

Wintersession 2017 Schedule of Courses

This schedule is subject to change. For the most up-to-date course offerings, please refer to the "Course Offerings by Department" link on the main registration page. INTERNSHIPS and DIRECTED STUDIES are not available for registration via MyBentley. To enroll in an Internship or Directed Study course, please speak with an adviser in the Graduate Student and Academic Services Office.

Note: These one week intensive classes meet 09-JAN-17 to 13-JAN-17 unless otherwise stated in the "notes" section. Most intensive classes require a mandatory pre-session meeting. See "notes" section for details.

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
41001	AC 781 1IN	Int'l Dimensions in Acctg	MTWRF	09:00am	05:00pm	3.0	Gujarathi	Pre-Req: AC 611 for MSA students; GR 524 (or PF 503) for non-MSA. Mandatory pre-session class Friday, 12/9/16, 5:30-7:30pm.
41007	ETH 700 1IN	Ethical Issues in Corp Life	MTWRF	09:00am	05:00pm	3.0	Weiss	Pre-req: none. Mandatory pre-session class Friday, 12/9/16, 5:30-7:30pm
41002	FP 706 1IN	Psychology in Financial Plan	MTWRF	09:00am	05:00pm	3.0	Kingsbury	Pre-Req: None. Mandatory pre-session class Friday, 12/9/16, 5:30-7:30pm.
41003	IDCC 711 H1N	Argumentation Strategies Bus	MTWRF	09:00am	05:00pm	3.0	Marcel	Pre-Req: None. Mandatory pre-session class Friday, 12/9/16, 5:30-7:30pm. Hybrid Course.
41004	LA 701 1IN	Business Law	MTWRF	09:00am	05:00pm	3.0	Missirian	Pre-Req: None. Mandatory pre-session class Friday, 12/9/16, 5:30-7:30pm.
41005	MG 661 1IN	Global Leadership	MTWRF	09:00am	05:00pm	3.0	Asgary	Pre-Req: None. Mandatory pre-session class Friday, 12/9/16, 5:30-7:30pm.

Spring 2017 Schedule of Courses

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Accountancy

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
11001	AC 612 HB1	Financial Acctg Problems II	M	05:00pm	07:20pm	3.0	Speros	Pre-Requisite: AC 611. Hybrid Course
11002	AC 612 HB2	Financial Acctg Problems II	T	05:00pm	07:20pm	3.0	Gujarathi	Pre-Requisite: AC 611. Hybrid Course
11003	AC 612 HB3	Financial Acctg Problems II	T	07:30pm	09:50pm	3.0	Gujarathi	Pre-Requisite: AC 611. Hybrid Course
11004	AC 621 HB1	Cost Accounting	W	05:00pm	07:20pm	3.0	Levesque	Pre-Req: GR 524 or PF 503 or MSA or AC Cert. Hybrid Course
11005	AC 621 HB2	Cost Accounting	W	07:30pm	09:50pm	3.0	Levesque	Pre-Req: GR 524 or PF 503 or MSA or AC Cert. Hybrid Course
11006	AC 714 100	Business Reporting & Analysis	M	07:30pm	09:50pm	3.0	Speros	Pre-Req: AC 611
11007	AC 730 HB1	Bus Process & Syst Assessment	R	05:00pm	07:20pm	3.0	Beveridge	Pre-Req: GR 524 or PF 503 or MSA or AC Cert. Hybrid Course
11008	AC 731 100	Advanced AIS	M	05:00pm	07:20pm	3.0	Boss	Pre-Req: AC 730

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
11009	AC 741 HB1	Financial Statement Auditing	R	05:00pm	07:20pm	3.0	Pepe	Pre-Req: AC 611 & Pre-or Co-req AC 730 for MSA students; GR 524 (or PF503) & Pre or Co-req AC 730 for non-MSA. Hybrid Course
11010	AC 741 HB2	Financial Statement Auditing	R	07:30pm	09:50pm	3.0	Pepe	Pre-Req: AC 611 & Pre-or Co-req AC 730 for MSA students; GR 524 (or PF503) & Pre or Co-req AC 730 for non-MSA. Hybrid Course
11011	AC 742 100	IT Auditing	R	07:30pm	09:50pm	3.0	Beveridge	Pre-Req: AC 741
11012	AC 750 HB1	Federal Income Taxation	T	05:00pm	07:20pm	3.0	McConville	Pre-Req: None. Not open to students who have taken TX 601 or are required to take TX601. Hybrid Course
11013	AC 753 HB1	Tax Factors in Bus Decisions	M	05:00pm	07:20pm	3.0	Noga	Pre-Req: AC 750 or TX601 Hybrid Course
11014	AC 771 100	Governmental Acctg Reporting	W	07:30pm	09:50pm	3.0	Reed	Pre-Req: AC 611 for MSA students; GR 524 (or PF 503) for non-MSA.
11015	AC 772 100	Principles of Fraud Investigat	T	07:30pm	09:50pm	3.0	Beveridge	Pre or Co-Req: AC 611 or equivalent
11016	AC 773 100	Fraud and Forensic Accounting	M	07:30pm	09:50pm	3.0	Boss	Pre-Req: AC 611 or equivalent. Recommended: AC 612 or equivalent
11017	AC 793 HB1	Prof Accting Research &Policy	W	05:00pm	07:20pm	3.0	Abdolmohammadi	Pre-Req: AC 612 and Pre or Coreq: AC 621, AC 730, AC 741. Hybrid Course
11018	AC 793 HB2	Prof Accting Research &Policy	W	07:30pm	09:50pm	3.0	Abdolmohammadi	Pre-Req: AC 612 and Pre or Coreq: AC 621, AC 730, AC 741. Hybrid Course

Computer Information Systems

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
11019	CS 603 100	Object-Oriented Applic Develop	W	05:00pm	07:20pm	3.0	Lucas	Pre-Req: None
11020	CS 605 100	Data Mgt & Systems Modeling	T	05:00pm	07:20pm	3.0	Babaian	Pre-req: None.
11021	CS 605 200	Data Mgt & Systems Modeling	T	07:30pm	09:50pm	3.0	Babaian	Pre-req: None.
11022	CS 605 HB1	Data Mgt & Systems Modeling	M	05:00pm	07:20pm	3.0	Topi	Pre-req: None. Hybrid Course
11023	CS 607 1GU	Techn Infrastr of Info Systems	R	07:30pm	09:50pm	3.0	Ishakian	Pre-Req: None This is a Graduate/Undergraduate combined course.
11024	CS 610 100	Enterprise Architecture	T	05:00pm	07:20pm	3.0	Schiano	Pre-Req: None
11025	CS 620 100	Global IT Project Management	R	05:00pm	07:20pm	3.0	Schiano	Pre-Req: For MSIT & MSMB - CS603 & CS610; for ELMBA & PMBA - GR601; For all others - instructor permission.
11026	CS 630 100	Obj Orient Syst Analys & Desig	M	07:30pm	09:50pm	3.0	Topi	Pre-Req: CS 603 and CS 605
11027	CS 650 100	Data Management Architectures	W	07:30pm	09:50pm	3.0	Coopriider	Pre-Req: CS 603 and CS 605
11028	CS 680 100	Mobile Application Development	W	05:00pm	07:20pm	3.0	Pepe	Pre-Req: CS 603 and Pre or Co-Req: CS605

Finance

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
11030	FI 623 HB1	Investments	R	05:00pm	07:20pm	3.0	Rosenthal	Pre-Req: None. Hybrid Course
11031	FI 625 HB1	Corp Fin: Theory, Tools & Conc	M	05:00pm	07:20pm	3.0	Huang	Pre-Req: GR 524 or PF 503. Not open to students who have completed GR525. Hybrid Course

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
11032	FI 635 100	Fixed Income Val & Strategies	W	05:00pm	07:20pm	3.0	Fletcher Brown	Pre or Co-Req: FI 623.
11033	FI 640 100	Equity Valuation	T	05:00pm	07:20pm	3.0	Smith	Pre-Req: FI 623
11034	FI 645 100	Derivatives	R	07:30pm	09:50pm	3.0	Simon	Pre or Co-Req: FI 623.
11035	FI 650 100	Adv Portfolio Theory & Prac	M	05:00pm	07:20pm	3.0	Marks	Pre-Req : FI 623
11036	FI 685 100	Financial Strategy	M	07:30pm	09:50pm	3.0	Uhlmann	Pre-Req:FI625 for MSF; for all others FI625 or GR525 if taken at Bentley.
11037	FI 751 100	Int'l Financial Mgmt	T	07:30pm	09:50pm	3.0	Sultan	Pre or Co-Req FI625 for MSF; For all others: Pre-Req FI625 (or GR525 if GR 525 is taken at Bentley).
11038	FI 799 100	Financial Statement Modeling	W	07:30pm	09:50pm	3.0	Shang	Pre-Req: FI 623

Financial Planning

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
11039	FP 600 HB1	Professional Fin Plan Practice	M	05:00pm	07:20pm	3.0	Carley	Pre-req: None. Hybrid Course
11040	FP 601 HB1	Investments & Capital Accumul	M	07:30pm	09:50pm	3.0	Staff	Pre-Req: None. Hybrid Course
11041	FP 610 HB1	Benefits, Compens & Retirement	T	05:00pm	07:20pm	3.0	Kirchner	Pre-Req: None. Hybrid Course
11042	FP 620 HB1	Trusts, Gifts and Estates	W	05:00pm	07:20pm	3.0	Weisman	Pre-Req: None. Hybrid Course
11043	FP 630 HB1	Fin Plan Process/Cases	R	05:00pm	07:20pm	3.0	Bottaro	Pre-reqs: FP 600, FP 601, FP 610, FP 620, & TX 601. Pre or Co-req: FP710 Not open to students who have completed FP 730. Hybrid Course
11044	FP 701 HB1	Portfolio Management	R	07:30pm	09:50pm	3.0	Mantell	Pre-Req: None Hybrid Course
11045	FP 710 HB1	Insurance & Wealth Preservatio	W	07:30pm	09:50pm	3.0	Daroff	Pre-Req: None Hybrid Course

General Grad Studies

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
11046	GR 521P HB1	Managerial Statistics	M	07:30pm	09:50pm	3.0	Gallagher	Pre-req: None. Restricted to PMBA, EMBA, MSA, MSBA, MSF, MSMA & GBANL. May not be used as an elective course. Hybrid Course
11047	GR 521P HB2	Managerial Statistics	W	07:30pm	09:50pm	3.0	Gallagher	Pre-req: None. Restricted to PMBA, EMBA, MSA, MSBA, MSF, MSMA & GBANL. May not be used as an elective course. Hybrid Course
11048	GR 522P HB1	Economic Environ of the Firm	T	05:00pm	07:20pm	3.0	Asgary	Pre-Req: None. Restricted to PMBA, EMBA, MSA, MSBA, MSF & MSMA and GMA Certificate. May not be used as an elective course. Hybrid Course
11049	GR 522P HB2	Economic Environ of the Firm	T	07:30pm	09:50pm	3.0	Asgary	Pre-Req: None. Restricted to PMBA, EMBA, MSA, MSBA, MSF & MSMA and GMA Certificate. May not be used as an elective course. Hybrid Course
11050	GR 523D 1DA	Marketing Management	T	11:00am	01:20pm	3.0	Tesler	Pre-Req:None. Restricted to ELMBA, MSMB, MSBA & MSMA. May not be used as an elective.
11051	GR 523P HB1	Marketing Management	T	05:00pm	07:20pm	3.0	Pellant	Pre-Req:None. Restricted to PMBA, EMBA, MSBA & MSMA. May not

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
								be used as an elective. Hybrid Course
11052	GR 524P HB1	Accounting for Decision Making	W	05:00pm	07:20pm	3.0	Dugar	Pre-Req: None. Restricted to PMBA, EMBA & MSF. May not be used as an elective course. Hybrid Course
11053	GR 525D 1DA	Fin Statement Analysis for Dec	R	02:00pm	04:20pm	3.0	Gupta	Pre-req: GR 521D & GR 524D. Restricted to ELMBA and MSMBA. May not be used as an elective course.
11054	GR 525P HB1	Fin Statement Analysis for Dec	M	05:00pm	07:20pm	3.0	Gupta	Pre-Req: GR 521 (or PPF 501) and GR 524 (or AC611 or PF503). Restricted to EMBA, PMBA, MSA & MSBA. May not be used an elective course. Hybrid Course
11055	GR 601D 1DA	Strategic IT Alignment	W	11:00am	01:20pm	3.0	Garfield	Pre-Req: None. Course restricted to ELMBA and MSMBA.
11056	GR 601D 2DA	Strategic IT Alignment	W	02:00pm	04:20pm	3.0	Garfield	Pre-Req: None. Course restricted to ELMBA and MSMBA.
11057	GR 601P HB1	Strategic IT Alignment	R	07:30pm	09:50pm	3.0	Cram	Pre-Req: GR 521 (or PPF 501), GR 522 (or PPF 502), GR 523 (or PF 506), GR 524 (or PF 503) & GR 525 (or PF 504). Course restricted to EMBA & PMBA. Hybrid Course
11058	GR 603D 1DA	Leading Responsibly	R	11:00am	01:20pm	3.0	Weiss	Pre-Req: None. Course restricted to ELMBA and MSMBA.
11059	GR 603P HB1	Leading Responsibly	M	05:00pm	07:20pm	3.0	Starner	Pre-Req: None. Course restricted to PMBA students. MSBA students may enroll with instructor permission. Hybrid Course
11060	GR 604D 1DA	Global Strategy	T	02:00pm	04:20pm	3.0	Hoffman	Pre-Req: GR 521, GR 522, GR 523, GR 524, GR 525, GR 601, & GR 602 Course restricted to ELMBA and MSMBA.
11061	GR 604P HB1	Global Strategy	W	05:00pm	07:20pm	3.0	Edelman	Pre-Req: GR 521 (or PPF 501), GR 522 (or PPF 502), GR 523 (or PF 506), GR 524 (or PF 503), GR 525 (or PF 504), GR 601 (or GS 601), GR 602 (or GS 602). Course restricted to EMBA & PMBA. Hybrid Course
11062	GR 606D 1DA	Designing For The Value Chain	M	11:00am	01:20pm	4.0	Murphy	Pre-Req: GR602D. Course restricted to ELMBA and MSMBA.
11063	GR 606D 2DA	Designing For The Value Chain	M	02:00pm	04:20pm	4.0	Murphy	Pre-Req: GR602D. Course restricted to ELMBA and MSMBA.
11064	GR 606P HB1	Designing For The Value Chain	T	07:30pm	09:50pm	3.0	Murphy	Pre-Req: GR602P. Restricted to PMBA. Hybrid Course
11065	GR 645P HB1	Law, Ethics & Social Responib	W	07:30pm	09:50pm	3.0	Pierre-Louis	Pre-Req: None. Restricted to PMBA. Not open to students who took LA720. Hybrid Course

Human Factors in Info Designs

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
11066	HF 700 100	Foundations in Human Factors	M	05:00pm	07:20pm	3.0	Gribbons	Pre-Req: None. Note: Program Director approval required for all except MSHFID & MSIT & MSMBA.
11067	HF 710 100	Managing User Cent Design Team	T	07:30pm	09:50pm	3.0	Hawley	Pre-Req: None. Note: Program Director approval required for all except MSHFID, MSIT & MSMBA.
11108	HF 725 1CA	User Exper Leadership & Mgmt	FSU FS	09:00am 09:00am	05:00pm 05:00pm	3.0	Dickenson	Pre-Req: None. This course is part of the California Extension Program and is open to MSHFID, MSIT & MSMBA. All others must obtain written approval from Program Director, Dr. William Gribbons. Meets 5 days in San Francisco, 9am-5pm, Fri, Sat & Sun, April 7, 8 & 9 followed by Fri & Sat, May 5 & 6.

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
11109	HF 740 1CA	Information Architecture	FSU FS	09:00am 09:00am	05:00pm 05:00pm	3.0	Almquist	Pre-Req: None. This course is part of the California Extension Program and is open to MSHFID, MSIT and MSMBA. All others must obtain written approval from Program Director, Dr. William Gribbons. Meets 5 days in San Francisco, 9am-5pm, Fri, Sat & Sun, Jan 20, 21 & 22 followed by Fri & Sat, Feb 10 & 11.
11070	HF 750 100	Testing & Assessment Programs	T	05:00pm	07:20pm	3.0	Virzi	Pre-Req: None. Note: Program Director approval required for all except MSHFID, MSIT & MSMBA.
11071	HF 760 100	Intelligent User Interfaces	M	07:30pm	09:50pm	3.0	Hubscher	Pre-Req: None. Note: Program Director approval required for all except MSHFID, MSIT & MSMBA.
11072	HF 770 100	Prototyping Interaction Design	W	05:00pm	07:20pm	3.0	Ericson	Pre-Req: None. Note: Program Director approval required for all except MSHFID, MSIT & MSMBA.
11110	HF 780 1EX	Field Methods in HCI	FSU FS	09:00am 09:00am	05:00pm 05:00pm	3.0	Kothandaraman	Pre-Req: None. Program Director approval required for all except MSHFID, MSIT & MSMBA. This course meets on campus from 9am to 5pm on the following days: Fri, Sat & Sun, Feb 24, 25 & 26 followed by Fri & Sat, Mar 17 & 18.
11074	HF 785 100	Ethnography of Work for Design	R	05:00pm	07:20pm	3.0	David	Pre-Req: None. Note: Program Director approval required for all except MSHFID, MSIT & MSMBA.

Management

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
11081	MG 600 HB1	Entrepreneurial Thinking	M	05:00pm	07:20pm	3.0	Shuman	Pre-Req: None. Not open to students who have completed ES 600. Hybrid Course
11082	MG 630 HB1	Emotionally Intelligent Leader	W	05:00pm	07:20pm	3.0	Nurick	Pre-Req: None. Hybrid Course
11083	MG 632 HB1	Leading Effective Work Teams	W	07:30pm	09:50pm	3.0	Bravo	Pre-req: None. Hybrid Course
11084	MG 635 100	Negotiating	T	07:30pm	09:50pm	3.0	Cotton-Nessler	Pre-Req: None.
11085	MG 638 HB1	Corporate Governance	R	05:00pm	07:20pm	3.0	Flynn	Pre-req: None. Hybrid Course

Marketing

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
11086	MK 612 HB1	Strategic Marketing	T	07:30pm	09:50pm	3.0	Pellant	Pre-req: GR523 (or co-requisite with instructor permission) Hybrid Course
11087	MK 713 100	Market Promotion&Communication	M	07:30pm	09:50pm	3.0	Donlan	Pre-Req: Pre-Req: GR 523 or PF 506
11088	MK 718 100	The Marketing of Services	T	05:00pm	07:20pm	3.0	Moore	Pre-Req: GR 523 or PF 506
11089	MK 726 HB1	Cust Data Analysis & Rel Mktg	R	05:00pm	07:20pm	3.0	Eshghi	Pre-Req: GR 523 or PF 506 Hybrid Course
11090	MK 726 HB2	Cust Data Analysis & Rel Mktg	R	07:30pm	09:50pm	3.0	Eshghi	Pre-Req: GR 523 or PF 506 Hybrid Course
11091	MK 758 100	Enhancing Creativity	M	05:00pm	07:20pm	3.0	Aylesworth	Pre-preq: None.

Mathematical Sciences

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
11075	MA 610 HB1	Optimization & Simul for Bus	R	07:30pm	09:50pm	3.0	Haughton	Pre-req: GR 521 or PPF501 Hybrid course.
11076	MA 611 100	Time Series Analysis	M	07:30pm	09:50pm	3.0	Woolford	Pre-Req: ST625 Not open to students who have completed EC 621.
11077	MA 611 HB1	Time Series Analysis	W	05:00pm	07:20pm	3.0	Li	Pre-Req: ST625 Not open to students who have completed EC 621. Hybrid Course
11078	MA 710 100	Data Mining	T	05:00pm	07:20pm	3.0	Oury	Pre-Req: ST 635
11079	MA 710 HB1	Data Mining	W	07:30pm	09:50pm	3.0	Haughton	Pre-Req: ST 635 Hybrid Course.
11080	MA 755 1GU	Machine Learning	T	07:30pm	09:50pm	3.0	Oury	Pre-req: MA 710 or MA 799:Data Science or Instructor Approval. This is a combined Graduate/Undergraduate course.

Statistics

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
11092	ST 625 100	Quant Analysis for Business	M	07:30pm	09:50pm	3.0	Dery	Pre-Req: PPF 501 or GR 521
11093	ST 625 200	Quant Analysis for Business	T	05:00pm	07:20pm	3.0	Changpetch	Pre-Req: PPF 501 or GR 521
11094	ST 625 HB1	Quant Analysis for Business	W	05:00pm	07:20pm	3.0	Lert	Pre-Req: PPF 501 or GR 521 Hybrid Course
11095	ST 635 100	Intermed Stat Modeling for Bus	W	07:30pm	09:50pm	3.0	Liu	Pre-Req: ST 625 or Instructor Permission.
11096	ST 635 HB1	Intermed Stat Modeling for Bus	M	05:00pm	07:20pm	3.0	Liu	Pre-Req: ST 625 or Instructor Permission. Hybrid Course

Tax

CRN	Course	Title	Days	Begin	End	Credits	Instructor	Notes
11097	TX 600 HB1	Professional Tax Practice	W	05:00pm	07:20pm	3.0	Lynch	Pre-Req: None Hybrid Course
11098	TX 600 HB2	Professional Tax Practice	W	07:30pm	09:50pm	3.0	Lynch	Pre-Req: None Hybrid Course
11099	TX 601 HB1	Federal Taxation of Income	R	05:00pm	07:20pm	3.0	Newpol	Pre-Req: None. Not open to students who have taken AC 750 or are required to take AC750. Hybrid Course
11100	TX 601 HB2	Federal Taxation of Income	R	07:30pm	09:50pm	3.0	Newpol	Pre-Req: None. Not open to students who have taken AC 750 or are required to take AC750. Hybrid Course
11101	TX 602 HB1	Transactions	T	05:00pm	07:20pm	3.0	Missirian	Pre-Req: None Hybrid Course
11102	TX 603 HB1	Corporations and Shareholders	T	07:30pm	09:50pm	3.0	Alexander	Pre-Req: None Hybrid Course
11103	TX 604 HB1	Multi-Jurisdictional Taxation	M	05:00pm	07:20pm	3.0	Thomas	Pre-Req: None Hybrid Course
11104	TX 707 HB1	Pass-Through Entities	W	05:00pm	07:20pm	3.0	Newpol	Pre-Req: None Hybrid Course
11105	TX 733 HB1	Tax Aspects Buy/Selling a Bus.	T	07:30pm	09:50pm	3.0	Darby	Pre-Req: None Hybrid Course
11106	TX 771 HB1	International Tax Practice	M	07:30pm	09:50pm	3.0	Colagiovanni	Pre-Req: None Hybrid Course