

Every effort is made to offer projected courses, but all courses listed are tentatively projected and subject to change.

Key:	Explanation of Symbols:
*	Projected at this time
-	Not projected at this time
H	Tentatively projected as a hybrid course allowing for an in-person classroom experience or real-time synchronized web attendance.
WI	Projected as a winter session intensive course.
SI	Projected as a Summer session intensive course.
^	Indicates a maximum of six credits in a blended Graduate/Undergraduate course (AACSB Accreditation Policy)

SU 12	FA 12	SP 13	ACCOUNTANCY	
*	H	-	AC 611	Financial Accounting Problems I
-	H	H	AC 612	Financial Accounting Problems II
-	-	H	AC 621	Cost Accounting
-	*	-	AC 713	Advanced Topics in Financial Accounting
-	*	-	AC 714	Business Reporting and Analysis
-	-	*	AC 722	Advanced Topics in Managerial Accounting
-	H	-	AC 730	Business Process & Systems Assessment
-	*	*	AC 731	Advanced AIS: Modeling Effective Accounting Information Systems
-	H	H	AC 741	Financial Statement Auditing
-	-	*	AC 742	IT Auditing
SI	*	-	AC 744	Internal Auditing
-	H	-	AC 750	Federal Income Taxation
*	-	-	AC 753	Tax Factors in Business Decisions
SI	-	*	AC 766	Risk and Performance Measurement
*	-	*	AC 771	Governmental Accounting Reporting and Auditing
-	*	-	AC 772	Principles of Fraud Investigation
-	-	*	AC 773	Fraud and Forensic Accounting
-	-	WI	AC 781	International Dimensions of Accounting
*	H	H	AC 793	Professional Accounting Research and Policy Formulation
ARTS AND SCIENCES				
-	-	-	AS 710	French for Business (Offered as Grad/Undergrad course)^
-	-	-	AS 711	Spanish for Business (Offered as Grad/Undergrad course)^
-	-	-	AS 712	Italian for Business (Offered as Grad/Undergrad course)^
COMPUTER INFORMATION SYSTEMS				
-	*	-	CS 603	Object Oriented Application Development
-	*	-	CS 605	Data Management and Systems Modeling
-	*	-	CS 607	Technology Infrastructure of Information Systems
-	*	*	CS 610	Enterprise Architecture
-	-	*	CS 612	Web-Based Application Design
SI	-	-	CS 620	Global IT Project Management
-	-	*	CS 630	Object Oriented Systems Analysis and Design
-	-	-	CS 640	Data Communications
-	-	*	CS 650	Data Management Architectures
			CS 732	Advanced Topics in Systems Analysis and Design
-	*	-	CS 753	Data Warehousing and Data Mining
			CS 795	Special Topics Seminar
-	-	*	CS 801	Information Technology Policy and Management
ECONOMICS				
-	-	*	EC 611	The Macroeconomics of Financial Markets
-	-	-	EC 621	Business and Economic Forecasting
-	-	*	EC 631	Market Structure and Firm Strategy
-	*	-	EC 655	The Economics of Globalization
			EC 701	Internship in Business Economics
ENTREPRENEURIAL STUDIES				
-	*	*	ES 600	Entrepreneurial Thinking
-	-	*	ES 601	Planning and Financing New Ventures ^(Offered as a GR/UC course)
IND	IND	IND	ES 701	Entrepreneurship Practicum
IND	IND	IND	ES 702	Research on the Entrepreneurial Process

SU 12	FA12	SP13	ETHICS	
SI	-	WI	ETH 700	Ethical Issues in Corporate Life
SI	-	-	ETH 750	Managing Ethics in Organizations
IND	-	IND	ETH 810	Research in Business Ethics
FINANCE				
*	*	*	FI 623	Investments
*	*	*	FI 625	Corporate Finance: Theory, Tools and Concepts
-	*	*	FI 627	Corporate Finance: Applications and Advanced Topics
-	*		FI 635	Fixed Income Valuation and Strategies
-	*		FI 640	Equity Valuation
-	*	*	FI 645	Derivatives
-		*	FI 650	Advanced Portfolio Theory and Practice
*	-	*	FI 685	Financial Strategy
-	*	*	FI 730	Management of Financial Institutions
-		*	FI 735	Mergers and Acquisitions
SI			FI 745	Real Estate Investment Analysis
*	*	*	FI 751	International Financial Management
SI	*		FI 787	Large Investments and International Project Finance
FINANCIAL PLANNING				
H	H	H	FP 600	Professional Financial Planning Practice
-	H	H	FP 601	Investments and Capital Accumulation
-	H	H	FP 610	Benefits, Compensation, and Retirement
H	H	H	FP 620	Trusts, Gifts, and Estates
H	-	-	FP 700	Investment Vehicles
-	-	-	FP 701	Portfolio Management
H	-	-	FP 703	Marriage, Separation, and Divorce
-	H	-	FP 704	Financial Planning for Non-Traditional Families
-	-	H	FP 705	Elder Planning Techniques
-	H	-	FP 706	Psychology in Financial Planning
H	-	-	FP 710	Insurance and Wealth Preservation Planning Techniques
-	-	-	FP 720	Charitable and Estate Planning Techniques
GENERAL GRADUATE STUDIES				
*	*	*	GS 601	Strategic Information Management
*	*	*	GS 602	Business Process Management
*	*	*	GS 603	Leadership, Ethics, and Corporate Responsibilities
*	*	*	GS 604	Global Strategy
GLOBAL BUSINESS EXPERIENCES				
Please consult with your Graduate Adviser on GBE course availability			GBE 790 A	Eastern Europe: Business Environment Transactions in Central & Eastern European Countries
			GBE 790 B	Japan: Japanese Culture and Business Practice
			GBE 790 C	France: The Impact of Technology on Business in France
			GBE 790 D	Ireland: A High-Tech Success Story
			GBE 790 E	India: Global Business and Culture in India
			GBE 790 F	Bermuda: Financial Services in Another World
			GBE 790 G	China: Doing Business in China from Cultural and Historical Perspectives
			GBE 790 H	Senegal: An Emerging West African Economy
			GBE 790 I	Cuba: Cuba and the US in the Global Economy
			GBE 790 J	Turkey: The Changing Dynamics of Turkey's EU Relations
			GBE 790 K	France: Global Management Innovation in Practice
			GBE 790 M	Bahrain/Dubai: Developing Effective Business Relationships in the Middle East
			GBE 790 N	Spain: Global Commerce, Culture, and Corporate Social Responsibility in Spain
			GBE 790	Bahrain: Islamic Financial Services
			GBE 790	Ireland: World Class Operations Across Countries

SU 12	FA12	SP13	HUMAN FACTORS IN INFORMATION DESIGN	
-	*	-	HF 700	Foundations in Human Factors
-	-	*	HF 710	Managing a User-Centered Design Team
SI	-	-	HF 715	User Experience Boot Camp
-	-	-	HF 720	Localization and the Global Market
-	-	*	HF 730	Visualizing Information
SI	-	-	HF 740	Information Architecture: User-Centered Design for the World Wide Web
-	-	*	HF 750	Testing and Assessment Programs
-	-	*	HF 751	Measuring the User Experience
-	-	*	HF 760	Intelligent User Interfaces
-	*	-	HF 765	Advanced User Interface Design
-	-	*	HF 770	Prototyping Interaction and Design
-	-	*	HF 780	Field Methods in Human Computer Interaction
-	*	-	HF 785	Ethnography of Work for Design
-	*	-	HF 795	Research Methods for Human Factors
IND	IND	IND	HF 800	User Experience Thesis
INFORMATION DESIGN AND CORPORATE COMMUNICATION				
-	*	-	IDCC 610	Effective Speaking
*	-	-	IDCC 620	Managerial Communication
-	-	WI	IDCC 711	Argumentation Strategies for Business
INFORMATION PROCESS MANAGEMENT				
-	-	*	IPM 652	Information Management
-	-	-	IPM 722	Information Privacy: Policy and Strategy
-	-	*	IPM 723	Information Security, Control, and Ethics
-	*	-	IPM 740	Enterprise System Planning and Configuration
			IPM 755	Special Topics in Information and Process Management
LAW				
*	-	-	LA 701	Business Law
-	-	*	LA 715	International Business Law
-	-	WI	LA 720	Law and Ethics
*	-	-	LA 725	Cyber Law
-	*	-	LA 730	Real Estate Law
MANAGEMENT				
-	-	*	MG 601	Competing in Global Marketplace: Analysis of the Business Environment
SI	-	-	MG 620	The Business of Biotechnology
-	-	*	MG 630	Interpersonal Behavior in Management
*	-	-	MG 632	Managing Effective Work Teams
*	*	*	MG 635	Negotiating
			MG 719	Special Topics in Management of Technology
			MG 755	Special Topics in Management
-	-	*	MG 640	Managing Collaborative Relationships
-	-	-	MG 645	Managing Organizational Change
-	*	-	MG 646	Management of Technology
SI	-	-	MG 647	Contemporary Practices of Managing Effectively in Technology Based Business Environments
SI	*	*	MG 651	Project Management
-	*	-	MG 652	Management of Innovation
*	-	-	MG 656	Managing Human Resources in a Customer-Focused Environment
-	-	WI	MG 661	International Management Behavior
-	*	-	MG 670	Managing in a Diverse Workplace
SI	-	-	MG 671	Management of the Transnational Corporation
*	-	-	MG 704	Management Consulting Skills
IND	IND	IND	MG 705	Field Project in Change Management
IND	IND	IND	MG 825	Management of Technology Field Research

SU 12	FA12	SP13	MARKETING	
-	*	-	MK 612	Strategic Marketing
-	*	-	MK 711	Marketing Research and Analysis
-	*	-	MK 712	Consumer and Buyer Behavior
-	-	*	MK 713	Marketing Promotion and Communication
SI	-	-	MK 714	Marketing Channels and Logistics
*	-	-	MK 715	New Products: Planning, Development, and Marketing
-	*	-	MK 716	International Marketing
-	-	-	MK 717	Business to Business Marketing
-	-	*	MK 718	The Marketing of Services
-	-	*	MK 725	E-Marketing
-	*	*	MK 726	Customer Data Analysis and Relationship Marketing
-	-	-	MK 755	Conscious Capitalism
-	*	-	MK 755A	Marketing Plan Design and Development
-	-	-	MK 755B	Pricing Strategies
-	-	-	MK 755C	High Tech Product Marketing
MATHEMATICAL SCIENCES				
-	*	-	MA 611	Time Series Analysis
-	*	-	MA 710	Data Mining
OPERATIONS MANAGEMENT				
-	-	*	OM 661	Operations Strategy
			OM 740	World Class Operations
			OM 790	Special Projects in Operations Management
PRE-PROGRAM FOUNDATION COURSES				
-	*	-	PPF 501	Statistics
-	*	-	PPF 502	Economic Environment of the Firm
PROGRAM FOUNDATION COURSES				
PF Module I: You must enroll in all 3 courses concurrently				
-	*	*	PF 503	Accounting for Decision Making (AC)
-	*	*	PF 504	Financial Statement Analysis (FI)
-	*	*	PF 505	Managing People in Organizations (MG)
PF Module II: You must enroll in all 3 courses concurrently				
-	*	*	PF 506	Marketing Management (MK)
-	*	*	PF 507	Operations Management (OM)
-	*	*	PF 508	Integrated Perspectives (IP)
SERVICE FOCUSED MANAGEMENT				
-	-	-	SFM 653	Service Focused Management (Former MG653/OM730)
-	-	-	SFM 654	Managing Quality in Service (Former MG654/OM750)
STATISTICS				
*	*	*	ST 625	Quantitative Analysis for Business and Finance
-	-	*	ST 635	Intermediate Statistical Modeling for Business
TAXATION				
H	H	H	TX 600	Professional Tax Practice
SI	H	H	TX 601	Federal Taxation of Income
SI	H	H	TX 602	Transactions
H	H	H	TX 603	Corporations and Shareholders
H	H	H	TX 604	Multi-Jurisdictional Taxation
-	H	-	TX 704	Federal Taxation of Income from Trusts and Estates
-	-	-	TX 707	Pass-Through Entities and Closely Held Businesses
-	H	H	TX 711	Mergers and Acquisitions
H	-	-	TX 731	Investment Companies
-	H	-	TX 732	Intellectual Properties
-	-	H	TX733	Tax Aspects of Buying and Selling a Business
H	-	-	TX 741	Tax Accounting Problems
-	-	-	TX 742	Affiliated Corporations
-	-	-	TX 751	Tax Dispute Resolution
-	-	-	TX 752	Research Methodology
-	-	H	TX 761	State and Local Tax Practice
H	-	-	TX 771	International Tax Practice
IND	IND	IND	TX 791	Low Income taxpayer Clinic