (corequisites).	D -- Diversity
Pt -- All courses are Full semester unless otherwise indicated.	I -- International
Cr -- All courses are 3 credit hours unless otherwise indicated.	C -- Communication Intensive sections.
CC# or WP -- By the time the course begins, your class code must be at LEAST the given number or you must be eligible through the window policy.	
(CPR) -- Concurrent prerequisite.	FOR UP-TO-DATE COURSE AVAILABILITY, GO TO <a href="http://www.bentley.edu/registrar/">http://www.bentley.edu/registrar/</a>
IP -- Instructor permission is required, course not available through BannerWEB.	

# Fall 2015

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
90098	EC 111 E01				Principles of Microeconomics	M	06:30pm 09:10pm	Asgary	PREQ: 3 credits of MA 100 level.	
90099	EC 111 E02				Principles of Microeconomics	W	06:30pm 09:10pm	Barnor	PREQ: 3 credits of MA 100 level.	
90108	EC 112 E01				Principles of Macroeconomics	R	06:30pm 09:10pm	Barnor	PREQ: EC 111.	
90112	EC 224 E01				Intermediate Price Theory	W	06:30pm 09:10pm	Clarke	PREQ: EC 111 & EC 112.	
90117	EC 225 E01				Intermed Macroeconomics	T	06:30pm 09:10pm	Andzie-Quainoo	PREQ: EC 111 & EC 112.	
90119	EC 245 E01				Business Forecasting	W	06:30pm 09:10pm	Grubaugh	PREQ: EC 111 & EC 112 & (GB 210 or GB 213).	
90128	EC 361 E01				Introduction to Econometrics	M	06:30pm 09:10pm	Dave	PREQ: EC 111 & EC 112 & GB 213.	
90133	EC 391 E01				Monetary Economics	T	06:30pm 09:10pm	Gulley	PREQ: FI 305 & FI 320 & EC 225 & (CC7 or WP). Open to EF or FI majors, to others with Dept Chair Approval; not available to those with credit for EC 211.	C

## English & Media Studies

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
90811	ART 222 E01			0	Going to Symphony	M	06:30pm 09:10pm	Frank	Course runs for a full year. 0 credits in the fall, 3 credits awarded in the spring. Year long course. Meets 6 times in the fall and 6 times in the spring. 3 credits are awarded at the end of the spring.	
90140	CIN 382 E01				The City in American Film	T	06:30pm 09:10pm	Stuckey	Fulfills LIT requirement or A&S elec.	D
90146	COM 210 E01				Effective Speaking	T	06:30pm 09:10pm	Sarkisian	PREQ: Expository Writing I, Fulfills A&S or HUM/SS elective, not LIT elective.	C
90199	EXP 201 E01				Expository Writing II	R	06:30pm 09:10pm	Browne	PREQ: EXP 101 or EXP 101L with approval.	
90206	LIT 311 SX1		7		Creative Writing--Fiction	S	09:00am 05:00pm	Butler	Service-Learning 4th-credit option.	C
90214	LIT 340 E01				Graphic Novel	M	06:30pm 09:10pm	Prater		D
90217	LIT 395 E01				Americans Abroad	T	06:30pm 09:10pm	Peknik	Course description can be found on Registrar's website under Experimental & Topics courses.	
90225	MC 300 E01				Film & TV Advertising	W	06:30pm 09:10pm	Gillan	Course description can be found on Registrar's website under Experimental & Topics courses.	C, D

CoR -- Courses with a ** in the CoR field are Cluster courses (corequisites).	D -- Diversity
Pt -- All courses are Full semester unless otherwise indicated.	I -- International
Cr -- All courses are 3 credit hours unless otherwise indicated.	C -- Communication Intensive sections.
CC# or WP -- By the time the course begins, your class code must be at LEAST the given number or you must be eligible through the window policy.	
(CPR) -- Concurrent prerequisite.	FOR UP-TO-DATE COURSE AVAILABILITY, GO TO <a href="http://www.bentley.edu/registrar/">http://www.bentley.edu/registrar/</a>
IP -- Instructor permission is required, course not available through BannerWEB.	

# Fall 2015

## Finance

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
90229	AF 450 E01				Performance Mgmt & Evaluation	M	06:30pm 09:10pm	Wasserman	PREQ: (AC 312 or AC 212) & AC310 & FI380. Students strongly recommended to take IDCC 320 concurrently.	
90238	FI 305 EB1				Prin of Accounting & Finance	W	06:30pm 09:10pm	Hudson	PREQ: (GB 202 or GB 212) & GB 213 CPR & EC 112 CPR).	
90248	FI 306 E01				Financial Markets & Investment	R	06:30pm 09:10pm	Read	PREQ: FI 305. Formerly FI 320.	
90257	FI 307 E01				Advanced Managerial Finance	R	06:30pm 09:10pm	Sambare	PREQ: FI 305. Formerly FI 380.	
90259	FI 318 E01				R E Investment Decisions	M	06:30pm 09:10pm	Willard	PRE or CO-REQ: (FI 380 or FI 307) or (FI 320 or FI 306).	
90260	FI 318 E02				R E Investment Decisions	T	06:30pm 09:10pm	Harrell	PRE or CO-REQ: (FI 380 or FI 307) or (FI 320 or FI 306).	
90262	FI 331 E01				Capital Markets	M	06:30pm 09:10pm	Fletcher Brown	PREQ: (FI 320 or FI 306) or (FI 380 or FI 307).	
92210	FI 335 E01				Derivatives	R	07:30pm 09:50pm	Simon	PREQ: (FI 320 or FI 306) or (FI 380 or FI 307).	
90276	FI 351 E01				International Finance	T	06:30pm 09:10pm	Chinca	PREQ: (FI 320 or FI 306) or (FI 380 or FI 307).	C
90277	FI 352 E01				International Project Finance	R	06:30pm 09:10pm	Uhlmann	PREQ: FI 380 or FI 307. Formerly FI 392.	
90279	FI 360 E01				Intro Professional Fin Plan	M	06:30pm 09:10pm	Gregory	PRE or CO-REQ: (FI 380 or FI 307) or (FI 320 or FI 306). Formerly FI 340.	
90280	FI 362 E01				Insurance & Risk Management	W	06:30pm 09:10pm	Swymer	PRE or CO-REQ: (FI 380 or FI 307) or (FI 320 or FI 306). Formerly FI 327.	
90282	FI 372 E01				Mergers & Acquisitions	W	06:30pm 09:10pm	DiBello	PREQ: (FI 320 or FI 306) or (FI 380 or FI 307). Formerly FI 402.	
90284	FI 402B E01				Venture Captial	T	06:30pm 09:10pm	Hanover	PREQ: FI 320 or FI 306.	

## General Business

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites
90342	GB 212 E01				Practice & Applic in AC & FI	T	06:30pm 09:10pm	Burnaby	PREQ: GB 112

CoR -- Courses with a ** in the CoR field are Cluster courses (corequisites).	D -- Diversity
Pt -- All courses are Full semester unless otherwise indicated.	I -- International
Cr -- All courses are 3 credit hours unless otherwise indicated.	C -- Communication Intensive sections.
CC# or WP -- By the time the course begins, your class code must be at LEAST the given number or you must be eligible through the window policy.	
(CPR) -- Concurrent prerequisite.	FOR UP-TO-DATE COURSE AVAILABILITY, GO TO <a href="http://www.bentley.edu/registrar/">http://www.bentley.edu/registrar/</a>
IP -- Instructor permission is required, course not available through BannerWEB.	

# Fall 2015

## *Finance*

---

## *General Business*

---

Focus

CoR -- Courses with a ** in the CoR field are Cluster courses (corequisites).	D -- Diversity
Pt -- All courses are Full semester unless otherwise indicated.	I -- International
Cr -- All courses are 3 credit hours unless otherwise indicated.	C -- Communication Intensive sections.
CC# or WP -- By the time the course begins, your class code must be at LEAST the given number or you must be eligible through the window policy.	
(CPR) -- Concurrent prerequisite.	FOR UP-TO-DATE COURSE AVAILABILITY, GO TO <a href="http://www.bentley.edu/registrar/">http://www.bentley.edu/registrar/</a>
IP -- Instructor permission is required, course not available through BannerWEB.	

# Fall 2015

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites
90350	GB 213 E01				Business Statistics	T	06:30pm 09:10pm	Ongardanunkul	PRE or COREQ: MA II PREQ: IT 101 & GB 112 & (CC3 or WP).
90367	GB 214 E01				Marketing-Operations Fundament	W	06:30pm 09:10pm	Steinfeld	PREQ: (CC3 or WP). Principal instructor is Laurel Steinfeld. Operations Management instructor is Gang Li.
90368	GB 214 E02				Marketing-Operations Fundament	W	06:30pm 09:10pm	Li	PREQ: (CC3 or WP). Marketing instructor is Laurel Steinfeld.
90389	GB 215 E01				Human Behavior & Organizations	T	06:30pm 09:10pm	Scapicchio	PREQ: (CC3 or WP).
90390	GB 215 E02				Human Behavior & Organizations	W	06:30pm 09:10pm	O'Halloran	PREQ: (CC3 or WP).
90406	GB 310 EB1				Business Processes & Systems	M	06:30pm 09:10pm	Raynus	PREQ: GB 212, GB 213 & GB 214 & (CC5 or WP).
90407	GB 310 EB2				Business Processes & Systems	R	06:30pm 09:10pm	Marabelli	PREQ: GB 212, GB 213 & GB 214 & (CC5 or WP).
90420	GB 320 EB1				Integrated Business Project	T	06:30pm 09:10pm	Siy	PREQ: GB 212 & GB 213 & GB 214 & GB 215 & (CC5 or WP). Taught with Professors Kim Donlan and Jacob Clever.
90421	GB 320 EB2				Integrated Business Project	T	06:30pm 09:10pm	Donlan	PREQ: GB 212 & GB 213 & GB 214 & GB 215 & (CC5 or WP). Taught with Professors Peter Siy and Jacob Clever.
90422	GB 320 EB3				Integrated Business Project	T	06:30pm 09:10pm	Clever	PREQ: GB 212 & GB 213 & GB 214 & GB 215 & (CC5 or WP). Taught with Professors Peter Siy and Kim Donlan.
90435	GB 410 EB1				Global Strategy	M	06:30pm 09:10pm	Karpovsky	PREQ: (All 100 and 200 level GB courses & GB 310) and GB 320 CPR & (CC7 or WP).
90436	GB 410 EB2				Global Strategy	T	06:30pm 09:10pm	Manolova	PREQ: (All 100 and 200 level GB courses & GB 310) and GB 320 CPR & (CC7 or WP).
90437	GB 410 EB3				Global Strategy	W	06:30pm 09:10pm	McCormack	PREQ: (All 100 and 200 level GB courses & GB 310) and GB 320 CPR & (CC7 or WP).

## Global Studies

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
90443	GLS 100 E01				US Govt & Politics	M	06:30pm 09:10pm	Lovoi		

CoR -- Courses with a ** in the CoR field are Cluster courses (corequisites).	D -- Diversity
Pt -- All courses are Full semester unless otherwise indicated.	I -- International
Cr -- All courses are 3 credit hours unless otherwise indicated.	C -- Communication Intensive sections.
CC# or WP -- By the time the course begins, your class code must be at LEAST the given number or you must be eligible through the window policy.	
(CPR) -- Concurrent prerequisite.	FOR UP-TO-DATE COURSE AVAILABILITY, GO TO <a href="http://www.bentley.edu/registrar/">http://www.bentley.edu/registrar/</a>
IP -- Instructor permission is required, course not available through BannerWEB.	



# Fall 2015

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
90470	GLS 116 E01				International Relations	R	06:30pm 09:10pm	Krusell		I

## History

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
90485	HI 304 E01				History of Espionage	T	06:30pm 09:10pm	Curley		I
90495	HI 382 E01				World War I	W	06:30pm 09:10pm	Trofimov	(Formerly HI 282 & HI 235)	I

## Info Design and Corporate Comm

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
90505	IDCC 250 E01				Pub Relations Theory&Practice	M	06:30pm 09:10pm	Moore	PREQ:Expository Writing I.	C
90506	IDCC 255 E01				Public Relations Writing	R	06:30pm 09:10pm	Snell	PREQ:Expository Writing I.	C
90509	IDCC 320 E01				Managerial Communication	W	06:30pm 09:10pm	Marcel	PREQ:Expository Writing I.	C
90514	IDCC 370 E01				Web Design I:Info Design&Princ	T	06:30pm 09:10pm	Goldberg	PREQ:Expository Writing I.	C

## Management

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
90595	MG 240 E01				Interpersonal Relations in Mgt	W	06:30pm 09:10pm	Coffin	PREQ: (GB 102 or GB 215).	C
90596	MG 241 E01				Leadership, Power and Politics	T	06:30pm 09:10pm	Stewart	PREQ: (GB 102 or GB 215).	
90606	MG 335 E01				Entrepreneurial Thinking	W	06:30pm 09:10pm	Tuffile	PREQ: (GB 102 or GB 215).	
90608	MG 340 E01				Corporate Governance	R	06:30pm 09:10pm	Flynn	PREQ: GB 215. Course description can be found on Registrar's website under Experimental & Topics courses.	
90612	MG 345 E01				Organization and Environment	T	06:30pm 09:10pm	Starner	PREQ: (GB 102 or GB 215).	
90615	MG 360 E01				Negotiating	M	06:30pm 09:10pm	Starner	PREQ: (GB 102 or GB 215). Pass/Fail option not available on this course.	C
90617	MG 365 E01				Theory & Mgmt of Nonprofit Org	M	06:30pm 09:10pm	Hauserman	PREQ: (GB 102 or GB 215). Embedded Service-	

CoR -- Courses with a ** in the CoR field are Cluster courses (corequisites).	D -- Diversity
Pt -- All courses are Full semester unless otherwise indicated.	I -- International
Cr -- All courses are 3 credit hours unless otherwise indicated.	C -- Communication Intensive sections.
CC# or WP -- By the time the course begins, your class code must be at LEAST the given number or you must be eligible through the window policy.	
(CPR) -- Concurrent prerequisite.	FOR UP-TO-DATE COURSE AVAILABILITY, GO TO <a href="http://www.bentley.edu/registrar/">http://www.bentley.edu/registrar/</a>
IP -- Instructor permission is required, course not available through BannerWEB.	

# Fall 2015

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
									Learning.	

## Marketing

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
90622	MK 322 E01				Marketing Research	W	06:30pm 09:10pm	Schneck	PREQ: (MK 160 or GB 301 or GB 214) & GB 213 Pre or Co-Req.	
90630	MK 365 E01				Marketing of Services	R	06:30pm 09:10pm	Elwell	PREQ: (MK 160 or GB 301 or GB 214).	
90632	MK 369 E01				Sports Marketing	M	06:30pm 09:10pm	Tesler	PREQ: (MK 160 or GB 301 or GB 214).	
90637	MK 400 EB1				Marketing Management	T	06:30pm 09:10pm	Pouliopoulos	PREQ: (MK 160 or GB 301 or GB 214) & 2 other Marketing courses & (CC7 or WP).	C

## Mathematical Sciences

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
90548	MA 123 E01				Applied Calculus for Bus I	W	06:30pm 09:10pm	Green		
90554	MA 126 E01				Applied Calculus for Bus II	T	06:30pm 09:10pm	Quint	PREQ: MA 123 or MA 123L.	
90555	MA 126L E01				Appl Calc for Bus II with Lab	M, W	05:00pm 07:50pm, 05:00pm 06:20pm	Paulsen	PREQ: MA 123 or MA 123L.	
92212	MA 139 E01				Calculus II	M	06:30pm 09:10pm	TBA	PREQ: MA 131.	
90574	MA 207 E01				Matrix Algebra with Applicat	W	06:30pm 09:10pm	Paulsen	PREQ: 3 credits of math	

## Natural & Applied Sciences

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
90685	NASE 315 E01				Human Health & Disease	M	06:30pm 09:10pm	Roman		
90686	NASE 335 E01				Oceanography	T	06:30pm 09:10pm	Benotti		
90692	NASE 344 E01				Energy Alternatives	W	06:30pm 09:10pm	Baldwin		
90698	PS 210 E01				Pioneers in Psychology	W	06:30pm 09:10pm	Repassy		

CoR -- Courses with a ** in the CoR field are Cluster courses (corequisites).	D -- Diversity
Pt -- All courses are Full semester unless otherwise indicated.	I -- International
Cr -- All courses are 3 credit hours unless otherwise indicated.	C -- Communication Intensive sections.
CC# or WP -- By the time the course begins, your class code must be at LEAST the given number or you must be eligible through the window policy.	
(CPR) -- Concurrent prerequisite.	FOR UP-TO-DATE COURSE AVAILABILITY, GO TO <a href="http://www.bentley.edu/registrar/">http://www.bentley.edu/registrar/</a>
IP -- Instructor permission is required, course not available through BannerWEB.	



# Fall 2015

## *Philosophy*

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
90733	PH 130 E01				Corp Social Responsibility	T	06:30pm 09:10pm	Megill	PREQ: PH 101 or IP	

## *Sociology*

CRN	Course	CoR	Pt	Cr	Title	Days	Begin & End Time	Instructor	Prerequisites	Focus
90750	SO 252 E01				Health,Illness & Everyday Life	T	06:30pm 09:10pm	Shalhoub		D

CoR -- Courses with a ** in the CoR field are Cluster courses (corequisites).	D -- Diversity
Pt -- All courses are Full semester unless otherwise indicated.	I -- International
Cr -- All courses are 3 credit hours unless otherwise indicated.	C -- Communication Intensive sections.
CC# or WP -- By the time the course begins, your class code must be at LEAST the given number or you must be eligible through the window policy.	
(CPR) -- Concurrent prerequisite.	FOR UP-TO-DATE COURSE AVAILABILITY, GO TO <a href="http://www.bentley.edu/registrar/">http://www.bentley.edu/registrar/</a>
IP -- Instructor permission is required, course not available through BannerWEB.	