			Proje	ected Future Course Offerings
SU 11	FA 11	SP12		
				PRE-PROGRAM FOUNDATION COURSES
-	*	-	PPF 501	Statistics
-	*	-	PPF 502	Economic Environment of the Firm
				PROGRAM FOUNDATION COURSES
-	*	*		PF Module I: You must enroll in all 3 courses concurrently
			PF 503	Accounting for Decision Making (AC)
			PF 504	Financial Statement Analysis (FI)
			PF 505	Managing People in Organizations (MG)
-	*	*		PF Module II: You must enroll in all 3 courses concurrently
			PF 506	Marketing Management (MK)
			PF 507	Operations Management (OM)
			PF 508	Integrated Perspectives (IP)
				ACCOUNTANCY
*	Н	-	AC 611	Financial Accounting Problems I
-	Н	Н	AC 612	Financial Accounting Problems II
-	-	н	AC 621	Cost Accounting
-	*	-	AC 713	Advanced Topics in Financial Accounting
-	*	-	AC 714	Business Reporting & Analysis
-	-	*	AC 722	Advanced Topics in Managerial Accounting
- *	Н	- *	AC 730	Business Process & Systems Assessment
*	-		AC 731	Advanced AIS: Modeling Effective Accounting Info Systems
-	Н	H *	AC 741	Financial Statement Auditing
*	-	-	AC 742 AC 744	IT Auditing Internal Auditing
	Н	-	AC 744	Federal Income Taxation
	*	-	AC 750	Tax Factors in Business Decisions
_	-	*	AC 766	Risk and Performance Measurement
*	-	*	AC 771	Governmental Accounting Reporting & Auditing
-	*	-	AC 772	Principles of Fraud Investigation
-	-	*	AC 773	Fraud and Forensic Accounting
-	-	WI	AC 781	International Dimensions of Accounting
*	Н	Н	AC 793	Professional Accounting Research and Policy Formulation
				ARTS AND SCIENCES
-	-	-	AS 710	French for Business (Offered as Grad/Undergrad course)^
-	-	-	AS 711	Spanish for Business (Offered as Grad/Undergrad course)^
-	-	-	AS 712	Italian for Business and Conversation (Offered as Grad/Undergrad course)^
				BUSINESS ETHICS
SI	-	WI	ETH 700	Ethical Issues in Corporate Life
SI	-	-	ETH 750	Managing Ethics in Organizations
IND	IND	IND	ETH 810	Research in Business Ethics
	*		CC C02	COMPUTER INFORMATION SYSTEMS
-	*	-	CS 603	Object Oriented Application Development
-	*	-	CS 605	Data Management & Systems Modeling Technology Infrastructure of Information Systems
-	*	- *	CS 607 CS 610	Enterprise Architecture
-	-	*	CS 612	Web-Based Application Design
SI	-		CS 620	Global IT Project Management
-	-	*	CS 630	Object Oriented Systems Analysis and Design
_	*	_	CS 640	Data Communications
-	-	*	CS 650	Data Management Architectures
-	-	-	CS 660	Enterprise-Class Business Applications
-	-	-	CS 670	Distributed Systems Architectures
-	-	-	CS 753	Data Warehousing and Data Mining
-	-	-	CS 795	Special Topics Seminar
-	-	*	CS 801	Information Technology Policy and Management
				ECONOMICS
-	-	*	EC 611	The Macroeconomics of Financial Markets
-	-	*	EC 621	Business & Economic Forecasting
-	-	-	EC 631	Market Structure and Firm Strategy

Projected Future Course Offerings						
SU 11	FA 11	SP12				
3011	FAII	3712		ECONOMICS CON'T		
-	*	-	EC 655	The Economics of Globalization		
				ENTREPRENEURIAL STUDIES		
-	*	*	ES 600	Entrepreneurial Thinking		
-	-	*	ES 601	Planning and Financing New Ventures ^(Offered as a GR/UC course)		
IND	IND	IND	ES 701	Entrepreneurship Practicum		
IND	IND	IND	ES 702	Research on the Entrepreneurial Process		
			23702	FINANCE		
_	_	*	FI 603	Short-Term Financial Management		
*	*	*	FI 625	Corporate Finance: Theory, Tools and Concepts		
-	*	*	FI 627	Corporate Finance: Applications and Advanced Topics		
_	*	*	FI 635	Fixed Income Valuation and Strategies		
-	*	*	FI 640	Equity Valuation		
_	*	*	FI 645	Derivatives		
-	-	-	FI 649	Seminar in Equity Trading		
*	_	*	FI 650	Advanced Portfolio Theory and Practice		
*	-	*	FI 685	Financial Strategy		
-	-	-	FI 710	Enterprise Risk Management		
-	*	*	FI 730	Management of Financial Institutions		
_	_	*	FI 735	Mergers & Acquisitions		
SI	-	-	FI 745	Real Estate Investment Analysis		
*	*	*	FI 751	International Financial Management		
SI	-	WI	FI 787	Large Investments and International Project Finance		
51			11707	FINANCIAL PLANNING		
Н	Н	Н	FP 600	Professional Financial Planning Practice		
-	Н	Н	FP 601	Investments and Capital Accumulation		
_	H	Н	FP 610	Benefits, Compensation and Retirement		
Н	Н	Н	FP 620	Trusts, Gifts and Estates		
Н	-	-	FP 700	Investment Vehicles		
-	-	-	FP 701	Portfolio Management		
Н	-	-	FP 703	Marriage, Separation and Divorce		
-	Н	-	FP 704	Financial Planning for Non-Traditional Families		
-	-	Н	FP 705	Elder Planning Techniques		
_	_	-	FP 706	Psychology in Financial Planning		
Н	-	-	FP 710	Insurance and Wealth Preservation Planning Techniques		
-	_	-	FP 720	Charitable and Estate Planning Techniques		
				GENERAL GRADUATE STUDIES		
*	*	*	GS 601	Strategic Information Management		
*	*	*	GS 602	Business Process Management		
*	*	*	GS 603	Leadership, Ethics and Corporate Responsibilities		
*	*	*	GS 604	Global Strategy		
				GLOBAL BUSINESS EXPERIENCES		
			GBE 790 A	Eastern Europe: Business Environment Trans Econ Cen & East Euro Countries		
			GBE 790 B	Japan: Japanese Culture & Business Practice		
			GBE 790 C	France: The Impact of Technology on Bus. in France		
			GBE 790 D	Ireland: A High-Tech Success Story		
			GBE 790 E	India: Global Business and Culture in India		
			GBE 790 F	Bermuda: Financial Services in Another World		
			GBE 790 G	China: Doing Business in China from Cultural and Historical Perspectives		
Please consult with your Adviser on GBE course availability GBE 790 H				Senegal: An Emerging West African Economy		
GDE	course availab	inty	GBE 790 I	Cuba: Cuba and the US in the Global Economy		
GBE 79 GBE 79				Turkey: The Changing Dynamics of Turkey's EU Relations		
				France: Global Management Innovation in Practice		
			GBE 790	Bahrain: Islamic Financial Services		
			GBE 790	Bahrain/Dubai: International Negotiation: Developing Effective Business		
				Relationships in the Middle East		
			GBE 790	Ireland: World Class Operations Across Countries		
			GBE 790	Spain: Global Commerce, Culture and Corporate Social Responsibility in Spain		

			Trojec	
SU 11	FA 11	SP12		
				HUMAN FACTORS IN INFORMATION DESIGN
-	*	-	HF 700	Foundations in Human Factors
-	-	*	HF 710	Managing a User-Centered Design Team
-	-	-	HF 720	Localization and the Global Market
-	-	*	HF 730	Visualizing Information
SI	-	-	HF 740	Information Architecture: User-Centered Design for the World Wide Web
-	*	*	HF 750	Testing and Assessment Programs
-	-	*	HF 751	Measuring the User Experience
-	*	-	HF 755	Special Topics in HFID
-	-	*	HF 760	Intelligent User Interfaces
-	*	-	HF 765	Advanced User Interface Design
-	*	*	HF 770	Prototyping Theory and Practice
-	-	*	HF 780	Field Methods in Human Computer Interaction
	ĺ		Ì	INFORMATION DESIGN AND CORPORATE COMMUNICATION
*	-	-	IDCC 610	Effective Speaking
-	-	-	IDCC 620	Managerial Communication
-	-	WI	IDCC 711	Argumentation Strategies for Business
				INFORMATION PROCESS MANAGEMENT
-	-	*	IPM 652	Information Management
-	-	-	IPM 722	Information Privacy: Policy & Strategy
-	-	*	IPM 723	Information Security, Control & Ethics
				INTERNATIONAL BUSINESS
-	-	WI	AC 781	International Dimensions of Accounting
-	*	-	EC 655	The Economics of Globalization
*	*	*	FI 751	International Financial Management
-	-	*	LA 715	International Business Law
-	-	*	MG 601	Competing in Global Marketplace: Analysis of the Business Environment
-	-	WI	MG 661	International Management Behavior
SI	-	-	MG 671	Management of the Transnational Corporation
-	*	-	MK 716	International Marketing
				LAW
*	-	-	LA 701	Business Law
-	-	*	LA 715	International Business Law
-	-	WI	LA 720	Law and Ethics
*	-	-	LA 725	Cyber Law
-	*	-	LA 730	Real Estate Law
				MANAGEMENT
-	-	*	MG 601	Competing in Global Marketplace: Analysis of the Business Environment
SI	-	-	MG 620	The Business of Biotechnology
-	-	*	MG 630	Interpersonal Behavior in Management
*	-	-	MG 632	Managing Effective Work Teams
*	*	*	MG 635	Negotiating
-	*	*	MG 640	Managing Collaborative Relationships
-	-	-	MG 645	Managing Organizational Change
-	*	-	MG 646	Management of Technology
*	-	-	MG 647	Contemporary Practices of Managing Effectively in Technology Based Business
				Environments
SI	*	*	MG 651	Project Management
-	*	-	MG 652	Management of Innovation
-	*	-	MG 653	Service Management and Science
-	-	*	MG 655	Managing Quality in Services
-	-	*	MG 656	Managing Human Resources in a Customer-Focused Environment
-	-	WI	MG 661	International Management Behavior
-	*	-	MG 670	Managing in Diverse Workplace
SI	-	-	MG 670	Management of the Transnational Corporation
*	-	-	MG 704	Management Consulting Skills
-	-	-	MG 704 MG 719	Special Topics in Management of Technology
IND	IND	IND	MG 715 MG 705	Field Project in Change Management

Projected Future Course Offerings

Projected Future Course Offerings					
SU 11	FA 11	CD12			
50 11	FAII	SP12		MARKETING	
	*		MK 612	Strategic Marketing	
	*		MK 711	Marketing Research & Analysis	
	*		MK 711	Consumer & Buyer Behavior	
	_	*	MK 712 MK 713	Marketing Promotion & Communication	
		_	MK 713	Marketing Channels and Logistics	
*	_	-	MK 714	New Products: Planning, Development & Marketing	
	*	_	MK 715	International Marketing	
-	-	-	MK 710	Business to Business Marketing	
-	-	*	MK 718	The Marketing of Services	
-	-	*	MK 725	E-Marketing	
-	*	*	MK 726	Customer Data Analysis and Relationship Marketing	
-	-	-	MK 755	Conscious Capitalism	
-	-	-	MK 755A	Marketing Plan Design and Development	
				MATHEMATICAL SCIENCES	
-	*	-	MA 611	Analysis of Financial Time Series	
-	-	-	MA 631	Mathematical Foundations for Quantitative Finance	
-	-	-	MA 639	Asset Valuation and Derivatives Pricing	
-	*	-	MA 710	Data Mining (offered as a GR/PhD course)	
-		-	MA 731	Applied Modeling	
				OPERATIONS MANAGEMENT	
-	-	*	OM 661	Operations Strategy	
SI	-	-	OM 740	World Class Operations	
				REAL ESTATE	
-	-	-	RE 601	Real Estate Management I	
*	-	-	RE 602	Real Estate Management II	
				STATISTICS	
*	*	*	ST 625	Quantitative Analysis for Business and Finance	
-	-	*	ST 635	Intermediate Statistical Modeling for Business	
				TAXATION	
Н	Н	Н	TX 600	Professional Tax Practice	
SI	Н	Н	TX 601	Federal Taxation of Income	
SI	Н	Н	TX 602	Transactions	
Н	Н	Н	TX 603	Corporations & Shareholders	
Н	Н	Н	TX 604	Multi-Jurisdictional Taxation	
-	Н	-	TX 704	Federal Taxation of Income from Trusts & Estates	
-	Н	-	TX 707	Pass-Through Entities and Closely Held Businesses	
-	-	Н	TX 711	Mergers and Acquisitions	
Н	-	-	TX 731	Investment Companies	
-	Н	-	TX 732	Intellectual Properties	
-	-	Н	TX733	Tax Aspects of Buying and Selling a Business	
Н	-	-	TX 741	Tax Accounting Problems	
-	-	-	TX 742	Affiliated Corporations	
-	-	-	TX 751	Tax Dispute Resolution	
-	-	-	TX 752	Research Methodology	
-	-	Н	TX 761	State and Local Tax Practice	
H	-	-	TX 771	International Tax Practice	
IND	IND	IND	TX 791	Low Income taxpayer Clinic	
Кеу:					

## Key

(\*) = Tentatively projected

(-) = Not projected at this time

(^): AACSB accreditation only allows up to six credits in Grad/Undergrad courses

H = Hybrid course offering includes live and web (Centra) option and is tentatively projected

WI = Wintersession intensive is tentatively projected

SI = Summer intensive class is tentatively projected

IND =Independent Study: a course that involves research or a project that is independently created in collaboration with and is overseen by a faculty member. Check with an advisor for details.