

Bentley University McCallum Graduate School of Business

Typically Offered Courses

X	Typically offered during this semester			
-	Not typically offered during this semester			
EX	Executive Format			
WI	Projected as a Winter Session Intensive Course			
IN	Projected as a Summer Session Intensive Course			
* NOTE: THIS IS A TENTATIVE LIST AND COULD BE SUBJECT TO CHANGE. THIS SHOULD SIMPLY BE USED AS AN ADVISING TOOL.				
SUMMER	FALL	SPRING		ACCOUNTANCY
-	x	x	AC 611	Financial Accounting Problems I
-	-	x	AC 612	Financial Accounting Problems II
-	x	-	AC 621	Cost Accounting
-	-	-	AC 713	Advanced Topics in Financial Accounting
-	-	-	AC 714	Business Reporting and Analysis
-	x	x	AC 730	Business Processes & Systems Assessment
-	x	x	AC 731	Advanced AIS: Modeling Effective Accounting Systems
-	x	x	AC 741	Financial Statement Auditing
-	x	x	AC 742	IT Auditing
-	x	-	AC 744	Internal Auditing
-	x	-	AC 750	Federal Income Taxation
-	-	-	AC 753	Tax Factors in Business Decisions
-	-	x	AC 754	Accounting for Income Taxes
-	-	-	AC 771	Governmental Accounting, Reporting and Auditing
-	x	-	AC 772	Principles of Fraud Investigation
-	-	x	AC 773	Fraud and Forensic Accounting
-	-	x	AC 777	Accounting Analytics
-	-	-	AC 781	International Dimensions of Accounting
x	-	x	AC 793	Professional Accounting Research and Policy
-	x	x	AC 799A	Data Analytics for Accounting
			AC 799B	Advanced Data Analytics for Accountants
		x	AC 799C	Performance Evaluation and Management
SUMMER	FALL	SPRING		COMPUTER INFORMATION SYSTEMS
x	x	x	CS 602	Data Driven Development w/ Python
x	x	x	CS 605	Data Management and SQL for Analytics (formerly Data Management and Modeling)
-	-	x	CS 607	Technology Infrastructure of Information Systems
-	x	-	CS 612	Web-Based Application Development
-	-	x	CS 620	Global IT Project Management
-	x	-	CS 650	Data Management Architectures
-	-	x	CS 733	AI Techniques and Apps
-	x	-	CS 753	Business Intelligence Methods and Technologies
-	-	-	CS 795	Special Topics Seminar
-	-	-	CS 801	Information Technology Policy and Management
SUMMER	FALL	SPRING		ECONOMICS
-	-	x	EC 611	The Macroeconomics of Financial Markets
SUMMER	FALL	SPRING		ETHICS
x	-	-	ETH 700	Ethical Issues in Corporate Life
-	-	-	ETH 750	Managing Ethics in Organizations
-	-	-	ETH 810	Research in Business Ethics
SUMMER	FALL	SPRING		FINANCE
-	x	x	FI 623	Investments
-	x	x	FI 625	Corporate Finance: Theory, Tools and Concepts
-	x	x	FI 627	Corporate Finance: Applications and Advanced Topics
-	x	x	FI 631	Financial Modeling (formerly FI 799)
-	x	x	FI 635	Fixed Income Valuation and Strategies
-	x	x	FI 640	Equity Valuation
x	x	x	FI 645	Derivatives
-	x	x	FI 650	Advanced Portfolio Theory and Practice
-	-	x	FI 685	Financial Strategy
-	-	WI	FI 730	Management of Financial Institutions
-	-	x	FI 735	Mergers and Acquisitions

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SUMMER	FALL	SPRING		FINANCE (continued)
SI	-	X	FI 751	International Financial Management
X	-	WI	FI 760	Financial Planning Fundamentals
-	-	WI	FI 767	Investment Practice and Ethics
-	X	X	FI 774	Computational Finance
X	-	-	FI 787	Large Investments and International Project Finance
GRADUATE REQUIRED COURSES				
GR521 - GR526 are only open to students in programs with foundation courses; they cannot be used as electives				
GR601 - GR735 are only open to MBA students except for GR602 which is open to MSIT, MSHFID and MSBA (with permission) and GR603 which is open to MSHFID and MSBA (with permission)				
When offered as a "D" Courses are restricted to ELMBA and MSMBA students				
When offered as a "P" Courses are restricted to EMBA, PMBA, MSA, MSBA, MSF, MSHFID, MSIT and MSMA students				
SUMMER	FALL	SPRING		
X	X	X	GR 521	Managerial Statistics
X	X	X	GR 522	Economic Environment of the Firm
X	X	X	GR 523	Marketing Management
X	X	X	GR 524	Accounting for Decision Making
X	X	X	GR 525	Financial Statement Analysis for Decision Making
-	-	X	GR 526	Calculus
X	X	X	GR 601	Strategic IT Alignment
X	X	X	GR 602	Business Process Management
X	X	X	GR 603	Leading Responsibly
X	X	X	GR 604	Global Strategy
X	X	X	GR 606	Designing for the Value Chain
X	X	X	GR 645	Law, Ethics and Social Responsibility
SUMMER	FALL	SPRING		HUMAN FACTORS AND INFORMATION DESIGN
-	X	X	HF 700	Foundations in Human Factors
-	X	X	HF 710	Managing a User-Centered Design Team
-	-	-	HF 715	Innovation Boot Camp
-	EX	-	HF 720	Localization and the Global Market
-	EX	EX	HF 725	User Experience Leadership and Management
-	-	-	HF 730	Visualizing Information
SI	-	-	HF 740	Information Architecture: User-Centered Design for the World Wide Web
-	X	X	HF 750	Testing and Assessment Programs
-	-	X	HF 751	Measuring the User Experience
-	-	X	HF 760	Intelligent User Interfaces
-	-	X	HF 761	Mobile Design
-	X	-	HF 765	Emerging Interfaces
-	X	X	HF 770	Prototyping and Interaction Design
-	X	X	HF 780	Field Methods in Human Computer Interaction
-	-	X	HF 785	Ethnography for Experience Design (formerly Ethnography of Work for Design)
-	X	-	HF 795	Research Methods for Human Factors
X	X	X	HF 800	User Experience Thesis
SUMMER	FALL	SPRING		INFORMATION DESIGN AND CORPORATE COMMUNICATION
-	-	-	IDCC 620	Managerial Communication
-	-	-	IDCC 711	Argumentation Strategies for Business
SUMMER	FALL	SPRING		INFORMATION AND PROCESS MANAGEMENT
X	X	X	IPM 652	Managing with Analytics (formerly Information Management)
-	-	X	IPM 723	Information Security, Control, and Ethics
-	-	-	IPM 740	Enterprise System Planning and Configuration
SUMMER	FALL	SPRING		LAW
-	-	WI	LA 701	Business Law
-	-	-	LA 715	International Business Law
-	-	-	LA 730	Real Estate Law
SUMMER	FALL	SPRING		MANAGEMENT
-	X	-	MG 600	Entrepreneurial Thinking
SI	X	X	MG 630	Emotionally Intelligent Leadership
-	-	X	MG 632	Leading Effective Work Teams (Formerly Managing Effective Work Teams)
X	X	X	MG 635	Negotiating
SUMMER	FALL	SPRING		MANAGEMENT (continued)
-	-	X	MG 638	Corporate Governance

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x	x	x	MG 645	Leading Change (Formerly Managing Organizational Change)
-	-	-	MG 646	Leading Technology Based Organizations
SI	-	-	MG 647	Leading Effectively in Global Business Environments
x	-	-	MG 651	Project Management
-	x	x	MG 652	Strategic Innovation (Formerly Management of Innovation)
-	-	-	MG 657	Lean Process Improvement
x	-	WI	MG 661	Global Leadership (Formerly International Management Behavior)
-	-	-	MG 670	Leading in a Diverse Workplace (Formerly Managing in a Diverse Workplace)
-	x	x	MG 704	Management Consulting Skills
SUMMER	FALL	SPRING		MARKETING
-	x	x	MK 612	Strategic Marketing
-	x	-	MK 711	Marketing Research and Analysis
-	-	x	MK 712	Consumer and Buyer Behavior
-	x	x	MK 713	Marketing Promotion and Communication
-	-	-	MK 715	New Products: Planning , Development and Marketing
x	x	-	MK 716	International Marketing
-	-	-	MK 718	The Marketing of Services
-	-	-	MK 725	E-Marketing
-	x	x	MK 726	Customer Data Analysis and Relationship Marketing
-	-	x	MK 735	Marketing Corporate Immersion
-	-	x	MK 758	Enhancing Creativity
SUMMER	FALL	SPRING		MATHEMATICAL SCIENCES
-	x	x	MA 610	Optimization and Simulation for Business Decisions
-	x	x	MA 611	Time Series Analysis
-	x	x	MA 705	Data Science (formerly MA 799A)
-	-	x	MA 706	Design of Experiments for Business (formerly MA 799B)
-	-	-	MA 707	Introduction to Machine Learning
-	x	x	MA 710	Data Mining
-	x	-	MA 795	Business Analytics Project Course
SUMMER	FALL	SPRING		STATISTICS
x	x	x	ST 625	Quantitative Analysis for Business
-	x	x	ST 635	Intermediate Statistical Modeling for Business
SUMMER	FALL	SPRING		TAXATION
-	x	x	TX 600	Professional Tax Practice
-	x	x	TX 601	Federal Taxation of Income
-	-	x	TX 602	Transactions
-	-	x	TX 603	Corporations and Shareholders
-	x	-	TX 604	Multi-Jurisdictional Taxation
-	-	-	TX 704	Federal Taxation of Income from Trusts and Estates
-	x	-	TX 707	Pass-Through Entities and Closely Held Businesses
-	x	-	TX 711	Mergers and Acquisitions
-	-	-	TX 731	Investment Companies and Other Financial Products
-	-	x	TX 741	Tax Accounting Problems
x	-	-	TX 761	State and Local Tax Practice
-	-	x	TX 771	International Tax Practice
-	-	-	TX 791	Practicum in Low Income Taxpayer Clinic